

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
644015	29	111	0.32	5	5	D/N	A/D	
642803	46	104	0.30	4	9	D/N	A/D	
642165	38	102	0.30	4	13	W/D	A/W	
644035	14	56	0.16	2	16	W/N	A/W	
644034	19	47	0.14	2	18	W/N	A/W	
643090	10	40	0.12	2	19	W/N	A/W	
642033	12	39	0.11	2	21	W/N	A/W	
643032	11	34	0.10	1	22	D/W	A/D	
643001	7	29	0.08	1	24	D/W	A/D	
642291	8	28	0.08	1	25	D/W	A/D	
642198	8	25	0.07	1	26	D/D	A/D	
641384	9	24	0.07	1	27	W/N	A/W	
642278	11	23	0.07	1	28	D/W	A/D	
642979	9	19	0.06	1	29	W/D	A/W	N
641530	8	18	0.05	1	29	N/	A/N	
642245	6	17	0.05	1	30	D/W	A/D	
642780	6	17	0.05	1	31	D/D	A/D	N
611181	6	16	0.05	1	31	W/N	A/W	
644075	9	16	0.05	1	32	N/	A/N	
644090	5	16	0.05	1	33	N/	A/N	
645236	6	16	0.05	1	33	W/N	A/W	
641302	0	15	0.04	1	34	W/W	A/W	
645269	4	15	0.04	1	35	W/N	A/W	
645342	3	15	0.04	1	35	W/W	A/W	A
641356	5	14	0.04	1	36	W/N	A/W	
645328	4	14	0.04	1	37	W/D	A/W	A
645459	4	14	0.04	1	37	W/W	A/W	
641383	3	13	0.04	1	38	W/N	A/W	
645241	4	13	0.04	1	38	W/N	A/W	
645890	4	13	0.04	1	39	W/W	A/W	N
641338	7	12	0.04	1	39	W/N	A/W	
641354	6	12	0.04	1	40	W/N	A/W	
642288	3	12	0.04	1	40	W/W	A/W	

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GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645428	4	12	0.04	1	41	W/W	A/W	
641334	4	11	0.03	0	41	N/	A/N	
641339	3	11	0.03	0	42	W/N	A/W	
641353	4	11	0.03	0	42	W/N	A/W	
641559	0	11	0.03	0	43	N/	A/N	
642044	4	11	0.03	0	43	W/N	A/W	
642065	3	11	0.03	0	44	W/N	A/W	
642179	5	11	0.03	0	44	W/W	A/W	
642940	6	11	0.03	0	44	W/W	A/W	A
644091	7	11	0.03	0	45	N/	A/N	
641343	5	10	0.03	0	45	W/N	A/W	
642150	3	10	0.03	0	46	W/W	A/W	
642161	5	10	0.03	0	46	W/W	A/W	
641371	0	9	0.03	0	47	W/N	A/W	
641445	0	9	0.03	0	47	W/N	A/W	
642156	1	9	0.03	0	47	W/N	A/W	
643094	4	9	0.03	0	48	W/N	A/W	
645159	0	9	0.03	0	48	N/	A/N	
645274	4	9	0.03	0	48	N/	A/N	
645288	4	9	0.03	0	49	W/W	A/W	
645793	4	9	0.03	0	49	N/	A/N	
645797	3	9	0.03	0	50	W/N	A/W	
641413	2	8	0.02	0	50	N/	A/N	
641415	2	8	0.02	0	50	W/N	A/W	
642231	2	8	0.02	0	51	W/W	A/W	
642766	3	8	0.02	0	51	W/W	A/W	W
642860	2	8	0.02	0	51	W/N	A/W	
644013	5	8	0.02	0	52	W/N	A/W	
644066	2	8	0.02	0	52	N/	A/N	
645176	3	8	0.02	0	52	W/N	A/W	
645253	2	8	0.02	0	53	W/N	A/W	
645397	3	8	0.02	0	53	W/W	A/W	W
645403	4	8	0.02	0	53	W/D	A/W	N
645409	4	8	0.02	0	54	W/W	A/W	N
646321	0	8	0.02	0	54	W/N	A/W	
641428	3	7	0.02	0	54	W/N	A/W	
641468	3	7	0.02	0	55	W/N	A/W	
641499	2	7	0.02	0	55	N/	A/N	
641502	0	7	0.02	0	55	N/	A/N	
