

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
351811S	732	3,358	13.88	22	22	A/A	A/A	A
351800S	180	1,685	6.96	11	33	A/A	A/A	B
351211S	163	1,279	5.29	8	41	A/A	A/A	A
421811S	192	1,106	4.57	7	48	A/A	A/A	A
401811S	170	1,032	4.26	7	55	A/A	A/A	A
301211S	133	884	3.65	6	61	A/A	A/A	A
351200S	117	758	3.13	5	66	A/A	A/A	A
3518002S	80	595	2.46	4	70	N/	A/N	
4218112S	78	491	2.03	3	73	A/A	B/A	A
3518112S	91	438	1.81	3	76	A/D	B/A	
40121135S	59	436	1.80	3	78	B/C	B/B	
3512112S	58	379	1.57	2	81	A/C	C/A	
421211S	50	343	1.42	2	83	B/N	C/B	
3512002S	47	271	1.12	2	85	C/N	C/C	
3524112S	40	248	1.02	2	87	B/C	C/B	
301800S	27	233	0.96	2	88	A/A	C/A	W
421511S	39	226	0.93	1	90	B/A	C/B	B
301200S	38	204	0.84	1	91	B/A	D/B	D
4218113S	29	181	0.75	1	92	B/C	D/B	
40181135S	20	173	0.71	1	93	B/W	D/B	
351812S	14	153	0.63	1	94	C/C	D/C	C
4224112S	18	106	0.44	1	95	C/N	D/C	
351611S	22	104	0.43	1	95	C/W	D/C	C
401800S	19	104	0.43	1	96	A/A	W/A	D
421812S	24	90	0.37	1	97	C/W	W/C	D
351822S	14	73	0.30	0	97	C/W	W/C	B
4018005S	15	71	0.29	0	98	C/D	W/C	
3518122S	13	60	0.25	0	98	D/W	W/D	
4115132	9	42	0.17	0	98	W/D	W/W	W
352411S	-6	35	0.14	0	99	W/W	W/W	W
4012005S	6	31	0.13	0	99	W/W	W/W	
4018006S	9	29	0.12	0	99	W/N	W/W	
3530112S	6	28	0.12	0	99	W/N	W/W	

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GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
40121146S	1	25	0.10	0	99	D/W	W/D	
4212112S	4	19	0.08	0	99	W/N	W/W	
4218122S	3	17	0.07	0	100	D/D	W/D	D
352211S	0	14	0.06	0	100	W/W	W/W	C
40241146S	1	12	0.05	0	100	W/N	W/W	
352611S	0	10	0.04	0	100	W/W	W/W	W
4118133	5	10	0.04	0	100	W/W	W/W	W
353000S	0	9	0.04	0	100	W/W	W/W	W
4012006S	3	6	0.02	0	100	W/N	W/W	
3516002S	0	4	0.02	0	100	N/	W/N	
421822S	0	2	0.01	0	100	W/W	W/W	W
<b>PART RECORD COUNT</b>	<b>44</b>	<b>TOTAL UNITS SOLD</b>	<b>15,376</b>					