

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
9291	75	745	3.08	6	6	A/B	A/A	C
9234	97	605	2.50	4	10	A/A	A/A	A
9024	88	504	2.08	4	14	A/A	A/A	A
8772	101	479	1.98	4	17	A/A	A/A	A
9212	80	441	1.82	3	21	A/A	A/A	B
9095	66	384	1.59	3	23	A/A	A/A	A
8706	78	340	1.40	3	26	A/A	A/A	A
9216	0	333	1.38	2	28	A/A	A/A	N
9284	49	333	1.38	2	31	A/A	A/A	B
8768	38	326	1.35	2	33	A/B	A/A	D
8692	67	324	1.34	2	36	A/A	A/A	C
9279	56	315	1.30	2	38	B/B	A/B	C
9099	35	308	1.27	2	40	A/A	A/A	A
8771	50	287	1.19	2	42	A/B	A/A	D
8697	40	263	1.09	2	44	A/B	A/A	B
9027	36	259	1.07	2	46	A/A	A/A	A
9256	37	249	1.03	2	48	A/A	A/A	A
9087	42	237	0.98	2	50	A/A	A/A	A
9079	22	234	0.97	2	52	B/A	A/B	A
9282	97	228	0.94	2	53	A/A	A/A	B
9215	46	225	0.93	2	55	B/B	A/B	W
9019	-6	217	0.90	2	57	B/B	A/B	W
9283	40	203	0.84	2	58	B/A	A/B	B
8403	28	197	0.81	1	60	B/C	A/B	
8717	13	185	0.76	1	61	B/B	A/B	B
8724	15	171	0.71	1	62	B/A	A/B	B
9287	32	167	0.69	1	63	B/A	A/B	A
9080	36	160	0.66	1	65	B/A	A/B	A
8406	-7	151	0.62	1	66	C/W	A/C	
8742	29	148	0.61	1	67	C/C	A/C	D
8423	19	140	0.58	1	68	C/N	A/C	
8772B10	30	140	0.58	1	69	C/W	A/C	D
8737	19	132	0.55	1	70	B/B	A/B	C

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9275	16	132	0.55	1	71	B/B	B/B	
8762	31	116	0.48	1	72	C/B	B/C	D
9018	18	109	0.45	1	73	C/D	B/C	W
9258	27	109	0.45	1	73	C/C	B/C	D
8711	22	106	0.44	1	74	C/B	B/C	C
9270	25	106	0.44	1	75	C/W	B/C	D
8688	19	105	0.43	1	76	C/W	B/C	D
8731	24	102	0.42	1	76	C/B	B/C	B
9221	21	102	0.42	1	77	C/C	B/C	B
9238	19	100	0.41	1	78	C/B	B/C	B
9274	16	97	0.40	1	79	C/C	B/C	B
8710	10	94	0.39	1	79	C/B	B/C	A
9248	20	94	0.39	1	80	C/C	B/C	B
8773	12	89	0.37	1	81	D/C	C/D	D
9090	14	83	0.34	1	81	C/B	C/C	C
9285	9	81	0.33	1	82	C/C	C/C	B
8771B10	20	80	0.33	1	82	D/W	C/D	W
9233	5	68	0.28	1	83	D/C	C/D	C
9280	22	66	0.27	0	83	D/C	C/D	D
8749	0	64	0.26	0	84	D/C	C/D	A
9268	14	59	0.24	0	84	C/C	C/C	B
8738	13	58	0.24	0	85	D/B	C/D	B
9289	1	54	0.22	0	85	D/D	C/D	C
9252	5	53	0.22	0	86	C/C	C/C	C
8720	8	52	0.21	0	86	C/C	C/C	D
9069	16	52	0.21	0	86	D/C	C/D	D
9082	16	52	0.21	0	87	D/D	C/D	D
9059	9	51	0.21	0	87	D/D	C/D	D
9094	11	51	0.21	0	88	C/B	C/C	B
8702	12	49	0.20	0	88	D/D	C/D	C
8730	3	49	0.20	0	88	D/C	C/D	B
9026	1	47	0.19	0	89	D/C	C/D	B
8751	6	46	0.19	0	89	D/D	C/D	D
8408	8	44	0.18	0	89	D/C	C/D	
4731	4	43	0.18	0	90	C/D	C/C	W
8689	12	42	0.17	0	90	C/C	C/C	A
9066	8	42	0.17	0	90	C/B	C/C	B
9100	10	42	0.17	0	91	C/B	D/C	A
8717B10	20	40	0.17	0	91	D/W	D/D	W
9220	15	40	0.17	0	91	D/C	D/D	B
8729	15	39	0.16	0	91	C/C	D/C	A
9088	9	39	0.16	0	92	W/W	D/W	N

