

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
351800S	586	3,400	9.94	15	15	A/A	A/A	B
351811S	615	3,350	9.80	15	31	A/A	A/A	A
351211S	292	1,767	5.17	8	39	A/A	A/A	A
421811S	305	1,533	4.48	7	45	A/A	A/A	A
401811S	298	1,496	4.37	7	52	A/A	A/A	A
3518002S	317	1,141	3.34	5	57	N/	A/N	
301211S	180	1,118	3.27	5	62	A/A	A/A	A
351200S	259	1,114	3.26	5	67	A/A	A/A	A
3518112S	136	847	2.48	4	71	A/D	B/A	
40181135S	158	773	2.26	3	75	B/W	B/B	
40121135S	101	740	2.16	3	78	B/C	B/B	
3512112S	126	706	2.06	3	81	A/C	C/A	
4218112S	107	585	1.71	3	84	A/A	C/A	A
421211S	142	579	1.69	3	87	B/N	C/B	
301800S	65	370	1.08	2	88	A/A	C/A	W
3512002S	69	340	0.99	2	90	C/N	C/C	
3524112S	65	274	0.80	1	91	B/C	D/B	
4218113S	42	244	0.71	1	92	B/C	D/B	
301200S	43	227	0.66	1	93	B/A	D/B	D
421511S	42	194	0.57	1	94	B/A	D/B	B
351611S	28	175	0.51	1	95	C/W	D/C	C
401800S	51	149	0.44	1	95	A/A	D/A	D
4224112S	24	138	0.40	1	96	C/N	W/C	
351812S	20	125	0.37	1	97	C/C	W/C	C
4212112S	29	104	0.30	0	97	W/N	W/W	
421812S	11	83	0.24	0	98	C/W	W/C	D
351822S	20	82	0.24	0	98	C/W	W/C	B
4012005S	13	81	0.24	0	98	W/W	W/W	
4018005S	13	76	0.22	0	99	C/D	W/C	
3518122S	8	57	0.17	0	99	D/W	W/D	
3530112S	32	39	0.11	0	99	W/N	W/W	
4115132	8	33	0.10	0	99	W/D	W/W	W
40121146S	8	33	0.10	0	99	D/W	W/D	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
40181146S	22	31	0.09	0	99	W/N	W/W	
4018006S	7	29	0.08	0	100	W/N	W/W	
4218122S	9	27	0.08	0	100	D/D	W/D	D
4118133	3	14	0.04	0	100	W/W	W/W	W
352411S	0	11	0.03	0	100	W/W	W/W	W
40241146S	4	10	0.03	0	100	W/N	W/W	
4012006S	4	9	0.03	0	100	W/N	W/W	
421822S	0	6	0.02	0	100	W/W	W/W	W
3524002S	0	6	0.02	0	100	N/	W/N	
352200S	0	2	0.01	0	100	W/W	W/W	W
3522002S	0	2	0.01	0	100	N/	W/N	
4224113S	0	1	0.00	0	100	N/	W/N	
PART RECORD COUNT	45	TOTAL UNITS SOLD	22,121					