

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700257	460	2,337	8.41	5	5	A/A	A/A	A
700234	293	1,503	5.41	3	9	A/A	A/A	A
6597	98	1,150	4.14	3	11	A/A	A/A	A
700045	222	1,014	3.65	2	14	A/A	A/A	A
700362	209	979	3.52	2	16	A/B	A/A	
700185	198	869	3.13	2	18	A/A	A/A	A
700298	190	843	3.03	2	20	A/A	A/A	C
700429	164	757	2.72	2	21	A/C	A/A	
700126	185	713	2.56	2	23	A/A	A/A	A
700466	74	620	2.23	1	24	B/N	A/B	
6534	49	606	2.18	1	26	A/A	A/A	A
700450	129	588	2.12	1	27	A/N	A/A	
700304	118	582	2.09	1	28	A/A	A/A	C
6539	48	579	2.08	1	30	A/A	A/A	A
700296	121	572	2.06	1	31	A/A	A/A	B
700297	132	567	2.04	1	32	A/A	A/A	C
700333	127	567	2.04	1	34	A/A	A/A	
700300	124	530	1.91	1	35	A/A	A/A	C
700335	112	526	1.89	1	36	A/C	A/A	
700147	120	522	1.88	1	37	A/A	A/A	A
6540	50	516	1.86	1	38	A/A	A/A	A
700252	109	511	1.84	1	39	A/A	A/A	C
700206	124	499	1.79	1	41	A/A	A/A	A
700060	116	491	1.77	1	42	A/A	A/A	A
709993	124	491	1.77	1	43	A/C	A/A	A
700160	131	474	1.71	1	44	A/A	A/A	A
700303	119	473	1.70	1	45	A/B	A/A	C
6496	62	453	1.63	1	46	A/A	A/A	A
700342	105	438	1.58	1	47	A/A	A/A	
700301	98	373	1.34	1	48	A/A	A/A	C
700075	116	351	1.26	1	49	A/A	A/A	A
6494	24	344	1.24	1	49	A/A	A/A	A
709025	72	341	1.23	1	50	B/N	A/B	

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700295	83	332	1.19	1	51	A/A	A/A	C
700345	74	329	1.18	1	52	A/B	A/A	
700367	61	328	1.18	1	52	A/A	A/A	
709014	97	320	1.15	1	53	A/B	A/A	A
709019	60	316	1.14	1	54	B/B	A/B	B
700293	86	309	1.11	1	55	A/A	A/A	B
6498	26	303	1.09	1	55	A/A	A/A	A
6564	24	287	1.03	1	56	A/C	A/A	D
700451	68	287	1.03	1	57	A/N	A/A	
6536	71	286	1.03	1	57	A/A	A/A	A
700215	107	279	1.00	1	58	A/C	A/A	C
700159	57	266	0.96	1	58	A/A	A/A	A
709018	50	253	0.91	1	59	B/W	A/B	C
700291	62	248	0.89	1	60	A/A	A/A	A
700469	53	247	0.89	1	60	B/N	A/B	
6527	21	241	0.87	1	61	A/A	A/A	D
700452	57	241	0.87	1	61	A/N	A/A	
700020	91	238	0.86	1	62	A/A	A/A	A
6595	51	236	0.85	1	62	A/A	A/A	A
700376	46	235	0.85	1	63	B/D	A/B	
700150	57	232	0.83	1	63	A/A	A/A	A
700182	45	214	0.77	0	64	A/B	A/A	B
6573	46	209	0.75	0	64	A/B	A/A	A
6557	45	208	0.75	0	65	A/B	A/A	C
700456	45	207	0.74	0	65	C/N	A/C	
700152	45	206	0.74	0	66	B/A	A/B	B
6592	46	203	0.73	0	66	A/A	A/A	A
6499	0	199	0.72	0	67	B/C	A/B	C
6497	67	193	0.69	0	67	A/A	A/A	B
700259	54	193	0.69	0	67	B/A	A/B	B
