

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642803	1	58	0.22	2	2	N/	A/N	
642291	7	52	0.19	2	5	W/W	A/W	
644015	10	43	0.16	2	6	N/	A/N	
642126	10	33	0.12	1	8	N/	A/N	
642198	1	33	0.12	1	9	D/N	A/D	
642780	7	33	0.12	1	11	D/W	A/D	N
641302	3	26	0.10	1	12	W/N	A/W	
641343	0	25	0.09	1	13	N/	A/N	
642125	6	25	0.09	1	14	W/N	A/W	
642682	3	25	0.09	1	15	W/C	A/W	A
642165	3	22	0.08	1	16	D/N	A/D	
642189	0	22	0.08	1	17	W/N	A/W	
643032	1	22	0.08	1	18	W/N	A/W	
645236	3	22	0.08	1	19	N/	A/N	
642278	5	21	0.08	1	19	W/W	A/W	
642696	4	21	0.08	1	20	C/W	A/C	W
642979	5	20	0.07	1	21	D/W	A/D	N
645459	5	20	0.07	1	22	W/N	A/W	
642717	1	18	0.07	1	23	D/D	A/D	B
645342	4	17	0.06	1	23	W/C	A/W	A
641358	2	16	0.06	1	24	N/	A/N	
642124	0	16	0.06	1	25	W/N	A/W	
642138	0	16	0.06	1	25	W/N	A/W	
642245	2	16	0.06	1	26	W/N	A/W	
643090	1	16	0.06	1	27	N/	A/N	
642288	1	15	0.06	1	27	W/W	A/W	
643001	1	15	0.06	1	28	W/W	A/W	
645328	4	15	0.06	1	29	D/C	A/D	A
645829	5	14	0.05	1	29	W/N	A/W	
642697	4	13	0.05	1	30	W/W	A/W	W
645463	4	13	0.05	1	30	W/N	A/W	
645847	1	13	0.05	1	31	W/N	A/W	
641320	4	12	0.04	1	31	N/	A/N	

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GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645256	3	12	0.04	1	32	N/	A/N	
645269	1	12	0.04	1	32	N/	A/N	
641177	5	11	0.04	0	33	W/W	A/W	N
641214	3	11	0.04	0	33	W/W	A/W	
641226	1	11	0.04	0	34	N/	A/N	
641235	3	11	0.04	0	34	W/N	A/W	
641357	1	11	0.04	0	35	N/	A/N	
642583	4	11	0.04	0	35	W/D	A/W	A
642940	1	11	0.04	0	36	W/D	A/W	A
645428	3	11	0.04	0	36	W/W	A/W	
645471	5	11	0.04	0	37	W/N	A/W	
641356	1	10	0.04	0	37	N/	A/N	
642033	3	10	0.04	0	37	N/	A/N	
642061	3	10	0.04	0	38	N/	A/N	
642162	0	10	0.04	0	38	W/N	A/W	
642244	2	10	0.04	0	39	W/N	A/W	
642263	2	10	0.04	0	39	W/W	A/W	
642525	2	10	0.04	0	40	D/D	A/D	B
645403	3	10	0.04	0	40	D/W	A/D	N
645890	2	10	0.04	0	40	W/W	A/W	N
645895	0	10	0.04	0	41	W/W	A/W	W
641355	1	9	0.03	0	41	N/	A/N	
642514	2	9	0.03	0	42	W/C	A/W	A
642930	2	9	0.03	0	42	W/W	A/W	B
642985	2	9	0.03	0	42	W/W	A/W	N
644014	1	9	0.03	0	43	N/	A/N	
645212	1	9	0.03	0	43	N/	A/N	
645226	1	9	0.03	0	43	N/	A/N	
645385	1	9	0.03	0	44	W/W	A/W	W
645399	2	9	0.03	0	44	W/W	A/W	W
645798	1	9	0.03	0	45	N/	A/N	
641143	2	8	0.03	0	45	W/W	A/W	W
642179	1	8	0.03	0	45	W/N	A/W	
642196	1	8	0.03	0	46	W/N	A/W	
642229	3	8	0.03	0	46	W/N	A/W	
642251	2	8	0.03	0	46	W/N	A/W	
642286	2	8	0.03	0	47	W/W	A/W	
642766	3	8	0.03	0	47	W/W	A/W	W
643017	4	8	0.03	0	47	N/	A/N	
643040	3	8	0.03	0	48	D/N	A/D	
645288	2	8	0.03	0	48	W/N	A/W	
645409	2	8	0.03	0	48	W/W	A/W	N

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645865	0	8	0.03	0	49	W/W	A/W	