641514	2	7	0.02	0	55	N/	A/N	
642189	3	7	0.02	0	56	W/W	A/W	
642280	3	7	0.02	0	56	W/W	A/W	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642281	3	7	0.02	0	56	W/W	A/W	
645402	3	7	0.02	0	57	W/W	A/W	N
645463	3	7	0.02	0	57	W/W	A/W	
641235	0	6	0.02	0	57	W/W	A/W	
641355	4	6	0.02	0	57	W/N	A/W	
641358	2	6	0.02	0	58	W/N	A/W	
641444	0	6	0.02	0	58	W/N	A/W	
642001	2	6	0.02	0	58	W/N	A/W	
642196	0	6	0.02	0	58	W/W	A/W	
642229	1	6	0.02	0	59	W/W	A/W	
642235	1	6	0.02	0	59	W/W	A/W	
642244	3	6	0.02	0	59	W/W	A/W	
642264	3	6	0.02	0	59	W/W	A/W	
642525	2	6	0.02	0	60	W/D	A/W	B
642547	2	6	0.02	0	60	W/W	A/W	B
642682	3	6	0.02	0	60	W/W	A/W	A
642696	2	6	0.02	0	60	W/C	A/W	W
644014	1	6	0.02	0	61	W/N	A/W	
645184	1	6	0.02	0	61	W/N	A/W	
645256	3	6	0.02	0	61	W/N	A/W	
645398	2	6	0.02	0	61	W/W	A/W	W
641238	2	5	0.01	0	62	W/W	A/W	
641388	1	5	0.01	0	62	W/N	A/W	
641513	2	5	0.01	0	62	N/	A/N	
642184	5	5	0.01	0	62	W/N	A/W	
642215	3	5	0.01	0	63	W/N	A/W	
642226	1	5	0.01	0	63	W/W	A/W	
642985	1	5	0.01	0	63	W/W	A/W	N
642992	2	5	0.01	0	63	W/W	A/W	N
643010	2	5	0.01	0	63	W/W	A/W	
643028	2	5	0.01	0	64	W/W	A/W	
644072	0	5	0.01	0	64	W/N	A/W	
644108	1	5	0.01	0	64	N/	A/N	
645174	2	5	0.01	0	64	W/N	A/W	
645251	2	5	0.01	0	64	W/N	A/W	
645252	2	5	0.01	0	65	N/	A/N	
645442	4	5	0.01	0	65	W/N	A/W	
645777	0	5	0.01	0	65	W/N	A/W	
645829	3	5	0.01	0	65	W/W	A/W	
645830	2	5	0.01	0	65	W/W	A/W	
645937	2	5	0.01	0	66	W/W	A/W	A
641178	2	4	0.01	0	66	W/W	A/W	N

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641214	2	4	0.01	0	66	W/W	A/W	
641226	2	4	0.01	0	66	W/N	A/W	
641243	2	4	0.01	0	66	W/N	A/W	
641290	2	4	0.01	0	67	W/N	A/W	
641322	2	4	0.01	0	67	W/N	A/W	
641449	0	4	0.01	0	67	W/N	A/W	
641476	0	4	0.01	0	67	W/N	A/W	
641478	2	4	0.01	0	67	N/	A/N	
641479	3	4	0.01	0	67	N/	A/N	
641485	0	4	0.01	0	68	N/	A/N	
641498	0	4	0.01	0	68	N/	A/N	
641519	2	4	0.01	0	68	N/	A/N	
642061	1	4	0.01	0	68	W/N	A/W	
642069	2	4	0.01	0	68	W/N	A/W	
642144	2	4	0.01	0	68	W/W	A/W	
642185	0	4	0.01	0	69	W/N	A/W	
642214	4	4	0.01	0	69	W/N	A/W	
642259	0	4	0.01	0	69	W/W	A/W	
642541	0	4	0.01	0	69	W/W	A/W	W
642565	0	4	0.01	0	69	W/W	A/W	D
642717	2	4	0.01	0	69	W/D	A/W	B
642930	0	4	0.01	0	70	W/W	A/W	B
643019	0	4	0.01	0	70	W/N	A/W	
643044	0	4	0.01	0	70	W/N	A/W	
645218	0	4	0.01	0	70	W/N	A/W	
645343	1	4	0.01	0	70	W/W	A/W	A
645399	2	4	0.01	0	70	W/W	A/W	W
645471	2	4	0.01	0	71	W/W	B/W	
645798	2	4	0.01	0	71	W/N	B/W	
645849	2	4	0.01	0	71	W/W	B/W	
645911	0	4	0.01	0	71	W/W	B/W	B
