

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
F5309	180	1,160	4.62	44	44	A/C	A/A	D
4678	61	506	2.02	19	63	B/A	A/B	A
4682	64	350	1.39	13	76	A/A	B/A	A
4971	20	290	1.16	11	87	B/W	C/B	D
4973	23	135	0.54	5	92	C/A	D/C	A
8038	14	92	0.37	3	95	B/B	D/B	A
8039	14	66	0.26	2	98	C/C	W/C	D
4680	5	23	0.09	1	99	D/D	W/D	C
4978	0	12	0.05	0	99	A/W	W/A	W
4970	3	9	0.04	0	99	W/W	W/W	B
4972	2	7	0.03	0	100	W/D	W/W	C
8037	6	6	0.02	0	100	W/W	W/W	B
4979	0	2	0.01	0	100	B/C	W/B	W
4975	2	1	0.00	0	100	W/C	W/W	B
PART RECORD COUNT	14	TOTAL UNITS SOLD						
		2,659						