645887	2	8	0.03	0	49	W/W	A/W	N
645946	1	8	0.03	0	49	W/D	A/W	B
641169	0	7	0.03	0	50	W/N	A/W	
641170	0	7	0.03	0	50	W/W	A/W	N
641178	2	7	0.03	0	50	W/W	A/W	N
641197	3	7	0.03	0	50	W/W	A/W	
641238	2	7	0.03	0	51	W/N	A/W	
642044	1	7	0.03	0	51	N/	A/N	
642215	1	7	0.03	0	51	N/	A/N	
642241	2	7	0.03	0	52	W/N	A/W	
642548	4	7	0.03	0	52	W/D	A/W	A
642549	2	7	0.03	0	52	W/D	A/W	A
642597	0	7	0.03	0	52	W/W	A/W	D
643047	1	7	0.03	0	53	W/N	A/W	
645450	3	7	0.03	0	53	N/	A/N	
645797	1	7	0.03	0	53	N/	A/N	
645860	0	7	0.03	0	54	W/W	A/W	
645870	2	7	0.03	0	54	D/W	A/D	
645878	2	7	0.03	0	54	W/W	A/W	
641240	3	6	0.02	0	54	W/N	A/W	
642069	2	6	0.02	0	55	N/	A/N	
642121	2	6	0.02	0	55	N/	A/N	
642161	0	6	0.02	0	55	W/N	A/W	
642181	2	6	0.02	0	55	N/	A/N	
642184	1	6	0.02	0	56	N/	A/N	
642249	2	6	0.02	0	56	W/N	A/W	
642281	2	6	0.02	0	56	W/W	A/W	
642540	2	6	0.02	0	57	W/W	A/W	W
642543	1	6	0.02	0	57	W/D	A/W	A
642547	2	6	0.02	0	57	W/D	A/W	B
642785	1	6	0.02	0	57	W/W	A/W	N
642860	2	6	0.02	0	58	N/	A/N	
642993	2	6	0.02	0	58	W/W	A/W	N
643006	1	6	0.02	0	58	W/W	A/W	
643056	0	6	0.02	0	58	W/N	A/W	
645255	1	6	0.02	0	59	N/	A/N	
645327	3	6	0.02	0	59	W/C	A/W	A
645384	2	6	0.02	0	59	W/W	A/W	D
645397	1	6	0.02	0	59	W/W	A/W	W
645442	1	6	0.02	0	60	N/	A/N	
645889	2	6	0.02	0	60	W/W	A/W	N

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641132	3	5	0.02	0	60	W/W	A/W	D
641156	2	5	0.02	0	60	W/W	A/W	W
641229	2	5	0.02	0	60	W/N	A/W	
641258	0	5	0.02	0	61	W/N	A/W	
641326	1	5	0.02	0	61	N/	A/N	
641338	1	5	0.02	0	61	N/	A/N	
641373	1	5	0.02	0	61	N/	A/N	
642132	2	5	0.02	0	61	W/N	A/W	
642228	1	5	0.02	0	62	W/N	A/W	
642541	0	5	0.02	0	62	W/W	A/W	W
642924	1	5	0.02	0	62	W/W	A/W	B
643044	2	5	0.02	0	62	N/	A/N	
645282	1	5	0.02	0	63	N/	A/N	
645293	2	5	0.02	0	63	W/N	A/W	
645396	1	5	0.02	0	63	W/W	A/W	W
645398	1	5	0.02	0	63	W/W	A/W	W
645402	1	5	0.02	0	63	W/W	A/W	N
645418	1	5	0.02	0	64	W/W	A/W	N
645464	0	5	0.02	0	64	W/N	A/W	
645989	1	5	0.02	0	64	W/W	A/W	D
641154	1	4	0.01	0	64	W/W	A/W	N
641160	1	4	0.01	0	64	W/W	A/W	N
641173	1	4	0.01	0	64	W/W	A/W	N
641199	1	4	0.01	0	65	W/W	A/W	
641228	0	4	0.01	0	65	W/N	A/W	
641230	0	4	0.01	0	65	W/N	A/W	
641311	0	4	0.01	0	65	W/N	A/W	
641325	2	4	0.01	0	65	N/	A/N	
641344	1	4	0.01	0	65	N/	A/N	
641353	2	4	0.01	0	66	N/	A/N	
642111	1	4	0.01	0	66	W/N	A/W	
642143	5	4	0.01	0	66	W/N	A/W	
642194	2	4	0.01	0	66	N/	A/N	
642214	1	4	0.01	0	66	N/	A/N	
642218	1	4	0.01	0	66	N/	A/N	
642220	1	4	0.01	0	67	W/N	A/W	
642264	2	4	0.01	0	67	W/W	A/W	
642391	0	4	0.01	0	67	W/W	A/W	C
642476	1	4	0.01	0	67	W/D	A/W	B