645946	2	4	0.01	0	71	W/W	B/W	B
641143	2	3	0.01	0	71	W/W	B/W	W
641224	1	3	0.01	0	71	W/W	B/W	
641232	0	3	0.01	0	72	W/N	B/W	
641240	2	3	0.01	0	72	W/W	B/W	
641244	1	3	0.01	0	72	W/N	B/W	
641303	2	3	0.01	0	72	W/N	B/W	
641447	0	3	0.01	0	72	W/N	B/W	
641458	1	3	0.01	0	72	W/N	B/W	
641521	2	3	0.01	0	72	N/	B/N	
641532	0	3	0.01	0	72	N/	B/N	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642042	2	3	0.01	0	73	W/N	B/W	
642093	1	3	0.01	0	73	W/N	B/W	
642138	0	3	0.01	0	73	W/W	B/W	
642168	0	3	0.01	0	73	N/	B/N	
642286	1	3	0.01	0	73	W/W	B/W	
642514	2	3	0.01	0	73	W/W	B/W	A
642583	1	3	0.01	0	73	W/W	B/W	A
642732	1	3	0.01	0	73	W/W	B/W	W
642754	2	3	0.01	0	74	W/W	B/W	N
642785	2	3	0.01	0	74	W/W	B/W	N
642791	2	3	0.01	0	74	W/W	B/W	N
642800	1	3	0.01	0	74	W/N	B/W	
642818	0	3	0.01	0	74	W/N	B/W	
642819	0	3	0.01	0	74	N/	B/N	
642895	0	3	0.01	0	74	N/	B/N	
642924	1	3	0.01	0	74	W/W	B/W	B
642942	1	3	0.01	0	75	W/W	B/W	W
642993	2	3	0.01	0	75	W/W	B/W	N
643004	1	3	0.01	0	75	W/W	B/W	
643018	1	3	0.01	0	75	W/W	B/W	
643093	0	3	0.01	0	75	W/N	B/W	
643122	0	3	0.01	0	75	W/N	B/W	
643142	0	3	0.01	0	75	N/	B/N	
644007	0	3	0.01	0	76	N/	B/N	
644016	0	3	0.01	0	76	W/N	B/W	
644147	2	3	0.01	0	76	N/	B/N	
645217	0	3	0.01	0	76	W/N	B/W	
645227	0	3	0.01	0	76	N/	B/N	
645255	1	3	0.01	0	76	W/N	B/W	
645281	1	3	0.01	0	76	W/N	B/W	
645293	2	3	0.01	0	76	W/W	B/W	
645357	2	3	0.01	0	77	W/W	B/W	C
645365	1	3	0.01	0	77	W/W	B/W	W
645452	0	3	0.01	0	77	W/W	B/W	
645455	1	3	0.01	0	77	W/N	B/W	
645464	0	3	0.01	0	77	W/W	B/W	
645467	0	3	0.01	0	77	W/N	B/W	
645800	0	3	0.01	0	77	W/N	B/W	
645803	0	3	0.01	0	77	W/N	B/W	
645847	1	3	0.01	0	78	W/W	B/W	
645878	1	3	0.01	0	78	W/W	B/W	
645879	1	3	0.01	0	78	W/W	B/W	N

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645883	1	3	0.01	0	78	W/W	B/W	N
645923	0	3	0.01	0	78	W/W	B/W	W
645928	0	3	0.01	0	78	W/W	B/W	B
641150	0	2	0.01	0	78	W/W	B/W	W
641162	0	2	0.01	0	78	W/W	B/W	W
641185	0	2	0.01	0	78	W/W	B/W	N
641188	1	2	0.01	0	78	W/W	B/W	N
641254	0	2	0.01	0	79	W/W	B/W	
641274	0	2	0.01	0	79	N/	B/N	
641280	0	2	0.01	0	79	W/N	B/W	
641312	0	2	0.01	0	79	W/N	B/W	
641314	1	2	0.01	0	79	N/	B/N	
641319	0	2	0.01	0	79	N/	B/N	
641325	1	2	0.01	0	79	W/N	B/W	
641328	0	2	0.01	0	79	W/N	B/W	
641331	0	2	0.01	0	79	W/N	B/W	
641333	0	2	0.01	0	79	W/N	B/W	
641337	0	2	0.01	0	79	N/	B/N	
641348	0	2	0.01	0	79	W/N	B/W	
641373	1	2	0.01	0	80	W/N	B/W	
641374	0	2	0.01	0	80	N/	B/N	
641391	0	2	0.01	0	80	W/N	B/W	
641409	0	2	0.01	0	80	N/	B/N	