700190	77	191	0.69	0	68	A/B	A/A	B
700153	39	187	0.67	0	68	A/A	A/A	A
6596	17	182	0.65	0	69	A/A	A/A	A
6542	21	181	0.65	0	69	A/B	A/A	C
700104	54	179	0.64	0	70	B/C	A/B	C
700142	46	178	0.64	0	70	A/A	A/A	A
700414	35	172	0.62	0	70	C/D	A/C	
709992	39	172	0.62	0	71	B/A	B/B	A
700407	38	171	0.62	0	71	A/A	B/A	
700018	48	169	0.61	0	72	A/A	B/A	A
700144	41	163	0.59	0	72	A/A	B/A	A
6543	15	151	0.54	0	72	B/A	B/B	A

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
6560	15	149	0.54	0	73	C/A	B/C	A
700442	37	149	0.54	0	73	B/B	B/B	
700465	19	147	0.53	0	73	C/N	B/C	
700311	39	143	0.51	0	74	B/A	B/B	C
6538	22	138	0.50	0	74	C/A	B/C	A
6530	11	137	0.49	0	74	B/A	B/B	A
700000	22	135	0.49	0	74	B/B	B/B	A
700339	31	133	0.48	0	75	B/B	B/B	
700427	27	133	0.48	0	75	C/D	B/C	
700181	41	132	0.47	0	75	B/A	B/B	A
6503	11	127	0.46	0	76	B/A	B/B	A
700034	39	127	0.46	0	76	A/A	B/A	C
709010	28	126	0.45	0	76	A/A	B/A	C
709994	26	126	0.45	0	77	C/B	B/C	B
700263	24	125	0.45	0	77	B/B	B/B	C
700396	24	125	0.45	0	77	C/D	B/C	
700158	22	124	0.45	0	77	C/D	B/C	B
700246	23	123	0.44	0	78	B/A	B/B	C
700044	27	122	0.44	0	78	D/C	B/D	A
700366	27	122	0.44	0	78	C/W	B/C	
709998	67	122	0.44	0	78	C/B	B/C	C
6529	4	121	0.44	0	79	C/C	B/C	A
6541	12	118	0.42	0	79	B/B	B/B	A
6590	6	117	0.42	0	79	B/B	B/B	A
6571	14	115	0.41	0	80	B/A	B/B	A
700146	18	115	0.41	0	80	C/B	B/C	A
700365	19	109	0.39	0	80	B/D	B/B	
709017	24	109	0.39	0	80	D/C	B/D	D
6576	13	105	0.38	0	81	C/A	C/C	A
709012	22	103	0.37	0	81	C/D	C/C	C
6533	7	102	0.37	0	81	C/A	C/C	A
700373	21	102	0.37	0	81	C/D	C/C	
6591	18	100	0.36	0	81	C/A	C/C	A
700392	21	98	0.35	0	82	C/D	C/C	
6558	12	97	0.35	0	82	D/B	C/D	B
700328	22	96	0.35	0	82	C/C	C/C	
700327	17	92	0.33	0	82	B/C	C/B	
6511	22	91	0.33	0	83	D/D	C/D	C
6598	11	90	0.32	0	83	C/A	C/C	A
700175	19	90	0.32	0	83	B/C	C/B	C
700460	19	89	0.32	0	83	C/N	C/C	
700464	20	89	0.32	0	83	D/N	C/D	

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700050	19	88	0.32	0	84	C/C	C/C	C
700343	19	87	0.31	0	84	C/C	C/C	
700098	16	86	0.31	0	84	C/A	C/C	A
700428	19	86	0.31	0	84	C/C	C/C	
700422	6	85	0.31	0	84	C/C	C/C	
700195	16	82	0.29	0	84	C/C	C/C	C
700394	18	82	0.29	0	85	C/B	C/C	
700227	17	79	0.28	0	85	B/A	C/B	B
700370	17	79	0.28	0	85	C/C	C/C	
700226	18	78	0.28	0	85	B/B	C/B	B
700430	15	77	0.28	0	85	C/C	C/C	