642526	1	4	0.01	0	67	W/W	A/W	D
642565	1	4	0.01	0	68	W/W	A/W	D
642594	0	4	0.01	0	68	W/W	A/W	D

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642703	1	4	0.01	0	68	W/W	A/W	W
642730	1	4	0.01	0	68	W/D	A/W	W
642754	1	4	0.01	0	68	W/W	A/W	N
642942	1	4	0.01	0	68	W/W	A/W	W
642991	1	4	0.01	0	69	W/W	A/W	N
643009	0	4	0.01	0	69	W/W	A/W	
643010	1	4	0.01	0	69	W/W	A/W	
645232	1	4	0.01	0	69	N/	A/N	
645281	1	4	0.01	0	69	N/	A/N	
645365	1	4	0.01	0	69	W/W	A/W	W
645395	1	4	0.01	0	70	W/W	A/W	N
645413	1	4	0.01	0	70	W/W	A/W	N
645434	1	4	0.01	0	70	W/W	A/W	
645443	2	4	0.01	0	70	W/N	A/W	
645937	1	4	0.01	0	70	W/W	A/W	A
645988	0	4	0.01	0	70	W/C	A/W	B
646303	1	4	0.01	0	71	W/W	B/W	B
641142	1	3	0.01	0	71	W/W	B/W	W
641162	0	3	0.01	0	71	W/W	B/W	W
641166	0	3	0.01	0	71	W/W	B/W	W
641180	2	3	0.01	0	71	W/W	B/W	N
641203	2	3	0.01	0	71	W/W	B/W	
641250	1	3	0.01	0	71	W/N	B/W	
641278	1	3	0.01	0	71	N/	B/N	
641281	0	3	0.01	0	72	N/	B/N	
641290	1	3	0.01	0	72	N/	B/N	
641315	0	3	0.01	0	72	N/	B/N	
641318	1	3	0.01	0	72	N/	B/N	
641323	1	3	0.01	0	72	N/	B/N	
641329	1	3	0.01	0	72	N/	B/N	
642001	2	3	0.01	0	72	N/	B/N	
642019	0	3	0.01	0	72	N/	B/N	
642028	0	3	0.01	0	73	N/	B/N	
642075	0	3	0.01	0	73	W/N	B/W	
642131	1	3	0.01	0	73	W/N	B/W	
642142	2	3	0.01	0	73	W/N	B/W	
642180	1	3	0.01	0	73	N/	B/N	
642221	1	3	0.01	0	73	W/N	B/W	
642226	1	3	0.01	0	73	W/N	B/W	
642231	0	3	0.01	0	73	W/N	B/W	
642243	1	3	0.01	0	74	W/N	B/W	
642250	2	3	0.01	0	74	N/	B/N	

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GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642254	0	3	0.01	0	74	N/	B/N	
642280	1	3	0.01	0	74	W/W	B/W	
642284	0	3	0.01	0	74	W/W	B/W	
642390	0	3	0.01	0	74	W/W	B/W	C
642550	1	3	0.01	0	74	W/D	B/W	A
642589	1	3	0.01	0	74	W/W	B/W	C
642716	1	3	0.01	0	75	W/D	B/W	W
642791	2	3	0.01	0	75	W/W	B/W	N
642800	0	3	0.01	0	75	N/	B/N	
642990	0	3	0.01	0	75	W/W	B/W	N
642992	2	3	0.01	0	75	W/W	B/W	N
644016	1	3	0.01	0	75	N/	B/N	
645174	1	3	0.01	0	75	N/	B/N	
645199	1	3	0.01	0	75	N/	B/N	
645214	0	3	0.01	0	76	N/	B/N	
645257	1	3	0.01	0	76	N/	B/N	
645283	1	3	0.01	0	76	W/N	B/W	
645284	0	3	0.01	0	76	N/	B/N	
645291	2	3	0.01	0	76	N/	B/N	
645357	1	3	0.01	0	76	W/W	B/W	C
645372	1	3	0.01	0	76	W/W	B/W	C
645412	1	3	0.01	0	76	W/W	B/W	N
645419	1	3	0.01	0	77	W/W	B/W	N
645432	1	3	0.01	0	77	W/W	B/W	
645444	2	3	0.01	0	77	W/N	B/W	
645852	0	3	0.01	0	77	W/W	B/W	
645879	1	3	0.01	0	77	W/W	B/W	N
645897	1	3	0.01	0	77	W/W	B/W	W
641174	1	2	0.01	0	77	N/	B/N	
641175	2	2	0.01	0	77	W/W	B/W	N
641192	1	2	0.01	0	77	W/W	B/W	
641204	0	2	0.01	0	78	W/W	B/W	
641216	2	2	0.01	0	78	W/W	B/W	
