

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642165	16	83	0.34	4	4	W/D	A/W	
644015	12	68	0.28	4	8	D/N	A/D	
644035	12	48	0.20	3	10	W/N	A/W	
642803	3	45	0.19	2	13	D/N	A/D	
644034	8	37	0.15	2	15	W/N	A/W	
643090	5	33	0.14	2	17	W/N	A/W	
642198	6	31	0.13	2	18	D/D	A/D	
642033	5	22	0.09	1	19	W/N	A/W	
642278	7	22	0.09	1	20	D/W	A/D	
642291	3	18	0.07	1	21	D/W	A/D	
643001	3	18	0.07	1	22	D/W	A/D	
645269	5	17	0.07	1	23	W/N	A/W	
641302	1	16	0.07	1	24	W/W	A/W	
641358	4	15	0.06	1	25	W/N	A/W	
642124	3	14	0.06	1	26	W/W	A/W	
645174	3	14	0.06	1	26	W/N	A/W	
642138	4	13	0.05	1	27	W/W	A/W	
642288	5	13	0.05	1	28	W/W	A/W	
643032	1	13	0.05	1	28	D/W	A/D	
645236	0	13	0.05	1	29	W/N	A/W	
641235	4	12	0.05	1	30	W/W	A/W	
642245	2	12	0.05	1	30	D/W	A/D	
645342	5	12	0.05	1	31	W/W	A/W	A
645459	2	12	0.05	1	32	W/W	A/W	
641343	4	11	0.05	1	32	W/N	A/W	
642044	4	11	0.05	1	33	W/N	A/W	
642214	3	11	0.05	1	33	W/N	A/W	
642780	6	11	0.05	1	34	D/D	A/D	N
645797	3	11	0.05	1	35	W/N	A/W	
642985	4	10	0.04	1	35	W/W	A/W	N
645471	1	10	0.04	1	36	W/W	A/W	
645937	0	10	0.04	1	36	W/W	A/W	A
641197	3	9	0.04	0	37	W/W	A/W	

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GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641384	1	9	0.04	0	37	W/N	A/W	
642184	1	9	0.04	0	38	W/N	A/W	
645241	1	9	0.04	0	38	W/N	A/W	
645793	3	9	0.04	0	38	N/	A/N	
641238	5	8	0.03	0	39	W/W	A/W	
641373	2	8	0.03	0	39	W/N	A/W	
641468	2	8	0.03	0	40	W/N	A/W	
642860	2	8	0.03	0	40	W/N	A/W	
642979	3	8	0.03	0	41	W/D	A/W	N
644075	1	8	0.03	0	41	N/	A/N	
645328	2	8	0.03	0	41	W/D	A/W	A
645385	2	8	0.03	0	42	W/W	A/W	W
645798	2	8	0.03	0	42	W/N	A/W	
645829	1	8	0.03	0	43	W/W	A/W	
645890	1	8	0.03	0	43	W/W	A/W	N
641178	2	7	0.03	0	43	W/W	A/W	N
641224	2	7	0.03	0	44	W/W	A/W	
641354	2	7	0.03	0	44	W/N	A/W	
641356	2	7	0.03	0	45	W/N	A/W	
641383	0	7	0.03	0	45	W/N	A/W	
642264	2	7	0.03	0	45	W/W	A/W	
642281	3	7	0.03	0	46	W/W	A/W	
642697	3	7	0.03	0	46	W/W	A/W	W
642940	1	7	0.03	0	46	W/W	A/W	A
645256	2	7	0.03	0	47	W/N	A/W	
645288	2	7	0.03	0	47	W/W	A/W	
645365	0	7	0.03	0	48	W/W	A/W	W
645403	3	7	0.03	0	48	W/D	A/W	N
645418	0	7	0.03	0	48	W/W	A/W	N
645428	2	7	0.03	0	49	W/W	A/W	
641339	0	6	0.02	0	49	W/N	A/W	
641357	1	6	0.02	0	49	W/N	A/W	
641457	2	6	0.02	0	50	W/N	A/W	
642179	1	6	0.02	0	50	W/W	A/W	
642189	1	6	0.02	0	50	W/W	A/W	
642754	3	6	0.02	0	51	W/W	A/W	N
