

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	AVG COST	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
339816	7,650	0.58	52,000	213.11	57	57	A/D	A/A	C
339830	1,350	0.40	9,700	39.75	11	68	A/	A/A	A
4962	670	0.80	4,360	17.87	5	73	A/A	B/A	A
9959	600	0.84	3,800	15.57	4	77	A/C	B/A	D
339820	350	1.24	2,550	10.45	3	80	A/C	B/A	
339896	400	0.30	2,350	9.63	3	82	A/W	C/A	A
339799	250	0.32	1,650	6.76	2	84	A/C	C/A	C
8180	218	1.56	1,560	6.39	2	86	A/A	C/A	A
8166	57	0.96	1,507	6.18	2	87	A/A	C/A	A
339899	300	0.38	1,425	5.84	2	89	A/C	C/A	B
9926	150	0.48	700	2.87	1	90	B/W	C/B	C
4753	-20	2.32	670	2.75	1	90	A/C	C/A	D
339894	150	0.42	650	2.66	1	91	B/W	D/B	C
8196	0	3.52	574	2.35	1	92	B/A	D/B	A
9952	130	0.65	510	2.09	1	92	B/D	D/B	D
8531	16	1.39	459	1.88	1	93	A/A	D/A	A
8055	78	9.98	427	1.75	0	93	A/A	D/A	A
8054	78	6.11	404	1.66	0	94	A/A	D/A	A
8066	73	5.37	391	1.60	0	94	A/C	D/A	B
8062	76	5.16	385	1.58	0	95	A/A	D/A	A
8208	45	2.82	379	1.55	0	95	A/C	D/A	W
339850	135	0.78	375	1.54	0	95	C/N	D/C	
8359	44	7.23	364	1.49	0	96	A/A	W/A	N
339861	100	1.64	350	1.43	0	96	B/W	W/B	C
8087	33	8.44	252	1.03	0	97	A/A	W/A	A
8014	33	7.91	249	1.02	0	97	B/A	W/B	A
8013	52	7.22	201	0.82	0	97	B/A	W/B	B
8092	31	1.50	187	0.77	0	97	C/A	W/C	C
8058	31	2.50	149	0.61	0	97	C/B	W/C	B
8233	12	2.89	148	0.61	0	98	B/A	W/B	A
8484	34	0.93	148	0.61	0	98	C/D	W/C	D
339898	75	0.30	125	0.51	0	98	C/D	W/C	D
8011	9	9.40	120	0.49	0	98	C/A	W/C	B

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9962	50	0.73	100	0.41	0	98	C/W	W/C	W
9970	0	0.26	100	0.41	0	98	W/W	W/W	C
8017	12	9.75	89	0.36	0	98	C/B	W/C	W
8070	14	7.80	88	0.36	0	98	D/W	W/D	D
8202	12	2.68	88	0.36	0	98	C/C	W/C	C
8095	15	3.51	76	0.31	0	99	D/C	W/D	W
8047B10	30	2.02	70	0.29	0	99	W/W	W/W	W
8056	11	7.96	60	0.25	0	99	C/B	W/C	A
8802	-6	23.20	58	0.24	0	99	D/N	W/D	
8287	12	2.22	57	0.23	0	99	C/B	W/C	A
8503	4	1.16	56	0.23	0	99	D/C	W/D	D
8490	10	3.94	53	0.22	0	99	D/D	W/D	
8197	13	2.86	50	0.20	0	99	D/D	W/D	C
9937	0	1.49	50	0.20	0	99	W/W	W/W	C
9939	0	0.39	50	0.20	0	99	W/W	W/W	W
339806	0	0.89	50	0.20	0	99	W/W	W/W	W
339860	-100	1.58	50	0.20	0	99	W/W	W/W	W
339985	0	0.50	50	0.20	0	99	W/W	W/W	W
8022	9	6.58	46	0.19	0	99	D/B	W/D	N
8473	4	8.80	46	0.19	0	99	D/W	W/D	
8547	0	1.85	44	0.18	0	99	D/D	W/D	W
8237	9	3.55	37	0.15	0	99	D/C	W/D	N
8560	15	1.31	35	0.14	0	100	C/B	W/C	C
339984	0	0.47	30	0.12	0	100	W/W	W/W	W
339995	20	1.06	30	0.12	0	100	D/W	W/D	W
8001	2	15.53	29	0.12	0	100	D/B	W/D	
8460	8	4.74	28	0.11	0	100	D/D	W/D	
8161	7	2.64	23	0.09	0	100	W/W	W/W	D
8245	7	1.97	23	0.09	0	100	W/W	W/W	C
8048B10	20	2.28	20	0.08	0	100	D/W	W/D	W
8510	0	0.61	20	0.08	0	100	W/W	W/W	W
8581	5	1.48	17	0.07	0	100	W/W	W/W	C
8097	10	2.54	15	0.06	0	100	W/C	W/W	D
8075	8	1.38	14	0.06	0	100	W/D	W/W	D
8418	6	6.57	14	0.06	0	100	W/W	W/W	
PH50	-2	5.02	14	0.06	0	100	D/D	W/D	A
8002	6	15.53	13	0.05	0	100	W/C	W/W	
8045	0	2.63	12	0.05	0	100	W/N	W/W	
8112	0	2.21	12	0.05	0	100	W/D	W/W	D
8411	3	4.10	12	0.05	0	100	W/W	W/W	
8516	2	1.18	12	0.05	0	100	W/C	W/W	D
8010	2	8.20	10	0.04	0	100	W/W	W/W	

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8158	3	6.21	8	0.03	0	100	W/C	W/W	B
8177	0	6.14	8	0.03	0	100	W/N	W/W	
8188	0	5.14	8	0.03	0	100	W/W	W/W	
8049	6	2.61	7	0.03	0	100	W/W	W/W	A
8189	2	6.46	5	0.02	0	100	W/W	W/W	
8467	0	2.21	5	0.02	0	100	W/N	W/W	
8482	2	3.14	5	0.02	0	100	W/W	W/W	
8193	0	32.20	4	0.02	0	100	W/W	W/W	
8195	0	2.86	4	0.02	0	100	W/W	W/W	D
8420	0	3.12	4	0.02	0	100	N/	W/N	
8425	0	11.32	4	0.02	0	100	W/N	W/W	
8106	6	2.86	3	0.01	0	100	W/W	W/W	D
8182	0	2.96	3	0.01	0	100	W/W	W/W	W
8509	0	4.45	3	0.01	0	100	W/C	W/W	W
4948	0	9.70	2	0.01	0	100	W/W	W/W	A
8052	2	3.40	2	0.01	0	100	W/W	W/W	B
8424	0	2.31	2	0.01	0	100	W/N	W/W	
8430	0	3.72	2	0.01	0	100	W/W	W/W	
8016	0	8.72	1	0.00	0	100	W/W	W/W	W
8085	0	4.73	1	0.00	0	100	W/W	W/W	W
8086	0	9.02	1	0.00	0	100	W/W	W/W	W
8157	0	6.31	1	0.00	0	100	W/D	W/W	C
8390	0	5.18	1	0.00	0	100	W/W	W/W	W
8391	0	5.10	1	0.00	0	100	W/W	W/W	W
8405	0	3.12	1	0.00	0	100	W/N	W/W	
PART RECORD COUNT	100	TOTAL UNITS SOLD	90,955						