709027	14	77	0.28	0	86	D/N	C/D	
709023	17	74	0.27	0	86	W/N	C/W	
6525	0	73	0.26	0	86	C/D	C/C	C
6554	13	73	0.26	0	86	B/B	C/B	A
700039	14	73	0.26	0	86	C/B	C/C	B
700292	15	73	0.26	0	86	C/C	C/C	C
700391	14	73	0.26	0	87	C/C	C/C	
6555	6	72	0.26	0	87	C/D	C/C	C
700455	15	72	0.26	0	87	C/N	C/C	
700052	16	70	0.25	0	87	C/C	C/C	C
700299	13	70	0.25	0	87	B/A	C/B	C
700056	15	69	0.25	0	87	C/D	C/C	C
6520	3	68	0.24	0	88	D/D	C/D	D
700371	15	68	0.24	0	88	C/C	C/C	
700149	14	64	0.23	0	88	D/C	C/D	C
709022	14	63	0.23	0	88	D/N	C/D	
6510	4	61	0.22	0	88	C/D	C/C	C
700258	6	61	0.22	0	88	C/C	C/C	C
700387	10	58	0.21	0	88	C/D	C/C	
700420	7	58	0.21	0	88	D/W	C/D	
700057	12	57	0.21	0	89	B/B	C/B	B
700346	12	56	0.20	0	89	B/C	C/B	
700462	11	56	0.20	0	89	C/N	C/C	
6577	13	55	0.20	0	89	C/B	C/C	A
6519	4	54	0.19	0	89	C/B	C/C	B
700074	11	54	0.19	0	89	C/A	C/C	C
700247	8	54	0.19	0	89	C/C	C/C	C
700386	11	54	0.19	0	89	C/B	C/C	
700431	8	54	0.19	0	90	D/W	C/D	
700458	9	54	0.19	0	90	C/N	C/C	
709008	8	54	0.19	0	90	D/W	C/D	C

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700046	11	53	0.19	0	90	W/C	C/W	C
700338	12	53	0.19	0	90	C/D	C/C	
6565	6	52	0.19	0	90	D/D	C/D	D
6579	8	52	0.19	0	90	B/A	C/B	A
700382	12	52	0.19	0	90	C/C	C/C	
700364	10	51	0.18	0	91	C/C	D/C	
700388	9	51	0.18	0	91	C/C	D/C	
700336	11	50	0.18	0	91	W/W	D/W	
700374	10	50	0.18	0	91	C/W	D/C	
709013	7	50	0.18	0	91	W/W	D/W	D
6578	5	49	0.18	0	91	D/C	D/D	A
700114	7	49	0.18	0	91	D/C	D/D	C
700378	9	49	0.18	0	91	D/D	D/D	
700260	11	47	0.17	0	91	D/D	D/D	C
700141	9	46	0.17	0	92	C/C	D/C	A
700264	9	45	0.16	0	92	D/W	D/D	D
700479	9	45	0.16	0	92	N/	D/N	
700480	8	45	0.16	0	92	N/	D/N	
6532	5	44	0.16	0	92	W/C	D/W	A
700143	9	44	0.16	0	92	C/A	D/C	A
700204	10	44	0.16	0	92	W/C	D/W	C
700369	7	44	0.16	0	92	C/D	D/C	
700481	10	44	0.16	0	92	N/	D/N	
700087	8	43	0.15	0	92	D/C	D/D	B
700109	10	43	0.15	0	93	D/C	D/D	C
700169	11	42	0.15	0	93	C/A	D/C	C
700416	9	42	0.15	0	93	C/D	D/C	
700051	8	41	0.15	0	93	C/A	D/C	A
700188	14	41	0.15	0	93	C/B	D/C	A
700254	9	41	0.15	0	93	D/D	D/D	C
6587	5	40	0.14	0	93	C/W	D/C	D
700459	8	40	0.14	0	93	D/N	D/D	
700350	7	38	0.14	0	93	C/D	D/C	
700437	8	37	0.13	0	93	C/D	D/C	
700449	7	37	0.13	0	93	D/N	D/D	
700019	9	36	0.13	0	94	C/B	D/C	A
700417	8	36	0.13	0	94	C/C	D/C	
6505	5	35	0.13	0	94	W/W	D/W	C