642800	1	6	0.02	0	51	W/N	A/W	
642930	1	6	0.02	0	51	W/W	A/W	B
642992	1	6	0.02	0	52	W/W	A/W	N
644013	0	6	0.02	0	52	W/N	A/W	
645176	2	6	0.02	0	52	W/N	A/W	
645257	3	6	0.02	0	52	W/N	A/W	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645293	2	6	0.02	0	53	W/W	A/W	
645399	0	6	0.02	0	53	W/W	A/W	W
645442	2	6	0.02	0	53	W/N	A/W	
645878	2	6	0.02	0	54	W/W	A/W	
641445	0	5	0.02	0	54	W/N	A/W	
641485	0	5	0.02	0	54	N/	A/N	
641511	0	5	0.02	0	55	N/	A/N	
641512	0	5	0.02	0	55	N/	A/N	
642016	0	5	0.02	0	55	W/N	A/W	
642156	0	5	0.02	0	55	W/N	A/W	
642196	1	5	0.02	0	56	W/W	A/W	
642215	2	5	0.02	0	56	W/N	A/W	
642732	1	5	0.02	0	56	W/W	A/W	W
642766	1	5	0.02	0	56	W/W	A/W	W
642924	1	5	0.02	0	57	W/W	A/W	B
645212	1	5	0.02	0	57	W/N	A/W	
645251	1	5	0.02	0	57	W/N	A/W	
645281	0	5	0.02	0	57	W/N	A/W	
645343	2	5	0.02	0	58	W/W	A/W	A
645409	2	5	0.02	0	58	W/W	A/W	N
645830	1	5	0.02	0	58	W/W	A/W	
645895	1	5	0.02	0	58	W/W	A/W	W
645946	0	5	0.02	0	59	W/W	A/W	B
641240	2	4	0.02	0	59	W/W	A/W	
641250	1	4	0.02	0	59	W/W	A/W	
641338	1	4	0.02	0	59	W/N	A/W	
641340	1	4	0.02	0	60	W/N	A/W	
641345	0	4	0.02	0	60	W/N	A/W	
641386	0	4	0.02	0	60	W/N	A/W	
641428	0	4	0.02	0	60	W/N	A/W	
641478	0	4	0.02	0	60	N/	A/N	
642150	2	4	0.02	0	61	W/W	A/W	
642161	0	4	0.02	0	61	W/W	A/W	
642162	1	4	0.02	0	61	W/W	A/W	
642280	1	4	0.02	0	61	W/W	A/W	
642526	0	4	0.02	0	61	W/W	A/W	D
642543	1	4	0.02	0	62	W/W	A/W	A
642590	0	4	0.02	0	62	W/W	A/W	B
642682	1	4	0.02	0	62	W/W	A/W	A
642817	-1	4	0.02	0	62	W/N	A/W	
643094	1	4	0.02	0	63	W/N	A/W	
644014	1	4	0.02	0	63	W/N	A/W	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645266	0	4	0.02	0	63	W/N	A/W	
645357	1	4	0.02	0	63	W/W	A/W	C
645396	1	4	0.02	0	63	W/W	A/W	W
645402	1	4	0.02	0	64	W/W	A/W	N
645777	0	4	0.02	0	64	W/N	A/W	
645817	0	4	0.02	0	64	W/N	A/W	
645846	0	4	0.02	0	64	W/N	A/W	
645847	1	4	0.02	0	64	W/W	A/W	
645860	1	4	0.02	0	65	W/W	A/W	
645889	1	4	0.02	0	65	W/W	A/W	N
646321	0	4	0.02	0	65	W/N	A/W	
641203	1	3	0.01	0	65	W/W	A/W	
641208	0	3	0.01	0	65	W/W	A/W	
641209	-1	3	0.01	0	66	W/W	A/W	
641226	1	3	0.01	0	66	W/N	A/W	
641280	1	3	0.01	0	66	W/N	A/W	
641290	2	3	0.01	0	66	W/N	A/W	
641322	1	3	0.01	0	66	W/N	A/W	
641353	1	3	0.01	0	66	W/N	A/W	
641355	2	3	0.01	0	66	W/N	A/W	
641415	0	3	0.01	0	67	W/N	A/W	
641502	-1	3	0.01	0	67	N/	A/N	
642001	1	3	0.01	0	67	W/N	A/W	
642060	3	3	0.01	0	67	W/N	A/W	
642065	1	3	0.01	0	67	W/N	A/W	