641222	0	2	0.01	0	78	W/N	B/W	
641224	1	2	0.01	0	78	W/N	B/W	
641244	1	2	0.01	0	78	W/N	B/W	
641255	0	2	0.01	0	78	N/	B/N	
641256	3	2	0.01	0	78	N/	B/N	
641260	0	2	0.01	0	78	N/	B/N	
641261	0	2	0.01	0	78	N/	B/N	
641280	2	2	0.01	0	78	N/	B/N	
641287	1	2	0.01	0	78	N/	B/N	

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641292	0	2	0.01	0	78	N/	B/N	
641303	0	2	0.01	0	79	N/	B/N	
641305	1	2	0.01	0	79	W/N	B/W	
641310	0	2	0.01	0	79	N/	B/N	
641316	1	2	0.01	0	79	N/	B/N	
641321	0	2	0.01	0	79	N/	B/N	
641322	0	2	0.01	0	79	N/	B/N	
641331	0	2	0.01	0	79	N/	B/N	
641333	0	2	0.01	0	79	N/	B/N	
641339	1	2	0.01	0	79	N/	B/N	
641340	1	2	0.01	0	79	N/	B/N	
641348	1	2	0.01	0	79	N/	B/N	
641349	1	2	0.01	0	79	N/	B/N	
641354	2	2	0.01	0	80	N/	B/N	
641374	1	2	0.01	0	80	N/	B/N	
641415	1	2	0.01	0	80	N/	B/N	
641419	0	2	0.01	0	80	N/	B/N	
641420	0	2	0.01	0	80	N/	B/N	
641421	0	2	0.01	0	80	N/	B/N	
641445	0	2	0.01	0	80	N/	B/N	
642004	0	2	0.01	0	80	N/	B/N	
642016	0	2	0.01	0	80	N/	B/N	
642027	0	2	0.01	0	80	N/	B/N	
642030	0	2	0.01	0	80	N/	B/N	
642047	0	2	0.01	0	80	N/	B/N	
642059	0	2	0.01	0	81	N/	C/N	
642060	2	2	0.01	0	81	N/	C/N	
642064	0	2	0.01	0	81	N/	C/N	
642065	0	2	0.01	0	81	N/	C/N	
642072	1	2	0.01	0	81	W/N	C/W	
642074	0	2	0.01	0	81	W/N	C/W	
642083	1	2	0.01	0	81	N/	C/N	
642093	1	2	0.01	0	81	N/	C/N	
642139	0	2	0.01	0	81	N/	C/N	
642144	1	2	0.01	0	81	W/N	C/W	
642149	1	2	0.01	0	81	W/N	C/W	
642150	1	2	0.01	0	81	W/N	C/W	
642155	0	2	0.01	0	82	N/	C/N	
642168	0	2	0.01	0	82	N/	C/N	
642178	1	2	0.01	0	82	N/	C/N	
642185	1	2	0.01	0	82	N/	C/N	
642235	1	2	0.01	0	82	W/N	C/W	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642239	1	2	0.01	0	82	W/N	C/W	
642242	1	2	0.01	0	82	N/	C/N	
642246	1	2	0.01	0	82	N/	C/N	
642256	0	2	0.01	0	82	W/W	C/W	
642279	1	2	0.01	0	82	W/W	C/W	
642294	1	2	0.01	0	82	W/W	C/W	
642356	0	2	0.01	0	82	W/W	C/W	W
642480	0	2	0.01	0	83	W/W	C/W	C
642529	0	2	0.01	0	83	W/W	C/W	B
642533	1	2	0.01	0	83	W/W	C/W	B
642574	1	2	0.01	0	83	D/D	C/D	A
642582	2	2	0.01	0	83	W/W	C/W	C
642595	2	2	0.01	0	83	W/W	C/W	D
642671	2	2	0.01	0	83	W/W	C/W	A
642688	1	2	0.01	0	83	W/W	C/W	W
642690	0	2	0.01	0	83	W/W	C/W	W
642719	2	2	0.01	0	83	W/W	C/W	W
642732	2	2	0.01	0	83	W/W	C/W	W
642762	2	2	0.01	0	84	W/D	C/W	W
642767	1	2	0.01	0	84	W/W	C/W	W
642786	2	2	0.01	0	84	W/W	C/W	N
642793	0	2	0.01	0	84	W/W	C/W	N
642799	1	2	0.01	0	84	W/W	C/W	N
642819	0	2	0.01	0	84	N/	C/N	
642837	0	2	0.01	0	84	N/	C/N	
642870	0	2	0.01	0	84	N/	C/N	
642895	0	2	0.01	0	84	N/	C/N	
642925	1	2	0.01	0	84	W/W	C/W	W
642926	1	2	0.01	0	84	W/W	C/W	W
642933	0	2	0.01	0	84	W/W	C/W	D