641414	0	2	0.01	0	80	N/	B/N	
641427	0	2	0.01	0	80	N/	B/N	
641439	0	2	0.01	0	80	N/	B/N	
641457	1	2	0.01	0	80	W/N	B/W	
641477	0	2	0.01	0	80	N/	B/N	
641507	-1	2	0.01	0	80	N/	B/N	
641529	2	2	0.01	0	80	N/	B/N	
641531	0	2	0.01	0	81	N/	C/N	
641533	0	2	0.01	0	81	N/	C/N	
641552	0	2	0.01	0	81	N/	C/N	
642036	0	2	0.01	0	81	N/	C/N	
642047	0	2	0.01	0	81	W/N	C/W	
642052	2	2	0.01	0	81	N/	C/N	
642057	0	2	0.01	0	81	N/	C/N	
642060	2	2	0.01	0	81	W/N	C/W	
642094	0	2	0.01	0	81	W/N	C/W	
642115	1	2	0.01	0	81	W/N	C/W	
642116	0	2	0.01	0	81	W/N	C/W	
642121	0	2	0.01	0	81	W/N	C/W	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642132	1	2	0.01	0	82	W/W	C/W	
642149	1	2	0.01	0	82	W/W	C/W	
642151	1	2	0.01	0	82	W/W	C/W	
642162	1	2	0.01	0	82	W/W	C/W	
642181	1	2	0.01	0	82	W/N	C/W	
642218	0	2	0.01	0	82	W/N	C/W	
642220	0	2	0.01	0	82	W/W	C/W	
642239	1	2	0.01	0	82	W/W	C/W	
642241	2	2	0.01	0	82	W/W	C/W	
642250	1	2	0.01	0	82	W/N	C/W	
642254	0	2	0.01	0	82	N/	C/N	
642263	1	2	0.01	0	82	W/W	C/W	
642390	0	2	0.01	0	83	W/W	C/W	C
642391	0	2	0.01	0	83	W/W	C/W	C
642409	0	2	0.01	0	83	W/W	C/W	A
642526	1	2	0.01	0	83	W/W	C/W	D
642543	1	2	0.01	0	83	W/W	C/W	A
642549	0	2	0.01	0	83	W/W	C/W	A
642697	2	2	0.01	0	83	W/W	C/W	W
642703	0	2	0.01	0	83	W/W	C/W	W
642750	0	2	0.01	0	83	W/W	C/W	W
642990	1	2	0.01	0	83	W/W	C/W	N
643003	0	2	0.01	0	83	W/W	C/W	
643009	0	2	0.01	0	83	W/W	C/W	
643017	0	2	0.01	0	84	W/N	C/W	
643026	0	2	0.01	0	84	W/W	C/W	
643040	1	2	0.01	0	84	W/D	C/W	
643055	0	2	0.01	0	84	N/	C/N	
643073	0	2	0.01	0	84	W/N	C/W	
643091	2	2	0.01	0	84	W/N	C/W	
643116	0	2	0.01	0	84	N/	C/N	
644003	1	2	0.01	0	84	N/	C/N	
644025	0	2	0.01	0	84	W/N	C/W	
644111	0	2	0.01	0	84	N/	C/N	
644140	0	2	0.01	0	84	N/	C/N	
644143	0	2	0.01	0	84	N/	C/N	
644146	0	2	0.01	0	85	N/	C/N	
645158	-1	2	0.01	0	85	N/	C/N	
645165	0	2	0.01	0	85	N/	C/N	
645166	0	2	0.01	0	85	N/	C/N	
645168	0	2	0.01	0	85	N/	C/N	
645169	0	2	0.01	0	85	N/	C/N	

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645173	0	2	0.01	0	85	N/	C/N	
645213	0	2	0.01	0	85	W/N	C/W	
645220	0	2	0.01	0	85	W/N	C/W	
645224	0	2	0.01	0	85	N/	C/N	
645226	1	2	0.01	0	85	W/N	C/W	
645228	0	2	0.01	0	85	N/	C/N	
645230	0	2	0.01	0	86	N/	C/N	
645247	0	2	0.01	0	86	N/	C/N	
645254	0	2	0.01	0	86	W/N	C/W	
645257	1	2	0.01	0	86	W/N	C/W	
645261	0	2	0.01	0	86	N/	C/N	
645262	0	2	0.01	0	86	N/	C/N	
645266	0	2	0.01	0	86	W/N	C/W	
645267	0	2	0.01	0	86	N/	C/N	
645268	2	2	0.01	0	86	N/	C/N	
645282	1	2	0.01	0	86	W/N	C/W	
