

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
9291	30	1,230	3.60	6	6	A/B	A/A	C
9024	-4	679	1.99	3	10	A/A	A/A	A
9234	39	668	1.95	3	13	A/A	A/A	A
8772	1	656	1.92	3	16	A/A	A/A	A
9216	8	641	1.87	3	19	A/A	A/A	N
9212	12	552	1.61	3	22	A/A	A/A	B
8768	32	548	1.60	3	25	A/B	A/A	D
9284	-1	537	1.57	3	27	A/A	A/A	B
8706	48	527	1.54	3	30	A/A	A/A	A
9099	0	518	1.51	3	33	A/A	A/A	A
8692	25	506	1.48	3	35	A/A	A/A	C
9256	31	489	1.43	2	38	A/A	A/A	A
9095	0	431	1.26	2	40	A/A	A/A	A
9027	0	425	1.24	2	42	A/A	A/A	A
8771	42	417	1.22	2	44	A/B	A/A	D
8697	-4	376	1.10	2	46	A/B	A/A	B
8406	14	345	1.01	2	48	C/W	A/C	
9282	18	331	0.97	2	49	A/A	A/A	B
9279	0	323	0.94	2	51	B/B	A/B	C
9215	5	288	0.84	1	52	B/B	A/B	W
9079	0	281	0.82	1	54	B/A	A/B	A
9283	36	275	0.80	1	55	B/A	A/B	B
9019	12	273	0.80	1	56	B/B	A/B	W
9275	20	270	0.79	1	58	B/B	A/B	
9080	17	269	0.79	1	59	B/A	A/B	A
9087	18	265	0.77	1	60	A/A	A/A	A
8724	36	264	0.77	1	62	B/A	A/B	B
8423	0	261	0.76	1	63	C/N	A/C	
8772B10	0	260	0.76	1	64	C/W	A/C	D
9287	13	257	0.75	1	66	B/A	A/B	A
9238	0	242	0.71	1	67	C/B	A/C	B
8717	28	230	0.67	1	68	B/B	A/B	B
8762	11	208	0.61	1	69	C/B	A/C	D

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8742	19	207	0.61	1	70	C/C	A/C	D
8403	25	204	0.60	1	71	B/C	B/B	
9248	6	178	0.52	1	72	C/C	B/C	B
9221	4	173	0.51	1	73	C/C	B/C	B
9274	21	172	0.50	1	74	C/C	B/C	B
9270	0	167	0.49	1	75	C/W	B/C	D
8688	15	158	0.46	1	75	C/W	B/C	D
8711	14	153	0.45	1	76	C/B	B/C	C
8710	14	127	0.37	1	77	C/B	B/C	A
9261	20	125	0.37	1	77	C/C	B/C	T
8738	4	116	0.34	1	78	D/B	B/D	B
9018	13	114	0.33	1	78	C/D	B/C	W
8737	0	110	0.32	1	79	B/B	B/B	C
9285	5	109	0.32	1	80	C/C	B/C	B
8731	13	105	0.31	1	80	C/B	B/C	B
8771B10	20	100	0.29	0	81	D/W	C/D	W
9233	10	99	0.29	0	81	D/C	C/D	C
9026	7	97	0.28	0	82	D/C	C/D	B
9280	-1	97	0.28	0	82	D/C	C/D	D
9094	10	93	0.27	0	83	C/B	C/C	B
8426	0	88	0.26	0	83	W/W	C/W	
9081	17	87	0.25	0	83	D/B	C/D	A
9252	0	87	0.25	0	84	C/C	C/C	C
8751	4	83	0.24	0	84	D/D	C/D	D
8773	13	81	0.24	0	85	D/C	C/D	D
9258	0	79	0.23	0	85	C/C	C/C	D
9289	9	77	0.23	0	85	D/D	C/D	C
8722	13	75	0.22	0	86	C/D	C/C	D
9090	7	75	0.22	0	86	C/B	C/C	C
9220	16	75	0.22	0	87	D/C	C/D	B
9066	11	73	0.21	0	87	C/B	C/C	B
9268	1	73	0.21	0	87	C/C	C/C	B
8717B10	0	70	0.20	0	88	D/W	C/D	W
9024B10	20	70	0.20	0	88	D/W	C/D	D
8490	4	67	0.20	0	88	D/D	C/D	
8720	-1	65	0.19	0	89	C/C	C/C	D
8730	3	65	0.19	0	89	D/C	C/D	B
9059	0	65	0.19	0	89	D/D	C/D	D
8691	0	64	0.19	0	90	W/D	C/W	D
8460	0	60	0.18	0	90	D/D	C/D	
9100	4	60	0.18	0	90	C/B	C/C	A
8770	8	59	0.17	0	90	D/C	C/D	A

