

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
4678	13	518	1.86	27	27	A/A	A/A	A
4682	51	344	1.24	18	44	A/A	A/A	A
4973	14	239	0.86	12	56	A/A	A/A	A
8038	43	213	0.77	11	67	B/A	A/B	A
4978	13	171	0.62	9	76	W/W	B/W	W
4979	17	166	0.60	8	85	C/W	C/C	W
F5309	24	128	0.46	7	91	C/W	D/C	D
8039	17	86	0.31	4	95	C/C	D/C	D
4971	4	34	0.12	2	97	W/C	W/W	D
4680	7	27	0.10	1	99	D/C	W/D	C
4970	3	8	0.03	0	99	W/C	W/W	B
8037	2	7	0.03	0	99	W/C	W/W	B
4972	1	5	0.02	0	100	D/D	W/D	C
4974	1	5	0.02	0	100	W/W	W/W	A
4975	2	2	0.01	0	100	C/C	W/C	B

PART RECORD COUNT 15 TOTAL UNITS SOLD 1,953