642069	3	3	0.01	0	67	W/N	A/W	
642072	1	3	0.01	0	68	W/W	A/W	
642093	1	3	0.01	0	68	W/N	A/W	
642131	2	3	0.01	0	68	W/W	A/W	
642132	3	3	0.01	0	68	W/W	A/W	
642144	1	3	0.01	0	68	W/W	A/W	
642151	1	3	0.01	0	68	W/W	A/W	
642181	0	3	0.01	0	69	W/N	A/W	
642194	0	3	0.01	0	69	W/N	A/W	
642226	1	3	0.01	0	69	W/W	A/W	
642229	2	3	0.01	0	69	W/W	A/W	
642231	1	3	0.01	0	69	W/W	A/W	
642241	1	3	0.01	0	69	W/W	A/W	
642249	0	3	0.01	0	69	W/W	A/W	
642253	2	3	0.01	0	70	N/	A/N	
642258	0	3	0.01	0	70	W/N	A/W	
642263	3	3	0.01	0	70	W/W	A/W	

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642279	3	3	0.01	0	70	W/W	A/W	
642514	2	3	0.01	0	70	W/W	A/W	A
642547	1	3	0.01	0	70	W/W	A/W	B
642583	1	3	0.01	0	71	W/W	B/W	A
642719	0	3	0.01	0	71	W/W	B/W	W
642785	1	3	0.01	0	71	W/W	B/W	N
642791	2	3	0.01	0	71	W/W	B/W	N
643017	2	3	0.01	0	71	W/N	B/W	
643044	-1	3	0.01	0	71	W/N	B/W	
643051	0	3	0.01	0	72	N/	B/N	
643075	0	3	0.01	0	72	N/	B/N	
643122	0	3	0.01	0	72	W/N	B/W	
644042	1	3	0.01	0	72	W/N	B/W	
645199	1	3	0.01	0	72	W/N	B/W	
645217	0	3	0.01	0	72	W/N	B/W	
645218	0	3	0.01	0	72	W/N	B/W	
645221	0	3	0.01	0	73	N/	B/N	
645226	3	3	0.01	0	73	W/N	B/W	
645253	1	3	0.01	0	73	W/N	B/W	
645254	0	3	0.01	0	73	W/N	B/W	
645255	4	3	0.01	0	73	W/N	B/W	
645282	0	3	0.01	0	73	W/N	B/W	
645327	1	3	0.01	0	74	W/W	B/W	A
645397	1	3	0.01	0	74	W/W	B/W	W
645398	1	3	0.01	0	74	W/W	B/W	W
645420	0	3	0.01	0	74	W/W	B/W	N
645450	0	3	0.01	0	74	W/N	B/W	
645809	0	3	0.01	0	74	N/	B/N	
645828	0	3	0.01	0	75	W/N	B/W	
645854	0	3	0.01	0	75	W/W	B/W	
645869	1	3	0.01	0	75	W/W	B/W	
645879	1	3	0.01	0	75	W/W	B/W	N
914492	0	3	0.01	0	75	W/N	B/W	
942181	0	3	0.01	0	75	W/N	B/W	
641143	1	2	0.01	0	75	W/W	B/W	W
641160	0	2	0.01	0	76	W/W	B/W	N
641180	1	2	0.01	0	76	W/W	B/W	N
641212	0	2	0.01	0	76	W/W	B/W	
641214	1	2	0.01	0	76	W/W	B/W	
641222	0	2	0.01	0	76	W/W	B/W	
641303	1	2	0.01	0	76	W/N	B/W	
641305	0	2	0.01	0	76	W/W	B/W	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641308	1	2	0.01	0	76	N/	B/N	
641333	0	2	0.01	0	76	W/N	B/W	
641348	0	2	0.01	0	76	W/N	B/W	
641349	1	2	0.01	0	77	W/N	B/W	
641388	0	2	0.01	0	77	W/N	B/W	
641425	0	2	0.01	0	77	N/	B/N	
641435	0	2	0.01	0	77	W/N	B/W	
641461	1	2	0.01	0	77	W/N	B/W	
641498	0	2	0.01	0	77	N/	B/N	
641514	0	2	0.01	0	77	N/	B/N	
642018	0	2	0.01	0	77	W/N	B/W	
642042	2	2	0.01	0	77	W/N	B/W	
642053	0	2	0.01	0	78	N/	B/N	
642061	2	2	0.01	0	78	W/N	B/W	