700026	8	35	0.13	0	94	C/A	D/C	A
700277	7	34	0.12	0	94	D/W	D/D	D
700308	8	34	0.12	0	94	C/D	D/C	D
700329	8	34	0.12	0	94	D/W	D/D	

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700473	5	34	0.12	0	94	N/	D/N	
700478	7	34	0.12	0	94	N/	D/N	
700488	7	33	0.12	0	94	N/	D/N	
700065	6	32	0.12	0	94	C/C	D/C	C
700453	6	32	0.12	0	94	W/N	D/W	
700219	7	31	0.11	0	94	W/W	D/W	D
700307	7	31	0.11	0	95	C/C	D/C	C
700389	6	31	0.11	0	95	D/W	D/D	
709031	7	31	0.11	0	95	W/N	D/W	
700423	7	30	0.11	0	95	W/W	D/W	
700457	7	30	0.11	0	95	D/N	D/D	
700028	6	29	0.10	0	95	D/C	D/D	B
700440	5	29	0.10	0	95	C/D	D/C	
700184	3	28	0.10	0	95	W/D	D/W	C
6521	2	27	0.10	0	95	W/W	D/W	D
6689	4	27	0.10	0	95	W/D	D/W	C
700154	6	27	0.10	0	95	W/C	D/W	C
700424	6	27	0.10	0	95	W/D	D/W	
700443	5	27	0.10	0	95	D/D	D/D	
709007	6	27	0.10	0	95	W/W	D/W	D
700413	3	26	0.09	0	95	D/D	D/D	
700173	5	25	0.09	0	95	W/D	D/W	C
700330	6	25	0.09	0	96	D/W	W/D	
700426	6	25	0.09	0	96	C/C	W/C	
709999	7	25	0.09	0	96	W/W	W/W	W
6537	6	24	0.09	0	96	D/W	W/D	C
6651	2	24	0.09	0	96	D/W	W/D	C
700090	12	24	0.09	0	96	W/W	W/W	D
700179	6	24	0.09	0	96	D/A	W/D	A
700244	5	24	0.09	0	96	C/C	W/C	C
700337	5	24	0.09	0	96	D/D	W/D	
700406	4	24	0.09	0	96	D/D	W/D	
6493	1	23	0.08	0	96	W/W	W/W	W
6495	4	23	0.08	0	96	W/W	W/W	W
6599	3	23	0.08	0	96	W/B	W/W	B
700183	5	23	0.08	0	96	C/B	W/C	A
700377	5	23	0.08	0	96	D/D	W/D	
700445	4	23	0.08	0	96	C/W	W/C	
700454	3	23	0.08	0	96	D/N	W/D	
709005	6	23	0.08	0	96	D/W	W/D	C
6588	15	22	0.08	0	96	C/B	W/C	A
700468	3	22	0.08	0	97	W/N	W/W	

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700471	6	22	0.08	0	97	N/	W/N	
700474	4	22	0.08	0	97	N/	W/N	
700164	3	21	0.08	0	97	W/W	W/W	D
700463	5	21	0.08	0	97	C/N	W/C	
709021	5	21	0.08	0	97	W/N	W/W	
700027	5	20	0.07	0	97	D/C	W/D	A
700068	6	20	0.07	0	97	C/C	W/C	C
700187	0	20	0.07	0	97	C/C	W/C	C
700379	4	20	0.07	0	97	D/D	W/D	
700393	4	20	0.07	0	97	W/W	W/W	
700472	4	20	0.07	0	97	N/	W/N	
700477	3	20	0.07	0	97	N/	W/N	
700178	4	19	0.07	0	97	D/B	W/D	A
700016	4	18	0.06	0	97	C/A	W/C	A
700192	3	18	0.06	0	97	D/D	W/D	C
6563	1	17	0.06	0	97	W/D	W/W	C
690533	3	17	0.06	0	97	W/N	W/W	
700325	4	17	0.06	0	97	W/W	W/W	
700475	4	17	0.06	0	97	N/	W/N	
700067	7	16	0.06	0	97	C/C	W/C	C
700235	2	16	0.06	0	97	D/C	W/D	C
700305	3	16	0.06	0	97	W/D	W/W	D
700491	0	16	0.06	0	98	N/	W/N	