642966	1	2	0.01	0	85	W/W	C/W	W
642982	1	2	0.01	0	85	W/W	C/W	N
642987	1	2	0.01	0	85	W/W	C/W	N
643008	1	2	0.01	0	85	W/W	C/W	
643014	1	2	0.01	0	85	W/W	C/W	
643018	1	2	0.01	0	85	W/N	C/W	
643026	0	2	0.01	0	85	W/N	C/W	
643043	1	2	0.01	0	85	N/	C/N	
643063	0	2	0.01	0	85	N/	C/N	
643064	0	2	0.01	0	85	N/	C/N	
643085	1	2	0.01	0	85	N/	C/N	
643093	1	2	0.01	0	85	N/	C/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
643112	0	2	0.01	0	86	N/	C/N	
645186	0	2	0.01	0	86	N/	C/N	
645193	0	2	0.01	0	86	N/	C/N	
645198	1	2	0.01	0	86	N/	C/N	
645202	0	2	0.01	0	86	N/	C/N	
645203	0	2	0.01	0	86	N/	C/N	
645210	-1	2	0.01	0	86	N/	C/N	
645211	-1	2	0.01	0	86	N/	C/N	
645220	1	2	0.01	0	86	N/	C/N	
645221	0	2	0.01	0	86	N/	C/N	
645225	0	2	0.01	0	86	N/	C/N	
645230	0	2	0.01	0	86	N/	C/N	
645262	0	2	0.01	0	87	N/	C/N	
645289	2	2	0.01	0	87	W/N	C/W	
645290	1	2	0.01	0	87	W/N	C/W	
645343	1	2	0.01	0	87	W/D	C/W	A
645388	0	2	0.01	0	87	W/W	C/W	W
645417	1	2	0.01	0	87	W/W	C/W	N
645420	1	2	0.01	0	87	W/W	C/W	N
645430	1	2	0.01	0	87	W/W	C/W	
645435	0	2	0.01	0	87	W/W	C/W	
645800	0	2	0.01	0	87	N/	C/N	
645803	0	2	0.01	0	87	N/	C/N	
645864	1	2	0.01	0	87	W/W	C/W	
645869	1	2	0.01	0	88	W/W	C/W	
645883	0	2	0.01	0	88	W/W	C/W	N
645888	1	2	0.01	0	88	W/W	C/W	N
645894	1	2	0.01	0	88	W/W	C/W	W
645928	1	2	0.01	0	88	W/D	C/W	B
645979	1	2	0.01	0	88	W/W	C/W	W
646309	0	2	0.01	0	88	W/W	C/W	W
641101	0	1	0.00	0	88	W/W	C/W	B
641112	0	1	0.00	0	88	W/W	C/W	B
641123	1	1	0.00	0	88	W/W	C/W	D
641140	1	1	0.00	0	88	W/W	C/W	D
641144	0	1	0.00	0	88	W/W	C/W	W
641147	1	1	0.00	0	88	W/W	C/W	C
641150	0	1	0.00	0	88	W/W	C/W	W
641151	0	1	0.00	0	88	W/W	C/W	W
641153	1	1	0.00	0	88	W/W	C/W	W
641163	1	1	0.00	0	88	W/W	C/W	N
641167	1	1	0.00	0	88	W/W	C/W	N

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641172	1	1	0.00	0	89	W/W	C/W	N
641179	0	1	0.00	0	89	W/W	C/W	N
641189	0	1	0.00	0	89	W/W	C/W	N
641190	0	1	0.00	0	89	W/W	C/W	N
641194	0	1	0.00	0	89	W/W	C/W	
641198	0	1	0.00	0	89	W/W	C/W	
641200	1	1	0.00	0	89	W/W	C/W	
641205	1	1	0.00	0	89	W/W	C/W	
641206	0	1	0.00	0	89	W/W	C/W	
641208	3	1	0.00	0	89	W/W	C/W	
641217	0	1	0.00	0	89	W/W	C/W	
641218	0	1	0.00	0	89	W/W	C/W	
641227	0	1	0.00	0	89	N/	C/N	
641232	0	1	0.00	0	89	N/	C/N	
641234	1	1	0.00	0	89	N/	C/N	
641242	1	1	0.00	0	89	N/	C/N	
641243	1	1	0.00	0	89	W/N	C/W	
641249	1	1	0.00	0	89	N/	C/N	
641251	0	1	0.00	0	89	N/	C/N	
641253	2	1	0.00	0	89	W/N	C/W	
641254	2	1	0.00	0	89	W/N	C/W	
641257	0	1	0.00	0	89	W/N	C/W	
641264	2	1	0.00	0	89	N/	C/N	
641266	1	1	0.00	0	90	N/	C/N	
641270	3	1	0.00	0	90	W/N	C/W	
641271	0	1	0.00	0	90	W/N	C/W	
641276	0	1	0.00	0	90	N/	C/N	