642080	0	2	0.01	0	78	N/	B/N	
642089	0	2	0.01	0	78	W/N	B/W	
642115	1	2	0.01	0	78	W/N	B/W	
642142	0	2	0.01	0	78	W/W	B/W	
642149	0	2	0.01	0	78	W/W	B/W	
642185	2	2	0.01	0	78	W/N	B/W	
642228	1	2	0.01	0	78	W/W	B/W	
642235	1	2	0.01	0	78	W/W	B/W	
642244	2	2	0.01	0	79	W/W	B/W	
642251	1	2	0.01	0	79	W/W	B/W	
642259	0	2	0.01	0	79	W/W	B/W	
642412	0	2	0.01	0	79	W/W	B/W	A
642549	1	2	0.01	0	79	W/W	B/W	A
642696	4	2	0.01	0	79	W/C	B/W	W
642717	1	2	0.01	0	79	W/D	B/W	B
642763	0	2	0.01	0	79	W/W	B/W	D
642767	0	2	0.01	0	79	W/W	B/W	W
642779	0	2	0.01	0	80	W/W	B/W	N
642852	0	2	0.01	0	80	N/	B/N	
642942	1	2	0.01	0	80	W/W	B/W	W
642990	1	2	0.01	0	80	W/W	B/W	N
642991	0	2	0.01	0	80	W/W	B/W	N
643003	0	2	0.01	0	80	W/W	B/W	
643006	1	2	0.01	0	80	W/W	B/W	
643010	1	2	0.01	0	80	W/W	B/W	
643014	2	2	0.01	0	80	W/W	B/W	
643028	0	2	0.01	0	80	W/W	B/W	
643040	1	2	0.01	0	81	W/D	C/W	

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643056	0	2	0.01	0	81	W/W	C/W	
643078	0	2	0.01	0	81	N/	C/N	
644007	0	2	0.01	0	81	N/	C/N	
644011	0	2	0.01	0	81	W/N	C/W	
644096	0	2	0.01	0	81	N/	C/N	
645184	0	2	0.01	0	81	W/N	C/W	
645193	0	2	0.01	0	81	N/	C/N	
645200	0	2	0.01	0	81	W/N	C/W	
645201	0	2	0.01	0	82	N/	C/N	
645220	0	2	0.01	0	82	W/N	C/W	
645227	0	2	0.01	0	82	N/	C/N	
645286	0	2	0.01	0	82	W/W	C/W	
645291	0	2	0.01	0	82	W/N	C/W	
645395	1	2	0.01	0	82	W/W	C/W	N
645412	1	2	0.01	0	82	W/W	C/W	N
645413	1	2	0.01	0	82	W/W	C/W	N
645436	0	2	0.01	0	82	W/W	C/W	
645438	0	2	0.01	0	82	W/W	C/W	
645444	0	2	0.01	0	83	W/W	C/W	
645446	0	2	0.01	0	83	W/N	C/W	
645449	0	2	0.01	0	83	W/N	C/W	
645452	0	2	0.01	0	83	W/W	C/W	
645464	0	2	0.01	0	83	W/W	C/W	
645467	0	2	0.01	0	83	W/N	C/W	
645800	0	2	0.01	0	83	W/N	C/W	
645804	1	2	0.01	0	83	W/N	C/W	
645807	0	2	0.01	0	83	W/N	C/W	
645808	0	2	0.01	0	84	N/	C/N	
645816	0	2	0.01	0	84	W/N	C/W	
645858	2	2	0.01	0	84	W/W	C/W	
645864	1	2	0.01	0	84	W/W	C/W	
645893	0	2	0.01	0	84	W/W	C/W	W
645894	2	2	0.01	0	84	W/W	C/W	W
645911	0	2	0.01	0	84	W/W	C/W	B
645990	1	2	0.01	0	84	W/W	C/W	D
645998	0	2	0.01	0	84	W/W	C/W	W
646309	0	2	0.01	0	84	W/W	C/W	W
646322	0	2	0.01	0	85	N/	C/N	
754438	0	2	0.01	0	85	N/	C/N	
641113	0	1	0.00	0	85	W/W	C/W	C
641132	2	1	0.00	0	85	W/W	C/W	D
641133	0	1	0.00	0	85	W/W	C/W	D

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641150	0	1	0.00	0	85	W/W	C/W	W
641151	0	1	0.00	0	85	W/W	C/W	W