6694	1	15	0.05	0	98	D/C	W/D	A
700191	3	15	0.05	0	98	D/C	W/D	B
700241	3	15	0.05	0	98	W/C	W/W	B
700375	3	15	0.05	0	98	W/W	W/W	
700482	3	15	0.05	0	98	N/	W/N	
700489	4	15	0.05	0	98	N/	W/N	
6569	3	14	0.05	0	98	W/W	W/W	C
6653	1	14	0.05	0	98	W/W	W/W	C
700069	5	14	0.05	0	98	W/W	W/W	C
700341	4	14	0.05	0	98	W/W	W/W	
700357	3	14	0.05	0	98	D/W	W/D	
700487	3	14	0.05	0	98	N/	W/N	
6550	4	13	0.05	0	98	D/D	W/D	C
6584	1	13	0.05	0	98	D/D	W/D	C
6658	2	13	0.05	0	98	C/W	W/C	D
700197	3	13	0.05	0	98	D/D	W/D	C
700276	3	13	0.05	0	98	D/W	W/D	D
700439	7	13	0.05	0	98	D/W	W/D	
700041	3	12	0.04	0	98	D/D	W/D	C

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700054	2	12	0.04	0	98	W/W	W/W	D
700201	4	12	0.04	0	98	W/D	W/W	C
700281	2	12	0.04	0	98	W/W	W/W	W
700344	4	12	0.04	0	98	D/D	W/D	
700368	0	12	0.04	0	98	D/W	W/D	
700405	3	12	0.04	0	98	W/W	W/W	
700411	-1	12	0.04	0	98	D/W	W/D	
700476	3	12	0.04	0	98	N/	W/N	
700483	2	12	0.04	0	98	N/	W/N	
6506	1	11	0.04	0	98	D/D	W/D	C
700001	3	11	0.04	0	98	D/D	W/D	B
700240	5	11	0.04	0	98	D/C	W/D	A
700256	2	11	0.04	0	98	W/A	W/W	B
700285	2	11	0.04	0	98	W/D	W/W	D
700314	2	11	0.04	0	99	W/W	W/W	D
700484	3	11	0.04	0	99	N/	W/N	
709028	3	11	0.04	0	99	W/N	W/W	
6589	3	10	0.04	0	99	D/W	W/D	C
700203	3	10	0.04	0	99	W/W	W/W	D
700384	3	10	0.04	0	99	W/W	W/W	
700399	2	10	0.04	0	99	W/D	W/W	
700448	5	10	0.04	0	99	D/W	W/D	
6672	3	9	0.03	0	99	W/C	W/W	A
6695	2	9	0.03	0	99	W/D	W/W	C
700017	4	9	0.03	0	99	W/D	W/W	B
700108	2	9	0.03	0	99	W/W	W/W	C
700120	2	9	0.03	0	99	W/W	W/W	D
700218	2	9	0.03	0	99	W/W	W/W	D
700238	3	9	0.03	0	99	D/D	W/D	C
700266	2	9	0.03	0	99	D/W	W/D	D
700058	2	8	0.03	0	99	W/W	W/W	C
700097	2	8	0.03	0	99	W/W	W/W	D
700106	1	8	0.03	0	99	W/C	W/W	B
700110	3	8	0.03	0	99	D/D	W/D	B
700194	2	8	0.03	0	99	W/D	W/W	C
700265	2	8	0.03	0	99	D/D	W/D	D
700280	1	8	0.03	0	99	W/W	W/W	C
700320	1	8	0.03	0	99	W/W	W/W	
700398	2	8	0.03	0	99	W/W	W/W	
700461	1	8	0.03	0	99	W/N	W/W	
6492	0	7	0.03	0	99	W/W	W/W	W
6553	0	7	0.03	0	99	W/W	W/W	D



**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700085	2	7	0.03	0	99	W/W	W/W	C
700093	2	7	0.03	0	99	W/W	W/W	C
700306	2	7	0.03	0	99	W/D	W/W	D
700380	7	7	0.03	0	99	W/D	W/W	
700385	2	7	0.03	0	99	D/W	W/D	
700467	1	7	0.03	0	99	D/N	W/D	
709004	2	7	0.03	0	99	W/W	W/W	D
700037	1	6	0.02	0	99	W/W	W/W	D
