

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
3738	308	3,578	12.87	12	12	A/A	A/A	A
3776SL	603	2,853	10.26	10	22	A/A	A/A	
3742	601	2,783	10.01	9	31	A/A	A/A	A
3756SL	505	2,330	8.38	8	39	A/A	A/A	
3766	465	2,218	7.98	8	47	A/A	A/A	A
3787	239	1,968	7.08	7	53	A/A	A/A	A
3751	375	1,696	6.10	6	59	A/A	A/A	A
3762SL	369	1,681	6.05	6	65	A/A	A/A	
3769SL	314	1,525	5.49	5	70	A/A	A/A	
3770SL	284	1,264	4.55	4	74	A/A	B/A	
3743	239	1,074	3.86	4	78	A/A	B/A	A
3794	96	842	3.03	3	81	A/A	C/A	B
3737	84	726	2.61	2	83	A/D	C/A	D
3778	84	711	2.56	2	86	A/A	C/A	A
3741	157	696	2.50	2	88	A/A	C/A	B
3777SL	181	666	2.40	2	90	A/A	C/A	
3775	120	459	1.65	2	92	A/A	D/A	B
3746	136	438	1.58	1	93	A/A	D/A	C
3757	131	420	1.51	1	95	A/A	D/A	A
3786	8	275	0.99	1	96	C/W	W/C	W
3779	64	265	0.95	1	97	A/W	W/A	
3780	37	240	0.86	1	98	C/W	W/C	
3761	45	223	0.80	1	98	C/A	W/C	B
3750	72	179	0.64	1	99	A/A	W/A	B
3782	12	99	0.36	0	99	C/W	W/C	
3785	31	71	0.26	0	99	C/W	W/C	D
3784	25	65	0.23	0	100	C/W	W/C	D
3781	77	60	0.22	0	100	C/W	W/C	
3783	35	49	0.18	0	100	D/W	W/D	
3767	6	1	0.00	0	100	N/	W/N	
PART RECORD COUNT	30 TOTAL UNITS SOLD	29,442						