645307	0	2	0.01	0	86	W/W	C/W	D
645327	1	2	0.01	0	86	W/W	C/W	A
645355	0	2	0.01	0	87	W/W	C/W	D
645385	0	2	0.01	0	87	W/W	C/W	W
645431	0	2	0.01	0	87	W/W	C/W	
645436	0	2	0.01	0	87	W/W	C/W	
645454	0	2	0.01	0	87	W/N	C/W	
645468	0	2	0.01	0	87	W/N	C/W	
645469	0	2	0.01	0	87	N/	C/N	
645807	0	2	0.01	0	87	W/N	C/W	
645813	2	2	0.01	0	87	W/N	C/W	
645822	0	2	0.01	0	87	N/	C/N	
645857	1	2	0.01	0	87	W/W	C/W	
645866	0	2	0.01	0	87	W/W	C/W	
645870	1	2	0.01	0	88	W/D	C/W	
645873	0	2	0.01	0	88	W/W	C/W	
645894	1	2	0.01	0	88	W/W	C/W	W
645933	0	2	0.01	0	88	W/W	C/W	D
645998	0	2	0.01	0	88	W/W	C/W	W
646317	0	2	0.01	0	88	N/	C/N	
745241	0	2	0.01	0	88	N/	C/N	
749239	0	2	0.01	0	88	N/	C/N	
630571	0	1	0.00	0	88	N/	C/N	
641112	0	1	0.00	0	88	W/W	C/W	B
641113	0	1	0.00	0	88	W/W	C/W	C
641134	0	1	0.00	0	88	W/W	C/W	C

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641140	0	1	0.00	0	88	W/W	C/W	D
641141	0	1	0.00	0	88	W/W	C/W	W
641142	0	1	0.00	0	88	W/W	C/W	W
641153	0	1	0.00	0	88	W/W	C/W	W
641157	0	1	0.00	0	89	W/W	C/W	W
641160	1	1	0.00	0	89	W/W	C/W	N
641166	0	1	0.00	0	89	W/W	C/W	W
641172	0	1	0.00	0	89	W/W	C/W	N
641174	0	1	0.00	0	89	W/N	C/W	
641175	0	1	0.00	0	89	W/W	C/W	N
641177	2	1	0.00	0	89	W/W	C/W	N
641197	0	1	0.00	0	89	W/W	C/W	
641198	0	1	0.00	0	89	W/W	C/W	
641203	0	1	0.00	0	89	W/W	C/W	
641211	0	1	0.00	0	89	W/W	C/W	
641212	0	1	0.00	0	89	W/W	C/W	
641216	0	1	0.00	0	89	W/W	C/W	
641222	0	1	0.00	0	89	W/W	C/W	
641228	1	1	0.00	0	89	W/W	C/W	
641229	0	1	0.00	0	89	W/W	C/W	
641234	0	1	0.00	0	89	N/	C/N	
641273	0	1	0.00	0	89	N/	C/N	
641277	1	1	0.00	0	89	N/	C/N	
641297	0	1	0.00	0	89	N/	C/N	
641300	0	1	0.00	0	89	N/	C/N	
641304	0	1	0.00	0	89	W/N	C/W	
641307	0	1	0.00	0	89	W/N	C/W	
641311	0	1	0.00	0	89	W/W	C/W	
641316	0	1	0.00	0	90	N/	C/N	
641318	0	1	0.00	0	90	W/N	C/W	
641329	0	1	0.00	0	90	W/N	C/W	
641330	1	1	0.00	0	90	W/N	C/W	
641332	0	1	0.00	0	90	N/	C/N	
641340	0	1	0.00	0	90	W/N	C/W	
641345	0	1	0.00	0	90	W/N	C/W	
641349	0	1	0.00	0	90	W/N	C/W	
641385	0	1	0.00	0	90	N/	C/N	
641386	0	1	0.00	0	90	W/N	C/W	
641387	0	1	0.00	0	90	N/	C/N	
641395	1	1	0.00	0	90	N/	C/N	
641400	0	1	0.00	0	90	N/	C/N	
641411	0	1	0.00	0	90	N/	C/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
641412	0	1	0.00	0	90	W/N	C/W	
641425	0	1	0.00	0	90	N/	C/N	
641432	1	1	0.00	0	90	W/N	C/W	
641435	0	1	0.00	0	90	W/N	C/W	
641436	0	1	0.00	0	90	N/	C/N	
641450	0	1	0.00	0	90	N/	C/N	
641460	0	1	0.00	0	90	N/	C/N	
641461	1	1	0.00	0	90	W/N	C/W	