641162	0	1	0.00	0	85	W/W	C/W	W
641163	0	1	0.00	0	85	W/W	C/W	N
641164	0	1	0.00	0	85	W/W	C/W	N
641166	0	1	0.00	0	85	W/W	C/W	W
641167	0	1	0.00	0	85	W/W	C/W	N
641177	1	1	0.00	0	85	W/W	C/W	N
641188	0	1	0.00	0	85	W/W	C/W	N
641205	0	1	0.00	0	85	W/W	C/W	
641206	0	1	0.00	0	85	W/W	C/W	
641228	1	1	0.00	0	85	W/W	C/W	
641229	0	1	0.00	0	86	W/W	C/W	
641232	0	1	0.00	0	86	W/N	C/W	
641234	1	1	0.00	0	86	N/	C/N	
641251	0	1	0.00	0	86	N/	C/N	
641253	0	1	0.00	0	86	W/W	C/W	
641254	0	1	0.00	0	86	W/W	C/W	
641261	0	1	0.00	0	86	W/N	C/W	
641270	0	1	0.00	0	86	W/N	C/W	
641272	0	1	0.00	0	86	W/N	C/W	
641277	1	1	0.00	0	86	N/	C/N	
641281	0	1	0.00	0	86	W/N	C/W	
641292	0	1	0.00	0	86	N/	C/N	
641293	0	1	0.00	0	86	W/N	C/W	
641294	0	1	0.00	0	86	N/	C/N	
641304	0	1	0.00	0	86	W/N	C/W	
641306	0	1	0.00	0	86	W/N	C/W	
641307	0	1	0.00	0	86	W/N	C/W	
641311	0	1	0.00	0	86	W/W	C/W	
641312	0	1	0.00	0	86	W/N	C/W	
641318	0	1	0.00	0	87	W/N	C/W	
641325	2	1	0.00	0	87	W/N	C/W	
641334	1	1	0.00	0	87	N/	C/N	
641342	0	1	0.00	0	87	N/	C/N	
641344	2	1	0.00	0	87	W/N	C/W	
641361	0	1	0.00	0	87	N/	C/N	
641371	0	1	0.00	0	87	W/N	C/W	
641387	0	1	0.00	0	87	N/	C/N	
641391	1	1	0.00	0	87	W/N	C/W	
641393	1	1	0.00	0	87	N/	C/N	
641404	0	1	0.00	0	87	N/	C/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641409	0	1	0.00	0	87	N/	C/N	
641410	0	1	0.00	0	87	N/	C/N	
641414	0	1	0.00	0	87	N/	C/N	
641416	0	1	0.00	0	87	W/N	C/W	
641424	0	1	0.00	0	87	N/	C/N	
641429	0	1	0.00	0	87	N/	C/N	
641436	0	1	0.00	0	87	N/	C/N	
641443	0	1	0.00	0	87	N/	C/N	
641444	0	1	0.00	0	88	W/N	C/W	
641450	0	1	0.00	0	88	N/	C/N	
641466	0	1	0.00	0	88	N/	C/N	
641467	1	1	0.00	0	88	W/N	C/W	
641484	0	1	0.00	0	88	N/	C/N	
641507	0	1	0.00	0	88	N/	C/N	
641540	0	1	0.00	0	88	N/	C/N	
641541	0	1	0.00	0	88	N/	C/N	
642011	0	1	0.00	0	88	N/	C/N	
642021	0	1	0.00	0	88	W/N	C/W	
642027	0	1	0.00	0	88	N/	C/N	
642035	0	1	0.00	0	88	W/N	C/W	
642047	0	1	0.00	0	88	W/N	C/W	
642050	1	1	0.00	0	88	N/	C/N	
642052	2	1	0.00	0	88	N/	C/N	
642083	1	1	0.00	0	88	W/N	C/W	
642100	0	1	0.00	0	88	N/	C/N	
642103	0	1	0.00	0	88	N/	C/N	
642110	0	1	0.00	0	88	W/N	C/W	
642111	1	1	0.00	0	89	W/W	C/W	
642112	0	1	0.00	0	89	W/N	C/W	
642114	0	1	0.00	0	89	N/	C/N	
642116	1	1	0.00	0	89	W/N	C/W	
642122	1	1	0.00	0	89	W/N	C/W	
642123	0	1	0.00	0	89	N/	C/N	
642125	0	1	0.00	0	89	D/W	C/D	
642126	0	1	0.00	0	89	D/N	C/D	
642143	2	1	0.00	0	89	W/W	C/W	
