

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
339816	9,000	75,150	219.74	42	42	A/D	A/A	C
339896	9,000	47,375	138.52	27	69	A/W	A/A	A
339830	4,575	20,525	60.01	11	80	A/	B/A	A
4962	1,700	6,650	19.44	4	84	A/A	C/A	A
339799	750	5,150	15.06	3	87	A/C	C/A	C
9959	1,350	4,650	13.60	3	89	A/C	C/A	D
339899	775	2,675	7.82	1	91	A/C	D/A	B
339820	350	1,925	5.63	1	92	A/C	D/A	
8166	357	1,763	5.15	1	93	A/A	D/A	A
8180	68	1,294	3.78	1	94	A/A	D/A	A
8531	113	675	1.97	0	94	A/A	D/A	A
8196	140	658	1.92	0	94	B/A	D/B	A
9926	200	650	1.90	0	95	B/W	D/B	C
F5213	200	600	1.75	0	95	C/W	D/C	W
PH50	300	553	1.62	0	95	D/D	D/D	A
8208	115	526	1.54	0	96	A/C	W/A	W
9952	110	510	1.49	0	96	B/D	W/B	D
8066	100	486	1.42	0	96	A/C	W/A	B
339850	75	390	1.14	0	96	C/N	W/C	
339894	100	350	1.02	0	97	B/W	W/B	C
8055	31	328	0.96	0	97	A/A	W/A	A
339898	75	325	0.95	0	97	C/D	W/C	D
8062	78	323	0.94	0	97	A/A	W/A	A
8359	6	314	0.92	0	97	A/A	W/A	N
339861	100	300	0.88	0	98	B/W	W/B	C
8054	61	291	0.85	0	98	A/A	W/A	A
8484	49	243	0.71	0	98	C/D	W/C	D
8087	34	213	0.62	0	98	A/A	W/A	A
8092	37	210	0.61	0	98	C/A	W/C	C
9962	50	200	0.58	0	98	C/W	W/C	W
F5299	250	200	0.58	0	98	W/W	W/W	W
8058	55	193	0.56	0	98	C/B	W/C	B
8233	27	175	0.51	0	99	B/A	W/B	A

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PH450	0	150	0.44	0	99	W/W	W/W	B
8014	40	138	0.40	0	99	B/A	W/B	A
8070	27	130	0.38	0	99	D/W	W/D	D
8013	33	118	0.35	0	99	B/A	W/B	B
8202	22	102	0.30	0	99	C/C	W/C	C
339994	0	100	0.29	0	99	W/W	W/W	W
F5121	0	100	0.29	0	99	N/	W/N	
F5178	200	100	0.29	0	99	W/W	W/W	W
F5179	200	100	0.29	0	99	W/W	W/W	W
F5262	0	100	0.29	0	99	W/W	W/W	G
F5300	0	100	0.29	0	99	W/W	W/W	W
FW3928	100	100	0.29	0	99	N/	W/N	
8287	13	99	0.29	0	99	C/B	W/C	A
8017	14	85	0.25	0	99	C/B	W/C	W
8011	21	79	0.23	0	99	C/A	W/C	B
8095	20	75	0.22	0	99	D/C	W/D	W
8047B10	20	70	0.20	0	100	W/W	W/W	W
8560	4	55	0.16	0	100	C/B	W/C	C
8056	2	52	0.15	0	100	C/B	W/C	A
8022	13	50	0.15	0	100	D/B	W/D	N
8197	18	50	0.15	0	100	D/D	W/D	C
9943	0	50	0.15	0	100	B/W	W/B	W
339821	0	50	0.15	0	100	N/	W/N	
339822	0	50	0.15	0	100	N/	W/N	
339993	0	50	0.15	0	100	W/W	W/W	D
F5209	0	50	0.15	0	100	W/W	W/W	W
8245	20	45	0.13	0	100	W/W	W/W	C
8001	12	39	0.11	0	100	D/B	W/D	
8503	10	38	0.11	0	100	D/C	W/D	D
8547	10	35	0.10	0	100	D/D	W/D	W
8237	24	32	0.09	0	100	D/C	W/D	N
8097	10	31	0.09	0	100	W/C	W/W	D
4925	0	25	0.07	0	100	W/W	W/W	B
8161	0	25	0.07	0	100	W/W	W/W	D
8049	14	23	0.07	0	100	W/W	W/W	A
8581	5	14	0.04	0	100	W/W	W/W	C
8301	0	12	0.04	0	100	W/W	W/W	B
8010	3	11	0.03	0	100	W/W	W/W	
8111	0	10	0.03	0	100	W/W	W/W	B
8251	0	10	0.03	0	100	W/D	W/W	D
8075	0	8	0.02	0	100	W/D	W/W	D
8390	0	8	0.02	0	100	W/W	W/W	W

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8177	0	7	0.02	0	100	W/N	W/W	
8002	6	6	0.02	0	100	W/C	W/W	
8081	0	6	0.02	0	100	D/D	W/D	W
8391	0	5	0.01	0	100	W/W	W/W	W
8107	0	4	0.01	0	100	W/W	W/W	W
8193	2	4	0.01	0	100	W/W	W/W	
8516	0	4	0.01	0	100	W/C	W/W	D
8510	0	3	0.01	0	100	W/W	W/W	W
4948	2	2	0.01	0	100	W/W	W/W	A
8113	0	2	0.01	0	100	D/D	W/D	D
8188	0	2	0.01	0	100	W/W	W/W	
8189	0	2	0.01	0	100	W/W	W/W	
8515	0	2	0.01	0	100	W/C	W/W	D
PH550	0	2	0.01	0	100	W/W	W/W	T
8045	0	1	0.00	0	100	W/N	W/W	
8071	0	1	0.00	0	100	W/W	W/W	W
8084	0	1	0.00	0	100	N/	W/N	
8182	0	1	0.00	0	100	W/W	W/W	W
8573	0	1	0.00	0	100	W/W	W/W	W
<b>PART RECORD COUNT</b>	<b>94</b>	<b>TOTAL UNITS SOLD</b>	<b>178,496</b>					