

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
3776SL	403	2,193	9.06	9	9	A/A	A/A	
3742	332	2,134	8.82	9	18	A/A	A/A	A
3756SL	330	2,091	8.64	9	27	A/A	A/A	
3738SL	542	1,823	7.53	8	34	N/	A/N	
3787	243	1,646	6.80	7	41	A/A	A/A	A
3762SL	318	1,633	6.75	7	48	A/A	A/A	
3766	264	1,623	6.71	7	54	A/A	A/A	A
3769SL	207	1,270	5.25	5	60	A/A	A/A	
3738	0	1,159	4.79	5	64	A/A	A/A	A
3743	147	988	4.08	4	68	A/A	A/A	A
3770SL	145	916	3.79	4	72	A/A	B/A	
3751SL	279	724	2.99	3	75	N/	B/N	
3794	87	613	2.53	3	78	A/A	B/A	B
3778	85	595	2.46	2	80	A/A	B/A	A
3777SL	97	527	2.18	2	82	A/A	C/A	
3751	-1	496	2.05	2	84	A/A	C/A	A
3741	108	464	1.92	2	86	A/A	C/A	B
3779	69	403	1.67	2	88	B/A	C/B	
3737SL	117	331	1.37	1	89	N/	C/N	
3786	67	314	1.30	1	91	B/C	D/B	W
3746SL	77	304	1.26	1	92	N/	D/N	
3757SL	74	225	0.93	1	93	N/	D/N	
3737	0	223	0.92	1	94	A/A	D/A	D
3780	39	208	0.86	1	95	B/C	D/B	
3757	0	168	0.69	1	95	A/A	D/A	A
3775SL	49	162	0.67	1	96	N/	W/N	
3775	0	160	0.66	1	97	A/A	W/A	B
3761	39	158	0.65	1	97	B/C	W/B	B
3746	-1	149	0.62	1	98	A/A	W/A	C
3750	78	127	0.52	1	98	C/A	W/C	B
3782	43	98	0.40	0	99	C/C	W/C	
3785	28	94	0.39	0	99	C/C	W/C	D
3784	36	71	0.29	0	100	C/C	W/C	D

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3783	41	61	0.25	0	100	D/D	W/D	
3781	71	52	0.21	0	100	D/C	W/D	
3767	3	10	0.04	0	100	W/N	W/W	
PART RECORD COUNT	36	TOTAL UNITS SOLD	24,205					