642155	0	1	0.00	0	89	W/N	C/W	
642168	0	1	0.00	0	89	N/	C/N	
642176	0	1	0.00	0	89	N/	C/N	
642180	0	1	0.00	0	89	N/	C/N	
642186	0	1	0.00	0	89	N/	C/N	
642191	0	1	0.00	0	89	W/N	C/W	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642192	0	1	0.00	0	89	W/N	C/W	
642193	0	1	0.00	0	89	N/	C/N	
642206	0	1	0.00	0	89	N/	C/N	
642237	0	1	0.00	0	89	N/	C/N	
642239	1	1	0.00	0	90	W/W	C/W	
642243	0	1	0.00	0	90	W/W	C/W	
642250	1	1	0.00	0	90	W/N	C/W	
642252	0	1	0.00	0	90	W/W	C/W	
642254	0	1	0.00	0	90	N/	C/N	
642266	0	1	0.00	0	90	W/W	C/W	
642277	0	1	0.00	0	90	W/W	C/W	
642286	2	1	0.00	0	90	W/W	C/W	
642293	0	1	0.00	0	90	W/W	C/W	
642294	1	1	0.00	0	90	W/W	C/W	
642299	0	1	0.00	0	90	W/W	C/W	N
642362	0	1	0.00	0	90	W/W	C/W	A
642408	0	1	0.00	0	90	W/W	C/W	A
642418	0	1	0.00	0	90	W/W	C/W	C
642432	0	1	0.00	0	90	W/W	C/W	B
642433	0	1	0.00	0	90	W/W	C/W	C
642451	0	1	0.00	0	90	W/W	C/W	A
642463	1	1	0.00	0	90	W/W	C/W	D
642471	0	1	0.00	0	90	W/W	C/W	C
642472	0	1	0.00	0	91	W/W	D/W	C
642477	0	1	0.00	0	91	W/W	D/W	D
642519	0	1	0.00	0	91	W/W	D/W	A
642525	3	1	0.00	0	91	W/D	D/W	B
642533	1	1	0.00	0	91	W/W	D/W	B
642540	1	1	0.00	0	91	W/W	D/W	W
642541	0	1	0.00	0	91	W/W	D/W	W
642548	1	1	0.00	0	91	W/W	D/W	A
642581	0	1	0.00	0	91	W/W	D/W	A
642589	0	1	0.00	0	91	W/W	D/W	C
642597	0	1	0.00	0	91	W/W	D/W	D
642605	0	1	0.00	0	91	W/W	D/W	W
642611	0	1	0.00	0	91	W/W	D/W	D
642612	0	1	0.00	0	91	W/W	D/W	C
642662	0	1	0.00	0	91	W/W	D/W	W
642680	0	1	0.00	0	91	W/W	D/W	W
642693	1	1	0.00	0	91	W/W	D/W	W
642702	0	1	0.00	0	91	W/W	D/W	W
642707	0	1	0.00	0	91	W/W	D/W	D

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642723	0	1	0.00	0	92	W/W	D/W	W
642736	0	1	0.00	0	92	W/W	D/W	W
642742	0	1	0.00	0	92	W/W	D/W	W
642751	0	1	0.00	0	92	W/W	D/W	W
642752	0	1	0.00	0	92	W/W	D/W	W
642774	0	1	0.00	0	92	W/W	D/W	N
642792	0	1	0.00	0	92	W/W	D/W	N
642806	0	1	0.00	0	92	N/	D/N	
642812	0	1	0.00	0	92	N/	D/N	
642819	0	1	0.00	0	92	N/	D/N	
642843	0	1	0.00	0	92	N/	D/N	
642847	0	1	0.00	0	92	W/N	D/W	
642851	0	1	0.00	0	92	N/	D/N	
642864	0	1	0.00	0	92	N/	D/N	
642885	0	1	0.00	0	92	N/	D/N	
642895	0	1	0.00	0	92	N/	D/N	
642925	0	1	0.00	0	92	W/W	D/W	W
642926	0	1	0.00	0	92	W/W	D/W	W
642928	0	1	0.00	0	92	W/W	D/W	D
642947	0	1	0.00	0	93	W/W	D/W	D
642951	0	1	0.00	0	93	W/W	D/W	D
642954	0	1	0.00	0	93	W/W	D/W	W
642965	0	1	0.00	0	93	W/W	D/W	W
642969	1	1	0.00	0	93	W/W	D/W	B