700100	2	6	0.02	0	99	W/W	W/W	D
700145	5	6	0.02	0	99	W/C	W/W	B
700156	1	6	0.02	0	99	W/W	W/W	D
700162	1	6	0.02	0	99	D/C	W/D	A
700167	1	6	0.02	0	99	W/D	W/W	A
700211	0	6	0.02	0	99	W/W	W/W	C
700222	6	6	0.02	0	99	W/W	W/W	D
700261	2	6	0.02	0	99	W/D	W/W	D
700334	2	6	0.02	0	99	W/W	W/W	
700403	1	6	0.02	0	99	W/W	W/W	
709009	2	6	0.02	0	99	W/W	W/W	D
709034	-1	6	0.02	0	99	W/N	W/W	
6526	0	5	0.02	0	99	W/W	W/W	D
6562	0	5	0.02	0	99	W/W	W/W	B
6582	1	5	0.02	0	99	W/W	W/W	D
700012	1	5	0.02	0	99	D/D	W/D	C
700040	1	5	0.02	0	99	W/W	W/W	D
700076	2	5	0.02	0	99	W/W	W/W	D
700171	0	5	0.02	0	99	W/W	W/W	C
700216	2	5	0.02	0	99	W/D	W/W	C
700225	1	5	0.02	0	99	W/W	W/W	D
700290	1	5	0.02	0	99	W/D	W/W	C
700332	1	5	0.02	0	99	W/W	W/W	
700397	1	5	0.02	0	99	W/W	W/W	
700438	1	5	0.02	0	99	W/W	W/W	
700485	1	5	0.02	0	99	N/	W/N	
709006	4	5	0.02	0	100	W/D	W/W	W
709020	3	5	0.02	0	100	N/	W/N	
709024	1	5	0.02	0	100	W/N	W/W	
709030	2	5	0.02	0	100	W/N	W/W	
6677	1	4	0.01	0	100	W/W	W/W	D
700003	5	4	0.01	0	100	W/D	W/W	B
700177	1	4	0.01	0	100	W/W	W/W	C
700214	2	4	0.01	0	100	W/W	W/W	D

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700223	2	4	0.01	0	100	W/D	W/W	D
700236	1	4	0.01	0	100	W/W	W/W	D
700262	2	4	0.01	0	100	W/D	W/W	D
700381	0	4	0.01	0	100	W/W	W/W	
700395	2	4	0.01	0	100	W/W	W/W	
700490	2	4	0.01	0	100	N/	W/N	
709011	4	4	0.01	0	100	W/D	W/W	D
6678	3	3	0.01	0	100	D/W	W/D	C
700099	1	3	0.01	0	100	W/W	W/W	D
700127	1	3	0.01	0	100	D/D	W/D	C
700129	2	3	0.01	0	100	W/C	W/W	B
700155	2	3	0.01	0	100	D/C	W/D	A
700228	2	3	0.01	0	100	W/W	W/W	D
700239	1	3	0.01	0	100	W/W	W/W	D
700250	2	3	0.01	0	100	W/W	W/W	D
700255	1	3	0.01	0	100	W/W	W/W	D
700282	1	3	0.01	0	100	W/W	W/W	D
700289	6	3	0.01	0	100	W/W	W/W	D
700294	4	3	0.01	0	100	D/C	W/D	C
700309	0	3	0.01	0	100	W/W	W/W	D
700331	1	3	0.01	0	100	W/W	W/W	
700340	1	3	0.01	0	100	W/W	W/W	
700351	0	3	0.01	0	100	W/W	W/W	
700353	1	3	0.01	0	100	W/W	W/W	
700359	2	3	0.01	0	100	W/W	W/W	
700390	1	3	0.01	0	100	W/W	W/W	
700401	3	3	0.01	0	100	W/W	W/W	
700415	1	3	0.01	0	100	W/W	W/W	
700446	2	3	0.01	0	100	W/W	W/W	
700470	2	3	0.01	0	100	N/	W/N	
700486	10	3	0.01	0	100	N/	W/N	
709015	2	3	0.01	0	100	W/W	W/W	C
6491	0	2	0.01	0	100	W/W	W/W	W
6512	1	2	0.01	0	100	W/W	W/W	D
6567	0	2	0.01	0	100	W/W	W/W	D
6655	0	2	0.01	0	100	W/W	W/W	D