641465	0	1	0.00	0	90	W/N	C/W	
641467	2	1	0.00	0	91	W/N	D/W	
641471	0	1	0.00	0	91	N/	D/N	
641497	0	1	0.00	0	91	N/	D/N	
641500	0	1	0.00	0	91	N/	D/N	
641503	0	1	0.00	0	91	N/	D/N	
641506	0	1	0.00	0	91	N/	D/N	
641512	0	1	0.00	0	91	N/	D/N	
641518	2	1	0.00	0	91	N/	D/N	
641520	4	1	0.00	0	91	N/	D/N	
641523	3	1	0.00	0	91	N/	D/N	
641525	1	1	0.00	0	91	N/	D/N	
641535	0	1	0.00	0	91	N/	D/N	
641543	0	1	0.00	0	91	N/	D/N	
641544	0	1	0.00	0	91	N/	D/N	
641551	0	1	0.00	0	91	N/	D/N	
641564	0	1	0.00	0	91	N/	D/N	
641565	0	1	0.00	0	91	N/	D/N	
641577	0	1	0.00	0	91	N/	D/N	
642000	0	1	0.00	0	91	N/	D/N	
642002	0	1	0.00	0	91	N/	D/N	
642004	0	1	0.00	0	91	W/N	D/W	
642005	0	1	0.00	0	91	N/	D/N	
642006	0	1	0.00	0	91	W/N	D/W	
642011	0	1	0.00	0	91	N/	D/N	
642012	0	1	0.00	0	92	N/	D/N	
642016	0	1	0.00	0	92	W/N	D/W	
642018	0	1	0.00	0	92	W/N	D/W	
642021	0	1	0.00	0	92	W/N	D/W	
642027	0	1	0.00	0	92	N/	D/N	
642037	0	1	0.00	0	92	N/	D/N	
642038	0	1	0.00	0	92	N/	D/N	
642040	0	1	0.00	0	92	N/	D/N	
642051	0	1	0.00	0	92	N/	D/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642058	0	1	0.00	0	92	W/N	D/W	
642076	0	1	0.00	0	92	N/	D/N	
642080	1	1	0.00	0	92	N/	D/N	
642082	0	1	0.00	0	92	W/N	D/W	
642098	0	1	0.00	0	92	N/	D/N	
642109	0	1	0.00	0	92	W/N	D/W	
642118	0	1	0.00	0	92	N/	D/N	
642122	0	1	0.00	0	92	W/N	D/W	
642123	0	1	0.00	0	92	N/	D/N	
642124	0	1	0.00	0	92	W/W	D/W	
642130	0	1	0.00	0	92	N/	D/N	
642155	0	1	0.00	0	92	W/N	D/W	
642160	0	1	0.00	0	92	W/N	D/W	
642186	0	1	0.00	0	92	N/	D/N	
642195	0	1	0.00	0	92	N/	D/N	
642221	0	1	0.00	0	93	W/W	D/W	
642228	1	1	0.00	0	93	W/W	D/W	
642230	0	1	0.00	0	93	W/W	D/W	
642236	0	1	0.00	0	93	N/	D/N	
642243	0	1	0.00	0	93	W/W	D/W	
642246	0	1	0.00	0	93	N/	D/N	
642253	1	1	0.00	0	93	N/	D/N	
642262	0	1	0.00	0	93	W/W	D/W	
642277	0	1	0.00	0	93	W/W	D/W	
642284	0	1	0.00	0	93	W/W	D/W	
642357	0	1	0.00	0	93	W/W	D/W	A
642362	0	1	0.00	0	93	W/W	D/W	A
642432	0	1	0.00	0	93	W/W	D/W	B
642436	0	1	0.00	0	93	W/W	D/W	C
642437	0	1	0.00	0	93	W/W	D/W	D
642451	0	1	0.00	0	93	W/W	D/W	A
642458	0	1	0.00	0	93	W/W	D/W	W
642480	0	1	0.00	0	93	W/W	D/W	C
642515	0	1	0.00	0	93	W/W	D/W	D
642533	0	1	0.00	0	93	W/W	D/W	B
642548	1	1	0.00	0	93	W/W	D/W	A
642550	0	1	0.00	0	93	W/W	D/W	A
642578	0	1	0.00	0	93	W/W	D/W	W
642589	0	1	0.00	0	93	W/W	D/W	C
642597	0	1	0.00	0	94	W/W	D/W	D
642688	0	1	0.00	0	94	W/W	D/W	W
642706	0	1	0.00	0	94	W/W	D/W	W

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
642713	0	1	0.00	0	94	W/W	D/W	W