642973	0	1	0.00	0	93	W/W	D/W	W
642974	0	1	0.00	0	93	W/W	D/W	W
642975	0	1	0.00	0	93	W/W	D/W	W
642987	0	1	0.00	0	93	W/W	D/W	N
642988	0	1	0.00	0	93	W/W	D/W	N
642993	1	1	0.00	0	93	W/W	D/W	N
643004	0	1	0.00	0	93	W/W	D/W	
643008	0	1	0.00	0	93	W/W	D/W	
643009	1	1	0.00	0	93	W/W	D/W	
643015	0	1	0.00	0	93	W/W	D/W	
643016	0	1	0.00	0	93	W/W	D/W	
643018	2	1	0.00	0	93	W/W	D/W	
643029	0	1	0.00	0	93	W/N	D/W	
643043	0	1	0.00	0	93	N/	D/N	
643052	0	1	0.00	0	94	W/N	D/W	
643055	0	1	0.00	0	94	N/	D/N	
643066	0	1	0.00	0	94	N/	D/N	
643072	0	1	0.00	0	94	N/	D/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
643081	0	1	0.00	0	94	N/	D/N	
643091	1	1	0.00	0	94	W/N	D/W	
643104	0	1	0.00	0	94	N/	D/N	
643111	0	1	0.00	0	94	N/	D/N	
643112	0	1	0.00	0	94	W/N	D/W	
643113	1	1	0.00	0	94	W/N	D/W	
643114	0	1	0.00	0	94	W/N	D/W	
643119	0	1	0.00	0	94	N/	D/N	
643124	0	1	0.00	0	94	N/	D/N	
643135	0	1	0.00	0	94	N/	D/N	
643144	0	1	0.00	0	94	N/	D/N	
644002	0	1	0.00	0	94	W/N	D/W	
644003	0	1	0.00	0	94	N/	D/N	
644017	0	1	0.00	0	94	N/	D/N	
644021	1	1	0.00	0	94	N/	D/N	
644041	0	1	0.00	0	95	W/N	D/W	
644058	0	1	0.00	0	95	N/	D/N	
644059	0	1	0.00	0	95	N/	D/N	
644063	0	1	0.00	0	95	N/	D/N	
644082	0	1	0.00	0	95	N/	D/N	
645158	0	1	0.00	0	95	N/	D/N	
645159	0	1	0.00	0	95	N/	D/N	
645160	1	1	0.00	0	95	N/	D/N	
645161	0	1	0.00	0	95	N/	D/N	
645179	0	1	0.00	0	95	W/N	D/W	
645186	0	1	0.00	0	95	W/N	D/W	
645189	0	1	0.00	0	95	N/	D/N	
645190	0	1	0.00	0	95	N/	D/N	
645196	0	1	0.00	0	95	N/	D/N	
645204	0	1	0.00	0	95	N/	D/N	
645205	0	1	0.00	0	95	N/	D/N	
645210	0	1	0.00	0	95	W/N	D/W	
645211	0	1	0.00	0	95	W/N	D/W	
645213	0	1	0.00	0	95	W/N	D/W	
645214	0	1	0.00	0	96	W/N	W/W	
645240	0	1	0.00	0	96	W/N	W/W	
645250	0	1	0.00	0	96	W/N	W/W	
645252	0	1	0.00	0	96	N/	W/N	
645259	0	1	0.00	0	96	W/N	W/W	
645263	0	1	0.00	0	96	N/	W/N	
645267	0	1	0.00	0	96	N/	W/N	
645268	1	1	0.00	0	96	N/	W/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645289	1	1	0.00	0	96	W/W	W/W	
645290	1	1	0.00	0	96	W/W	W/W	
645307	0	1	0.00	0	96	W/W	W/W	D
645316	0	1	0.00	0	96	W/W	W/W	A
645339	0	1	0.00	0	96	W/W	W/W	B
645341	0	1	0.00	0	96	W/W	W/W	A
645346	0	1	0.00	0	96	W/W	W/W	C
645350	0	1	0.00	0	96	W/W	W/W	W
645355	0	1	0.00	0	96	W/W	W/W	D
645363	0	1	0.00	0	96	W/W	W/W	W
645373	0	1	0.00	0	96	W/W	W/W	W
645382	0	1	0.00	0	97	W/W	W/W	W
645384	1	1	0.00	0	97	W/W	W/W	D