641277	0	1	0.00	0	90	N/	C/N	
641282	0	1	0.00	0	90	N/	C/N	
641300	1	1	0.00	0	90	N/	C/N	
641308	1	1	0.00	0	90	N/	C/N	
641312	0	1	0.00	0	90	N/	C/N	
641313	0	1	0.00	0	90	N/	C/N	
641314	0	1	0.00	0	90	N/	C/N	
641328	1	1	0.00	0	90	N/	C/N	
641330	0	1	0.00	0	90	N/	C/N	
641332	0	1	0.00	0	90	N/	C/N	
641337	3	1	0.00	0	90	N/	C/N	
641345	0	1	0.00	0	90	N/	C/N	
641382	0	1	0.00	0	90	N/	C/N	
641383	1	1	0.00	0	90	N/	C/N	
641384	0	1	0.00	0	90	N/	C/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641385	0	1	0.00	0	90	N/	C/N	
641386	0	1	0.00	0	90	N/	C/N	
641388	0	1	0.00	0	90	N/	C/N	
641390	0	1	0.00	0	90	N/	C/N	
641398	0	1	0.00	0	90	N/	C/N	
641401	0	1	0.00	0	91	N/	D/N	
641408	0	1	0.00	0	91	N/	D/N	
641410	0	1	0.00	0	91	N/	D/N	
641411	0	1	0.00	0	91	N/	D/N	
641413	0	1	0.00	0	91	N/	D/N	
641418	0	1	0.00	0	91	N/	D/N	
641435	0	1	0.00	0	91	N/	D/N	
641436	0	1	0.00	0	91	N/	D/N	
641440	0	1	0.00	0	91	N/	D/N	
641441	0	1	0.00	0	91	N/	D/N	
641446	0	1	0.00	0	91	N/	D/N	
641449	0	1	0.00	0	91	N/	D/N	
641457	0	1	0.00	0	91	N/	D/N	
641458	0	1	0.00	0	91	N/	D/N	
641461	0	1	0.00	0	91	N/	D/N	
641465	0	1	0.00	0	91	N/	D/N	
641478	0	1	0.00	0	91	N/	D/N	
642042	2	1	0.00	0	91	N/	D/N	
642050	1	1	0.00	0	91	N/	D/N	
642052	1	1	0.00	0	91	N/	D/N	
642080	0	1	0.00	0	91	N/	D/N	
642088	0	1	0.00	0	91	W/N	D/W	
642094	1	1	0.00	0	91	N/	D/N	
642100	0	1	0.00	0	91	N/	D/N	
642101	1	1	0.00	0	92	N/	D/N	
642105	0	1	0.00	0	92	N/	D/N	
642110	0	1	0.00	0	92	N/	D/N	
642112	1	1	0.00	0	92	W/N	D/W	
642115	1	1	0.00	0	92	N/	D/N	
642116	1	1	0.00	0	92	N/	D/N	
642117	0	1	0.00	0	92	N/	D/N	
642122	1	1	0.00	0	92	W/N	D/W	
642123	0	1	0.00	0	92	N/	D/N	
642127	0	1	0.00	0	92	N/	D/N	
642151	1	1	0.00	0	92	W/N	D/W	
642156	0	1	0.00	0	92	N/	D/N	
642160	0	1	0.00	0	92	N/	D/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642186	0	1	0.00	0	92	N/	D/N	
642211	1	1	0.00	0	92	N/	D/N	
642222	0	1	0.00	0	92	W/N	D/W	
642230	0	1	0.00	0	92	W/N	D/W	
642232	0	1	0.00	0	92	W/N	D/W	
642234	0	1	0.00	0	92	N/	D/N	
642240	0	1	0.00	0	92	W/N	D/W	
642253	1	1	0.00	0	92	N/	D/N	
642255	0	1	0.00	0	92	N/	D/N	
642259	1	1	0.00	0	92	W/W	D/W	
642262	1	1	0.00	0	92	W/W	D/W	
642267	0	1	0.00	0	93	W/W	D/W	
642274	0	1	0.00	0	93	W/W	D/W	
642276	0	1	0.00	0	93	W/W	D/W	
642293	0	1	0.00	0	93	W/W	D/W	
642295	1	1	0.00	0	93	W/W	D/W	
642311	0	1	0.00	0	93	W/W	D/W	A
642328	0	1	0.00	0	93	W/W	D/W	C
642358	0	1	0.00	0	93	W/W	D/W	D
642362	0	1	0.00	0	93	W/W	D/W	A
642385	0	1	0.00	0	93	W/W	D/W	W
642409	0	1	0.00	0	93	W/W	D/W	A
642437	0	1	0.00	0	93	W/W	D/W	D
642444	0	1	0.00	0	93	W/W	D/W	D
642456	0	1	0.00	0	93	W/W	D/W	D