642714	0	1	0.00	0	94	W/W	D/W	W
642719	1	1	0.00	0	94	W/W	D/W	W
642730	0	1	0.00	0	94	W/W	D/W	W
642745	0	1	0.00	0	94	W/W	D/W	W
642762	1	1	0.00	0	94	W/W	D/W	W
642763	2	1	0.00	0	94	W/W	D/W	D
642765	0	1	0.00	0	94	W/W	D/W	W
642767	1	1	0.00	0	94	W/W	D/W	W
642771	0	1	0.00	0	94	W/W	D/W	W
642810	0	1	0.00	0	94	N/	D/N	
642811	1	1	0.00	0	94	N/	D/N	
642812	1	1	0.00	0	94	N/	D/N	
642828	0	1	0.00	0	94	N/	D/N	
642842	0	1	0.00	0	94	W/N	D/W	
642858	0	1	0.00	0	94	N/	D/N	
642861	0	1	0.00	0	94	W/N	D/W	
642883	0	1	0.00	0	94	N/	D/N	
642885	0	1	0.00	0	94	N/	D/N	
642888	0	1	0.00	0	94	N/	D/N	
642897	0	1	0.00	0	94	N/	D/N	
642898	0	1	0.00	0	95	N/	D/N	
642925	0	1	0.00	0	95	W/W	D/W	W
642939	0	1	0.00	0	95	W/W	D/W	C
642961	0	1	0.00	0	95	W/W	D/W	W
642966	0	1	0.00	0	95	W/W	D/W	W
642967	0	1	0.00	0	95	W/W	D/W	W
642969	0	1	0.00	0	95	W/W	D/W	B
642977	0	1	0.00	0	95	W/W	D/W	W
642981	0	1	0.00	0	95	W/W	D/W	N
642986	0	1	0.00	0	95	W/W	D/W	W
642994	0	1	0.00	0	95	W/W	D/W	N
643014	1	1	0.00	0	95	W/W	D/W	
643065	0	1	0.00	0	95	W/N	D/W	
643074	0	1	0.00	0	95	N/	D/N	
643078	0	1	0.00	0	95	N/	D/N	
643085	0	1	0.00	0	95	W/N	D/W	
643113	1	1	0.00	0	95	W/N	D/W	
643119	0	1	0.00	0	95	N/	D/N	
643124	0	1	0.00	0	95	N/	D/N	
643135	0	1	0.00	0	95	N/	D/N	
643143	0	1	0.00	0	95	N/	D/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
643150	0	1	0.00	0	95	N/	D/N	
644011	0	1	0.00	0	95	W/N	D/W	
644012	0	1	0.00	0	96	W/N	W/W	
644017	0	1	0.00	0	96	N/	W/N	
644019	0	1	0.00	0	96	W/N	W/W	
644020	0	1	0.00	0	96	N/	W/N	
644022	0	1	0.00	0	96	W/N	W/W	
644029	0	1	0.00	0	96	W/N	W/W	
644030	0	1	0.00	0	96	N/	W/N	
644033	0	1	0.00	0	96	N/	W/N	
644038	0	1	0.00	0	96	W/N	W/W	
644049	0	1	0.00	0	96	N/	W/N	
644078	0	1	0.00	0	96	N/	W/N	
644079	0	1	0.00	0	96	N/	W/N	
644117	0	1	0.00	0	96	N/	W/N	
644120	0	1	0.00	0	96	N/	W/N	
644174	0	1	0.00	0	96	N/	W/N	
644181	0	1	0.00	0	96	N/	W/N	
645162	0	1	0.00	0	96	N/	W/N	
645163	0	1	0.00	0	96	N/	W/N	
645200	0	1	0.00	0	96	W/N	W/W	
645208	0	1	0.00	0	96	N/	W/N	
645214	0	1	0.00	0	96	W/N	W/W	
645221	0	1	0.00	0	96	N/	W/N	
645225	0	1	0.00	0	96	W/N	W/W	
645240	1	1	0.00	0	96	W/N	W/W	
645246	0	1	0.00	0	97	N/	W/N	
645250	0	1	0.00	0	97	W/N	W/W	
645276	0	1	0.00	0	97	N/	W/N	
645283	0	1	0.00	0	97	W/W	W/W	
645284	0	1	0.00	0	97	W/N	W/W	
645291	1	1	0.00	0	97	W/N	W/W	
645296	0	1	0.00	0	97	N/	W/N	
645339	0	1	0.00	0	97	W/W	W/W	B
645364	0	1	0.00	0	97	W/W	W/W	C
645384	0	1	0.00	0	97	W/W	W/W	D
645395	1	1	0.00	0	97	W/W	W/W	N
645396	1	1	0.00	0	97	W/W	W/W	W