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
9017	9	36	0.15	0	92	W/W	D/W	D
9031	9	36	0.15	0	92	D/D	D/D	D
9267	9	34	0.14	0	92	C/C	D/C	B
8744	6	33	0.14	0	93	W/D	D/W	D
9218	6	33	0.14	0	93	C/D	D/C	N
8693	8	30	0.12	0	93	D/C	D/D	B
8691	66	29	0.12	0	93	W/D	D/W	D
9093	-2	29	0.12	0	94	D/D	D/D	B
8415	9	27	0.11	0	94	W/W	D/W	
9022	4	27	0.11	0	94	D/W	D/D	
9011	7	26	0.11	0	94	D/W	D/D	W
9044	12	26	0.11	0	94	D/D	D/D	B
9081	19	26	0.11	0	95	D/B	D/D	A
8722	12	25	0.10	0	95	C/D	D/C	D
8726	7	25	0.10	0	95	W/D	D/W	B
9231	2	25	0.10	0	95	D/C	D/D	C
8426	3	24	0.10	0	95	W/W	D/W	
8770	9	24	0.10	0	96	D/C	W/D	A
9064	5	23	0.10	0	96	W/W	W/W	
8769	7	22	0.09	0	96	W/D	W/W	W
9075	8	22	0.09	0	96	W/D	W/W	D
9264	7	22	0.09	0	96	D/W	W/D	B
8435	9	20	0.08	0	96	W/W	W/W	
9024B10	0	20	0.08	0	96	D/W	W/D	D
9288	6	20	0.08	0	97	D/D	W/D	B
9290	6	20	0.08	0	97	W/D	W/W	D
9271	2	18	0.07	0	97	D/W	W/D	
9086	8	17	0.07	0	97	W/W	W/W	D
9240	5	17	0.07	0	97	W/W	W/W	W
9263	4	17	0.07	0	97	W/D	W/W	C
9091	5	16	0.07	0	97	W/D	W/W	D
9207	10	16	0.07	0	98	C/C	W/C	N
9250	-2	16	0.07	0	98	W/D	W/W	B
9245	3	15	0.06	0	98	D/D	W/D	C
9030	2	14	0.06	0	98	W/D	W/W	C
9225	7	14	0.06	0	98	W/W	W/W	W
GC1	6	13	0.05	0	98	W/W	W/W	A
AP2025	3	12	0.05	0	98	D/D	W/D	
8740	6	11	0.05	0	98	W/W	W/W	D
8703	0	10	0.04	0	98	W/W	W/W	
8763	0	10	0.04	0	98	W/W	W/W	D
9015	3	10	0.04	0	98	W/D	W/W	A

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
9083	0	10	0.04	0	99	W/W	W/W	D
9266	2	10	0.04	0	99	W/D	W/W	D
9286	5	10	0.04	0	99	W/C	W/W	C
8690	0	9	0.04	0	99	W/W	W/W	C
9014	3	9	0.04	0	99	W/W	W/W	B
9051	5	9	0.04	0	99	W/D	W/W	C
9013	0	8	0.03	0	99	W/W	W/W	W
9055	4	8	0.03	0	99	W/W	W/W	W
9061	3	8	0.03	0	99	W/W	W/W	W
8410	1	7	0.03	0	99	W/W	W/W	
8428	0	6	0.02	0	99	W/W	W/W	N
8439	0	6	0.02	0	99	W/N	W/W	
8457	4	6	0.02	0	99	W/W	W/W	
8644	1	6	0.02	0	99	W/N	W/W	
9278	3	6	0.02	0	99	W/W	W/W	D
8681	1	5	0.02	0	99	W/W	W/W	S
8712	1	5	0.02	0	99	W/W	W/W	W
8734	5	5	0.02	0	99	W/W	W/W	W
8759	3	5	0.02	0	99	W/D	W/W	W
8760	0	5	0.02	0	99	W/W	W/W	N
8767	1	5	0.02	0	100	W/D	W/W	W
9239	-2	5	0.02	0	100	W/D	W/W	D
9277	7	5	0.02	0	100	W/W	W/W	D
9299	0	5	0.02	0	100	W/W	W/W	
8756	0	4	0.02	0	100	W/W	W/W	
9097	0	4	0.02	0	100	W/W	W/W	D
9213	0	4	0.02	0	100	W/W	W/W	N
9272	7	4	0.02	0	100	W/D	W/W	W
8469	0	3	0.01	0	100	W/N	W/W	
8678	1	3	0.01	0	100	W/W	W/W	S
8708	0	3	0.01	0	100	W/W	W/W	
8454	0	2	0.01	0	100	W/W	W/W	2
8714	0	2	0.01	0	100	W/W	W/W	D
8721	6	2	0.01	0	100	W/W	W/W	W
8743	0	2	0.01	0	100	W/W	W/W	
8761	0	2	0.01	0	100	W/W	W/W	W
9054	0	2	0.01	0	100	W/W	W/W	N
9072	0	2	0.01	0	100	W/W	W/W	
9226	2	2	0.01	0	100	W/W	W/W	B
8414	0	1	0.00	0	100	W/W	W/W	
8463	0	1	0.00	0	100	W/W	W/W	
9016	-8	1	0.00	0	100	W/D	W/W	W

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
9052	0	1	0.00	0	100	W/W	W/W	W
9217	0	1	0.00	0	100	W/W	W/W	W
9235	0	1	0.00	0	100	W/W	W/W	D
PART RECORD COUNT	162	TOTAL UNITS SOLD	13,499					