642463	1	1	0.00	0	93	W/W	D/W	D
642472	0	1	0.00	0	93	W/W	D/W	C
642535	0	1	0.00	0	93	W/W	D/W	W
642555	0	1	0.00	0	93	W/W	D/W	D
642572	1	1	0.00	0	93	W/D	D/W	D
642578	1	1	0.00	0	93	W/W	D/W	W
642581	2	1	0.00	0	93	W/W	D/W	A
642590	0	1	0.00	0	93	W/W	D/W	B
642612	1	1	0.00	0	93	W/W	D/W	C
642672	0	1	0.00	0	93	W/W	D/W	W
642693	1	1	0.00	0	94	W/W	D/W	W
642698	0	1	0.00	0	94	W/W	D/W	W
642701	0	1	0.00	0	94	W/W	D/W	D
642702	0	1	0.00	0	94	W/W	D/W	W
642706	0	1	0.00	0	94	W/W	D/W	W
642707	1	1	0.00	0	94	W/W	D/W	D
642709	0	1	0.00	0	94	W/W	D/W	W

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642713	0	1	0.00	0	94	W/W	D/W	W
642714	0	1	0.00	0	94	W/W	D/W	W
642737	2	1	0.00	0	94	W/W	D/W	W
642738	0	1	0.00	0	94	W/W	D/W	W
642750	0	1	0.00	0	94	W/W	D/W	W
642753	1	1	0.00	0	94	W/W	D/W	W
642763	2	1	0.00	0	94	W/C	D/W	D
642765	1	1	0.00	0	94	W/W	D/W	W
642770	0	1	0.00	0	94	W/W	D/W	W
642782	0	1	0.00	0	94	W/W	D/W	N
642792	0	1	0.00	0	94	W/W	D/W	N
642794	0	1	0.00	0	94	W/W	D/W	N
642795	0	1	0.00	0	94	W/W	D/W	N
642811	0	1	0.00	0	94	N/	D/N	
642812	0	1	0.00	0	94	N/	D/N	
642851	0	1	0.00	0	94	N/	D/N	
642869	0	1	0.00	0	95	N/	D/N	
642872	0	1	0.00	0	95	N/	D/N	
642883	0	1	0.00	0	95	N/	D/N	
642886	0	1	0.00	0	95	N/	D/N	
642887	0	1	0.00	0	95	N/	D/N	
642888	0	1	0.00	0	95	N/	D/N	
642899	1	1	0.00	0	95	N/	D/N	
642913	0	1	0.00	0	95	W/W	D/W	W
642936	0	1	0.00	0	95	W/W	D/W	W
642943	0	1	0.00	0	95	W/W	D/W	W
642951	0	1	0.00	0	95	W/W	D/W	D
642953	0	1	0.00	0	95	W/W	D/W	W
642957	0	1	0.00	0	95	D/D	D/D	A
642965	0	1	0.00	0	95	W/W	D/W	W
642969	2	1	0.00	0	95	W/W	D/W	B
642975	0	1	0.00	0	95	W/W	D/W	W
642976	1	1	0.00	0	95	W/W	D/W	W
642977	1	1	0.00	0	95	W/W	D/W	W
642981	1	1	0.00	0	95	W/W	D/W	N
642988	1	1	0.00	0	95	W/W	D/W	N
643004	1	1	0.00	0	95	W/W	D/W	
643016	0	1	0.00	0	95	W/N	D/W	
643019	1	1	0.00	0	95	N/	D/N	
643028	1	1	0.00	0	95	W/N	D/W	
643057	0	1	0.00	0	96	N/	W/N	
643062	1	1	0.00	0	96	W/N	W/W	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
643078	0	1	0.00	0	96	N/	W/N	
643087	0	1	0.00	0	96	N/	W/N	
643089	0	1	0.00	0	96	N/	W/N	
643101	0	1	0.00	0	96	N/	W/N	
643103	0	1	0.00	0	96	N/	W/N	
643104	0	1	0.00	0	96	N/	W/N	
643111	0	1	0.00	0	96	N/	W/N	
643114	0	1	0.00	0	96	N/	W/N	
643122	0	1	0.00	0	96	N/	W/N	
643131	0	1	0.00	0	96	N/	W/N	
644012	0	1	0.00	0	96	N/	W/N	
644013	0	1	0.00	0	96	N/	W/N	
644026	0	1	0.00	0	96	N/	W/N	
644027	0	1	0.00	0	96	N/	W/N	
644041	0	1	0.00	0	96	N/	W/N	
645177	0	1	0.00	0	96	N/	W/N	
645178	0	1	0.00	0	96	N/	W/N	
645184	0	1	0.00	0	96	N/	W/N	
645187	0	1	0.00	0	96	N/	W/N	
645188	0	1	0.00	0	96	N/	W/N	