645401	0	1	0.00	0	97	W/W	W/W	N
645407	0	1	0.00	0	97	W/W	W/W	N
645410	0	1	0.00	0	97	W/W	W/W	N
645412	1	1	0.00	0	97	W/W	W/W	N

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
645413	1	1	0.00	0	97	W/W	W/W	N
645414	0	1	0.00	0	97	W/W	W/W	N
645418	0	1	0.00	0	97	W/W	W/W	N
645420	1	1	0.00	0	97	W/W	W/W	N
645429	0	1	0.00	0	97	W/W	W/W	
645430	0	1	0.00	0	97	W/W	W/W	
645432	0	1	0.00	0	97	W/W	W/W	
645433	0	1	0.00	0	97	W/W	W/W	
645434	0	1	0.00	0	98	W/W	W/W	
645445	0	1	0.00	0	98	W/N	W/W	
645446	0	1	0.00	0	98	W/N	W/W	
645449	0	1	0.00	0	98	W/N	W/W	
645456	0	1	0.00	0	98	W/N	W/W	
645462	0	1	0.00	0	98	N/	W/N	
645472	0	1	0.00	0	98	W/N	W/W	
645789	0	1	0.00	0	98	W/N	W/W	
645804	1	1	0.00	0	98	W/N	W/W	
645809	0	1	0.00	0	98	N/	W/N	
645820	0	1	0.00	0	98	N/	W/N	
645828	0	1	0.00	0	98	W/N	W/W	
645831	0	1	0.00	0	98	W/N	W/W	
645833	1	1	0.00	0	98	W/N	W/W	
645840	0	1	0.00	0	98	N/	W/N	
645842	0	1	0.00	0	98	W/N	W/W	
645852	0	1	0.00	0	98	W/W	W/W	
645854	0	1	0.00	0	98	W/W	W/W	
645860	1	1	0.00	0	98	W/W	W/W	
645869	1	1	0.00	0	98	W/W	W/W	
645872	1	1	0.00	0	98	W/W	W/W	
645881	0	1	0.00	0	98	W/W	W/W	N
645889	1	1	0.00	0	98	W/W	W/W	N
645895	0	1	0.00	0	98	W/W	W/W	W
645899	0	1	0.00	0	99	W/W	W/W	W
645922	0	1	0.00	0	99	W/W	W/W	W
645926	0	1	0.00	0	99	W/W	W/W	B
645931	0	1	0.00	0	99	W/W	W/W	W
645935	0	1	0.00	0	99	W/W	W/W	C
645979	0	1	0.00	0	99	W/W	W/W	W
645999	0	1	0.00	0	99	W/W	W/W	W
646901	0	1	0.00	0	99	W/W	W/W	C
741137	0	1	0.00	0	99	N/	W/N	
741280	0	1	0.00	0	99	N/	W/N	

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
741281	0	1	0.00	0	99	N/	W/N	
744013	0	1	0.00	0	99	N/	W/N	
744298	1	1	0.00	0	99	N/	W/N	
744357	0	1	0.00	0	99	N/	W/N	
744464	0	1	0.00	0	99	N/	W/N	
744498	0	1	0.00	0	99	N/	W/N	
744499	0	1	0.00	0	99	N/	W/N	
744556	0	1	0.00	0	99	N/	W/N	
744618	0	1	0.00	0	99	N/	W/N	
744619	0	1	0.00	0	99	N/	W/N	
744643	0	1	0.00	0	99	N/	W/N	
744691	0	1	0.00	0	99	N/	W/N	
744695	0	1	0.00	0	99	N/	W/N	
744773	0	1	0.00	0	99	N/	W/N	
745007	0	1	0.00	0	100	N/	W/N	
745240	0	1	0.00	0	100	N/	W/N	
745269	0	1	0.00	0	100	N/	W/N	
749163	0	1	0.00	0	100	N/	W/N	
749216	0	1	0.00	0	100	N/	W/N	
749468	0	1	0.00	0	100	N/	W/N	
749912	0	1	0.00	0	100	N/	W/N	
751070	0	1	0.00	0	100	N/	W/N	
751079	0	1	0.00	0	100	N/	W/N	
764227	0	1	0.00	0	100	N/	W/N	
809581	0	1	0.00	0	100	N/	W/N	
809687	0	1	0.00	0	100	N/	W/N	
912096	0	1	0.00	0	100	N/	W/N	
914492	0	1	0.00	0	100	W/N	W/W	
PART RECORD COUNT	607	TOTAL UNITS SOLD	2,380					