

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

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RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
F5309	340	1,610	4.60	45	45	A/C	A/A	D
4678	165	656	1.87	19	64	B/A	A/B	A
4682	109	517	1.48	15	79	A/A	B/A	A
4971	120	300	0.86	8	87	B/W	C/B	D
4973	8	190	0.54	5	92	C/A	D/C	A
8038	2	94	0.27	3	95	B/B	D/B	A
8039	24	89	0.25	3	98	C/C	W/C	D
4680	14	66	0.19	2	99	D/D	W/D	C
4970	0	11	0.03	0	100	W/W	W/W	B
4972	2	4	0.01	0	100	W/D	W/W	C
8037	0	2	0.01	0	100	W/W	W/W	B
4974	0	1	0.00	0	100	W/W	W/W	A
<b>PART RECORD COUNT</b>	<b>12</b>	<b>TOTAL UNITS SOLD</b>	<b>3,540</b>					