645388	0	1	0.00	0	97	W/W	W/W	W
645401	0	1	0.00	0	97	W/W	W/W	N
645405	0	1	0.00	0	97	W/W	W/W	N
645410	-1	1	0.00	0	97	W/W	W/W	N
645414	0	1	0.00	0	97	W/W	W/W	N
645415	0	1	0.00	0	97	W/W	W/W	N
645416	0	1	0.00	0	97	W/W	W/W	N
645419	0	1	0.00	0	97	W/W	W/W	N
645423	0	1	0.00	0	97	W/W	W/W	N
645424	0	1	0.00	0	97	W/W	W/W	N
645430	0	1	0.00	0	97	W/W	W/W	
645443	1	1	0.00	0	97	W/W	W/W	
645445	0	1	0.00	0	97	W/N	W/W	
645455	2	1	0.00	0	97	W/N	W/W	
645456	0	1	0.00	0	97	W/N	W/W	
645457	1	1	0.00	0	97	W/W	W/W	
645458	0	1	0.00	0	97	N/	W/N	
645462	0	1	0.00	0	98	N/	W/N	
645463	2	1	0.00	0	98	W/W	W/W	
645468	0	1	0.00	0	98	W/N	W/W	
645472	0	1	0.00	0	98	W/N	W/W	
645772	0	1	0.00	0	98	N/	W/N	
645780	0	1	0.00	0	98	N/	W/N	
645796	0	1	0.00	0	98	N/	W/N	
645803	0	1	0.00	0	98	W/N	W/W	
645813	0	1	0.00	0	98	W/N	W/W	
645831	0	1	0.00	0	98	W/N	W/W	
645832	0	1	0.00	0	98	N/	W/N	
645842	0	1	0.00	0	98	W/N	W/W	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645844	0	1	0.00	0	98	W/W	W/W	
645849	1	1	0.00	0	98	W/W	W/W	
645853	0	1	0.00	0	98	W/W	W/W	
645866	0	1	0.00	0	98	W/W	W/W	
645870	2	1	0.00	0	98	W/D	W/W	
645872	2	1	0.00	0	98	W/W	W/W	
645883	1	1	0.00	0	98	W/W	W/W	N
645887	2	1	0.00	0	99	W/W	W/W	N
645897	0	1	0.00	0	99	W/W	W/W	W
645928	1	1	0.00	0	99	W/W	W/W	B
645931	0	1	0.00	0	99	W/W	W/W	W
645933	0	1	0.00	0	99	W/W	W/W	D
645949	0	1	0.00	0	99	W/W	W/W	W
645974	0	1	0.00	0	99	W/W	W/W	W
646302	0	1	0.00	0	99	W/W	W/W	W
646303	1	1	0.00	0	99	W/W	W/W	B
646901	0	1	0.00	0	99	W/W	W/W	C
646902	0	1	0.00	0	99	W/W	W/W	N
741343	0	1	0.00	0	99	N/	W/N	
744213	0	1	0.00	0	99	N/	W/N	
744437	0	1	0.00	0	99	N/	W/N	
744630	0	1	0.00	0	99	N/	W/N	
744633	0	1	0.00	0	99	N/	W/N	
744636	0	1	0.00	0	99	N/	W/N	
744637	0	1	0.00	0	99	N/	W/N	
744760	0	1	0.00	0	99	N/	W/N	
749154	0	1	0.00	0	100	N/	W/N	
749193	0	1	0.00	0	100	N/	W/N	
749469	0	1	0.00	0	100	N/	W/N	
749913	0	1	0.00	0	100	N/	W/N	
751169	0	1	0.00	0	100	W/N	W/W	
754184	0	1	0.00	0	100	N/	W/N	
754185	0	1	0.00	0	100	N/	W/N	
754295	0	1	0.00	0	100	N/	W/N	
754320	0	1	0.00	0	100	N/	W/N	
754643	0	1	0.00	0	100	N/	W/N	
764341	0	1	0.00	0	100	N/	W/N	
764432	0	1	0.00	0	100	N/	W/N	
764850	0	1	0.00	0	100	N/	W/N	
830664	0	1	0.00	0	100	W/N	W/W	
830893	0	1	0.00	0	100	N/	W/N	
942047	0	1	0.00	0	100	N/	W/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
PART RECORD COUNT	579	TOTAL UNITS SOLD						
		1,899						