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8749	11	58	0.17	0	91	D/C	D/D	A
8408	29	56	0.16	0	91	D/C	D/D	
9218	6	53	0.15	0	91	C/D	D/C	N
9069	7	49	0.14	0	92	D/C	D/D	D
9082	8	48	0.14	0	92	D/D	D/D	D
8418	6	46	0.13	0	92	W/W	D/W	
9044	9	46	0.13	0	92	D/D	D/D	B
4731	2	45	0.13	0	92	C/D	D/C	W
8702	8	44	0.13	0	93	D/D	D/D	C
8693	10	43	0.13	0	93	D/C	D/D	B
8473	14	41	0.12	0	93	D/W	D/D	
9231	4	40	0.12	0	93	D/C	D/D	C
8689	5	39	0.11	0	94	C/C	D/C	A
8681	2	38	0.11	0	94	W/W	D/W	S
9207	2	38	0.11	0	94	C/C	D/C	N
8411	6	37	0.11	0	94	W/W	D/W	
8729	17	35	0.10	0	94	C/C	D/C	A
9075	3	35	0.10	0	94	W/D	D/W	D
9267	0	35	0.10	0	95	C/C	D/C	B
9031	4	34	0.10	0	95	D/D	D/D	D
9011	4	33	0.10	0	95	D/W	D/D	W
9016	7	31	0.09	0	95	W/D	D/W	W
9093	10	30	0.09	0	95	D/D	D/D	B
9022	4	28	0.08	0	95	D/W	D/D	
9061	8	28	0.08	0	96	W/W	W/W	W
9064	2	28	0.08	0	96	W/W	W/W	
8454	3	27	0.08	0	96	W/W	W/W	2
AP2025	12	27	0.08	0	96	D/D	W/D	
8726	2	25	0.07	0	96	W/D	W/W	B
9288	0	25	0.07	0	96	D/D	W/D	B
9088	6	23	0.07	0	96	W/W	W/W	N
8415	8	22	0.06	0	96	W/W	W/W	
8457	6	22	0.06	0	97	W/W	W/W	
9272	0	22	0.06	0	97	W/D	W/W	W
9290	4	22	0.06	0	97	W/D	W/W	D
8467	0	21	0.06	0	97	W/N	W/W	
9250	5	21	0.06	0	97	W/D	W/W	B
8690	0	20	0.06	0	97	W/W	W/W	C
8774	0	20	0.06	0	97	W/W	W/W	X
9052	0	20	0.06	0	97	W/W	W/W	W
9091	0	20	0.06	0	97	W/D	W/W	D
9299	0	20	0.06	0	97	W/W	W/W	

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GC1	15	19	0.06	0	98	W/W	W/W	A
9240	5	18	0.05	0	98	W/W	W/W	W
8435	0	17	0.05	0	98	W/W	W/W	
9263	7	17	0.05	0	98	W/D	W/W	C
8481	0	16	0.05	0	98	W/N	W/W	
8744	9	16	0.05	0	98	W/D	W/W	D
9245	4	15	0.04	0	98	D/D	W/D	C
9051	6	14	0.04	0	98	W/D	W/W	C
8430	0	13	0.04	0	98	W/W	W/W	
8469	6	13	0.04	0	98	W/N	W/W	
9030	11	13	0.04	0	98	W/D	W/W	C
9226	1	13	0.04	0	98	W/W	W/W	B
9271	5	13	0.04	0	98	D/W	W/D	
9015	4	11	0.03	0	98	W/D	W/W	A
9055	7	11	0.03	0	99	W/W	W/W	W
9083	0	11	0.03	0	99	W/W	W/W	D
9278	3	11	0.03	0	99	W/W	W/W	D
8443	0	10	0.03	0	99	W/W	W/W	
8482	4	10	0.03	0	99	W/W	W/W	
8644	0	10	0.03	0	99	W/N	W/W	
8714	0	10	0.03	0	99	W/W	W/W	D
8735	0	10	0.03	0	99	W/W	W/W	D
8741	0	10	0.03	0	99	W/W	W/W	N
8763	0	10	0.03	0	99	W/W	W/W	D
9042	0	10	0.03	0	99	W/W	W/W	
9086	6	10	0.03	0	99	W/W	W/W	D
9264	0	10	0.03	0	99	D/W	W/D	B
9277	2	10	0.03	0	99	W/W	W/W	D
9225	6	9	0.03	0	99	W/W	W/W	W
8410	0	8	0.02	0	99	W/W	W/W	
8420	0	8	0.02	0	99	N/	W/N	
8756	2	8	0.02	0	99	W/W	W/W	
8678	2	7	0.02	0	99	W/W	W/W	S
8712	0	7	0.02	0	99	W/W	W/W	W
8721	5	7	0.02	0	99	W/W	W/W	W
8769	2	7	0.02	0	100	W/D	W/W	W
8740	3	6	0.02	0	100	W/W	W/W	D
9017	3	6	0.02	0	100	W/W	W/W	D
9038	0	6	0.02	0	100	W/W	W/W	W
9097	0	6	0.02	0	100	W/W	W/W	D
9266	2	6	0.02	0	100	W/D	W/W	D
9286	4	6	0.02	0	100	W/C	W/W	C

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
8708	0	5	0.01	0	100	W/W	W/W	
8715	5	5	0.01	0	100	W/W	W/W	W
9014	3	5	0.01	0	100	W/W	W/W	B
8425	0	4	0.01	0	100	W/N	W/W	
8725	0	4	0.01	0	100	W/W	W/W	W
8767	2	4	0.01	0	100	W/D	W/W	W
9239	1	4	0.01	0	100	W/D	W/W	D
8623	0	3	0.01	0	100	W/N	W/W	
8733	0	3	0.01	0	100	W/W	W/W	D
9000	0	3	0.01	0	100	W/W	W/W	
8414	-2	2	0.01	0	100	W/W	W/W	
8424	0	2	0.01	0	100	W/N	W/W	
8428	0	2	0.01	0	100	W/W	W/W	N
8685	0	2	0.01	0	100	W/W	W/W	S
8701	0	2	0.01	0	100	D/D	W/D	D
9033	0	2	0.01	0	100	W/W	W/W	W
9040	0	2	0.01	0	100	W/W	W/W	
9072	0	2	0.01	0	100	W/W	W/W	
9213	0	2	0.01	0	100	W/W	W/W	N
8458	0	1	0.00	0	100	W/W	W/W	
8682	0	1	0.00	0	100	W/W	W/W	
8759	0	1	0.00	0	100	W/D	W/W	W
8760	0	1	0.00	0	100	W/W	W/W	N
PART RECORD COUNT	182	TOTAL UNITS SOLD	20,049					