6669	1	2	0.01	0	100	W/W	W/W	W
700042	1	2	0.01	0	100	W/W	W/W	C
700062	1	2	0.01	0	100	W/W	W/W	D
700096	1	2	0.01	0	100	W/W	W/W	D
700103	2	2	0.01	0	100	W/C	W/W	B
700119	1	2	0.01	0	100	W/W	W/W	C

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700125	0	2	0.01	0	100	W/W	W/W	W
700151	3	2	0.01	0	100	W/W	W/W	C
700172	0	2	0.01	0	100	W/W	W/W	C
700176	7	2	0.01	0	100	W/W	W/W	C
700196	0	2	0.01	0	100	W/W	W/W	D
700207	1	2	0.01	0	100	W/D	W/W	D
700217	1	2	0.01	0	100	W/W	W/W	D
700243	3	2	0.01	0	100	W/D	W/W	D
700245	2	2	0.01	0	100	W/D	W/W	C
700249	1	2	0.01	0	100	W/W	W/W	C
700253	3	2	0.01	0	100	W/D	W/W	D
700270	1	2	0.01	0	100	W/W	W/W	C
700283	1	2	0.01	0	100	W/W	W/W	D
700310	2	2	0.01	0	100	W/W	W/W	D
700315	2	2	0.01	0	100	W/W	W/W	W
700347	-1	2	0.01	0	100	W/W	W/W	
700348	1	2	0.01	0	100	W/W	W/W	
700349	0	2	0.01	0	100	W/W	W/W	
700404	2	2	0.01	0	100	W/W	W/W	
700408	3	2	0.01	0	100	W/W	W/W	
700409	1	2	0.01	0	100	D/W	W/D	
700441	1	2	0.01	0	100	W/W	W/W	
6551	0	1	0.00	0	100	W/W	W/W	W
6561	0	1	0.00	0	100	W/W	W/W	D
6570	1	1	0.00	0	100	W/W	W/W	W
6585	0	1	0.00	0	100	W/W	W/W	W
6654	0	1	0.00	0	100	W/W	W/W	D
6656	0	1	0.00	0	100	W/W	W/W	W
700024	3	1	0.00	0	100	W/D	W/W	C
700036	0	1	0.00	0	100	W/D	W/W	C
700038	0	1	0.00	0	100	W/W	W/W	D
700059	0	1	0.00	0	100	W/W	W/W	D
700079	0	1	0.00	0	100	W/W	W/W	W
700082	0	1	0.00	0	100	W/W	W/W	W
700088	0	1	0.00	0	100	W/W	W/W	W
700134	0	1	0.00	0	100	W/W	W/W	W
700139	0	1	0.00	0	100	W/W	W/W	D
700157	0	1	0.00	0	100	W/W	W/W	C
700166	0	1	0.00	0	100	W/D	W/W	D
700186	1	1	0.00	0	100	W/W	W/W	C
700200	0	1	0.00	0	100	W/W	W/W	D
700209	0	1	0.00	0	100	W/W	W/W	W

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
700221	2	1	0.00	0	100	W/W	W/W	D
700224	0	1	0.00	0	100	W/W	W/W	D
700229	0	1	0.00	0	100	W/D	W/W	C
700230	0	1	0.00	0	100	W/D	W/W	C
700242	3	1	0.00	0	100	W/D	W/W	D
700248	0	1	0.00	0	100	W/D	W/W	C
700269	0	1	0.00	0	100	W/W	W/W	W
700271	0	1	0.00	0	100	W/W	W/W	W
700272	1	1	0.00	0	100	W/W	W/W	D
700287	0	1	0.00	0	100	W/W	W/W	D
700288	0	1	0.00	0	100	W/W	W/W	W
700319	2	1	0.00	0	100	W/W	W/W	
700324	1	1	0.00	0	100	W/W	W/W	
700419	0	1	0.00	0	100	W/W	W/W	
700425	2	1	0.00	0	100	W/W	W/W	
700432	0	1	0.00	0	100	W/W	W/W	
700447	0	1	0.00	0	100	W/W	W/W	
<b>PART RECORD COUNT</b>	<b>470</b>	<b>TOTAL UNITS SOLD</b>	<b>44,201</b>					