

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
3738SL	713	3,761	11.00	13	13	N/	A/N	
3756SL	462	2,532	7.40	9	21	A/A	A/A	
3742	479	2,517	7.36	9	30	A/A	A/A	A
3776SL	380	2,236	6.54	8	38	A/A	A/A	
3787	412	1,954	5.71	7	44	A/A	A/A	A
3762SL	357	1,915	5.60	7	51	A/A	A/A	
3766	336	1,880	5.50	6	57	A/A	A/A	A
3769SL	389	1,620	4.74	6	63	A/A	A/A	
3751SL	277	1,530	4.47	5	68	N/	A/N	
3743	318	1,346	3.94	5	72	A/A	B/A	A
3770SL	188	1,090	3.19	4	76	A/A	B/A	
3778	157	835	2.44	3	79	A/A	B/A	A
3779	214	787	2.30	3	82	B/A	C/B	
3794	160	777	2.27	3	84	A/A	C/A	B
3737SL	169	664	1.94	2	87	N/	C/N	
3741	148	646	1.89	2	89	A/A	C/A	B
3777SL	103	520	1.52	2	90	A/A	C/A	
3746SL	99	517	1.51	2	92	N/	D/N	
3786	129	514	1.50	2	94	B/C	D/B	W
3757SL	83	365	1.07	1	95	N/	D/N	
3775SL	72	305	0.89	1	96	N/	W/N	
3780	80	261	0.76	1	97	B/C	W/B	
3750	64	185	0.54	1	98	C/A	W/C	B
3761	54	163	0.48	1	98	B/C	W/B	B
3782	79	124	0.36	0	99	C/C	W/C	
3785	41	114	0.33	0	99	C/C	W/C	D
3784	34	103	0.30	0	99	C/C	W/C	D
3781	75	65	0.19	0	100	D/C	W/D	
3783	35	55	0.16	0	100	D/D	W/D	
3767	3	40	0.12	0	100	W/N	W/W	

PART RECORD COUNT 30 TOTAL UNITS SOLD 29,411