645200	0	1	0.00	0	96	N/	W/N	
645208	0	1	0.00	0	96	N/	W/N	
645209	0	1	0.00	0	97	N/	W/N	
645213	0	1	0.00	0	97	N/	W/N	
645217	0	1	0.00	0	97	N/	W/N	
645218	0	1	0.00	0	97	N/	W/N	
645227	0	1	0.00	0	97	N/	W/N	
645242	0	1	0.00	0	97	N/	W/N	
645261	0	1	0.00	0	97	N/	W/N	
645266	0	1	0.00	0	97	N/	W/N	
645273	1	1	0.00	0	97	N/	W/N	
645279	0	1	0.00	0	97	W/N	W/W	
645286	1	1	0.00	0	97	W/N	W/W	
645292	1	1	0.00	0	97	W/N	W/W	
645316	1	1	0.00	0	97	W/W	W/W	A
645337	0	1	0.00	0	97	W/W	W/W	W
645363	0	1	0.00	0	97	W/W	W/W	W
645364	0	1	0.00	0	97	W/W	W/W	C
645391	1	1	0.00	0	97	W/W	W/W	
645394	0	1	0.00	0	97	W/W	W/W	W
645400	1	1	0.00	0	97	W/W	W/W	N
645401	1	1	0.00	0	97	W/W	W/W	N

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645407	0	1	0.00	0	97	W/W	W/W	N
645408	0	1	0.00	0	97	W/W	W/W	N
645410	0	1	0.00	0	97	W/W	W/W	N
645414	0	1	0.00	0	97	W/W	W/W	N
645422	0	1	0.00	0	98	W/W	W/W	N
645447	0	1	0.00	0	98	N/	W/N	
645448	1	1	0.00	0	98	W/N	W/W	
645452	0	1	0.00	0	98	W/N	W/W	
645454	0	1	0.00	0	98	N/	W/N	
645455	1	1	0.00	0	98	N/	W/N	
645461	0	1	0.00	0	98	N/	W/N	
645462	0	1	0.00	0	98	N/	W/N	
645467	1	1	0.00	0	98	N/	W/N	
645468	2	1	0.00	0	98	N/	W/N	
645470	0	1	0.00	0	98	N/	W/N	
645472	0	1	0.00	0	98	N/	W/N	
645473	0	1	0.00	0	98	W/N	W/W	
645777	0	1	0.00	0	98	N/	W/N	
645778	0	1	0.00	0	98	N/	W/N	
645789	0	1	0.00	0	98	N/	W/N	
645790	0	1	0.00	0	98	N/	W/N	
645804	1	1	0.00	0	98	N/	W/N	
645809	0	1	0.00	0	98	N/	W/N	
645814	0	1	0.00	0	98	W/N	W/W	
645815	0	1	0.00	0	98	W/N	W/W	
645830	0	1	0.00	0	98	W/N	W/W	
645832	1	1	0.00	0	98	N/	W/N	
645833	1	1	0.00	0	98	N/	W/N	
645836	1	1	0.00	0	99	W/N	W/W	
645843	0	1	0.00	0	99	N/	W/N	
645844	0	1	0.00	0	99	W/N	W/W	
645845	0	1	0.00	0	99	W/N	W/W	
645849	1	1	0.00	0	99	W/W	W/W	
645855	0	1	0.00	0	99	W/W	W/W	
645858	1	1	0.00	0	99	W/W	W/W	
645866	1	1	0.00	0	99	W/W	W/W	
645872	1	1	0.00	0	99	W/W	W/W	
645874	0	1	0.00	0	99	W/W	W/W	
645893	0	1	0.00	0	99	W/W	W/W	W
645922	0	1	0.00	0	99	W/W	W/W	W
645923	0	1	0.00	0	99	W/W	W/W	W
645926	0	1	0.00	0	99	W/W	W/W	B

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645933	0	1	0.00	0	99	W/W	W/W	D
645938	0	1	0.00	0	99	W/W	W/W	B
645945	0	1	0.00	0	99	W/W	W/W	W
645955	1	1	0.00	0	99	W/W	W/W	A
645995	0	1	0.00	0	99	W/W	W/W	W
646321	0	1	0.00	0	99	N/	W/N	
646322	0	1	0.00	0	99	N/	W/N	
646902	0	1	0.00	0	99	W/W	W/W	N
646903	0	1	0.00	0	99	W/N	W/W	
754184	1	1	0.00	0	99	N/	W/N	
754320	0	1	0.00	0	100	N/	W/N	
942086U	0	1	0.00	0	100	N/	W/N	
942181	1	1	0.00	0	100	W/N	W/W	
944275	1	1	0.00	0	100	N/	W/N	
944851	0	1	0.00	0	100	N/	W/N	
PART RECORD COUNT	636	TOTAL UNITS SOLD	2,382					