

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
608214	152	1,080	4.30	9	9	A/A	A/A	B
608215	162	985	3.92	8	17	A/A	A/A	B
608216	183	947	3.77	8	24	A/A	A/A	C
608264	93	649	2.59	5	30	A/A	A/A	D
602544	100	595	2.37	5	34	A/A	A/A	B
608226	80	493	1.96	4	38	A/A	A/A	B
602545	73	438	1.75	4	42	A/A	A/A	B
608265	62	418	1.67	3	45	A/A	A/A	W
608416	80	370	1.47	3	48	A/A	A/A	
608415	53	312	1.24	3	51	A/B	A/A	
608414	67	295	1.18	2	53	A/B	A/A	
608227	44	294	1.17	2	56	A/A	A/A	C
602546	34	280	1.12	2	58	A/A	A/A	B
608204	43	274	1.09	2	60	A/A	A/A	C
608316	24	216	0.86	2	62	B/B	A/B	
608745	34	213	0.85	2	63	C/N	A/C	
608746	32	206	0.82	2	65	C/N	A/C	
602214	27	190	0.76	2	67	C/C	A/C	C
608716	45	190	0.76	2	68	C/N	A/C	
608706	22	189	0.75	2	70	C/N	A/C	
608266	34	188	0.75	2	71	B/A	B/B	
608315	12	187	0.75	2	73	C/B	B/C	C
608205	33	171	0.68	1	74	B/A	B/B	
608715	35	169	0.67	1	75	C/N	B/C	
608705	20	168	0.67	1	77	C/N	B/C	
608714	40	165	0.66	1	78	C/N	B/C	
608217	26	133	0.53	1	79	C/C	B/C	C
608206	26	132	0.53	1	80	C/A	B/C	
608704	20	132	0.53	1	81	C/N	C/C	
602547	23	106	0.42	1	82	C/B	C/C	C
602215	25	98	0.39	1	83	C/D	C/C	D
608314	31	98	0.39	1	84	C/B	C/C	
608736	2	96	0.38	1	85	D/N	C/D	

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602005	29	89	0.35	1	85	C/A	C/C	A
608285	17	88	0.35	1	86	C/B	C/C	W
608240	14	83	0.33	1	87	C/A	C/C	C
602004	20	82	0.33	1	87	B/A	C/B	A
608284	16	81	0.32	1	88	C/C	C/C	W
608744	13	74	0.29	1	89	D/N	C/D	
608235	16	72	0.29	1	89	C/B	C/C	
608735	8	72	0.29	1	90	D/N	C/D	
602006	15	69	0.27	1	90	C/A	C/C	A
608274	1	62	0.25	1	91	D/B	D/D	W
608225	13	59	0.24	0	91	C/A	D/C	C
608286	5	58	0.23	0	92	D/C	D/D	W
608294	8	47	0.19	0	92	D/C	D/D	D
602543	8	46	0.18	0	92	D/B	D/D	C
608275	10	46	0.18	0	93	D/C	D/D	W
608405	10	45	0.18	0	93	D/D	D/D	
608734	3	43	0.17	0	94	W/N	D/W	
609007	6	39	0.16	0	94	D/C	D/D	C
602007	10	36	0.14	0	94	D/C	D/D	B
608406	9	35	0.14	0	94	D/C	D/D	
608404	7	32	0.13	0	95	D/C	D/D	
608276	1	30	0.12	0	95	D/D	D/D	W
608224	8	27	0.11	0	95	D/B	D/D	D
608395	5	26	0.10	0	95	D/D	D/D	
608234	5	25	0.10	0	96	W/C	W/W	
608295	3	25	0.10	0	96	D/D	W/D	W
608255	9	23	0.09	0	96	D/W	W/D	
608365	7	23	0.09	0	96	D/N	W/D	
608407	7	23	0.09	0	96	W/W	W/W	
912006	6	22	0.09	0	97	W/C	W/W	W
606007	2	21	0.08	0	97	D/D	W/D	
608417	8	21	0.08	0	97	D/D	W/D	
608737	0	21	0.08	0	97	N/	W/N	
609006	6	21	0.08	0	97	W/C	W/W	C
608374	4	18	0.07	0	97	W/N	W/W	
609005	4	18	0.07	0	97	W/W	W/W	C
608375	5	17	0.07	0	98	W/N	W/W	
760005	-1	17	0.07	0	98	W/N	W/W	
608896	6	16	0.06	0	98	N/	W/N	
602003	5	15	0.06	0	98	W/D	W/W	A
602213	4	14	0.06	0	98	W/C	W/W	D
608364	6	14	0.06	0	98	W/N	W/W	

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912005	3	14	0.06	0	98	W/C	W/W	
608326	3	12	0.05	0	98	D/B	W/D	
604007	3	11	0.04	0	99	W/W	W/W	D
608747	1	11	0.04	0	99	N/	W/N	
912006R	4	11	0.04	0	99	W/N	W/W	
608755	4	10	0.04	0	99	W/N	W/W	
608756	5	10	0.04	0	99	W/N	W/W	
912007	3	10	0.04	0	99	W/D	W/W	
608435	2	8	0.03	0	99	W/N	W/W	
608366	2	6	0.02	0	99	W/N	W/W	
608754	4	6	0.02	0	99	W/N	W/W	
608757	3	6	0.02	0	99	N/	W/N	
608895	6	6	0.02	0	99	N/	W/N	
755005	0	6	0.02	0	99	W/N	W/W	
912005R	1	6	0.02	0	99	W/W	W/W	
602216	12	5	0.02	0	99	D/D	W/D	D
760006	2	5	0.02	0	99	N/	W/N	
760004	2	4	0.02	0	99	N/	W/N	
760014	0	4	0.02	0	99	W/N	W/W	
912009	0	4	0.02	0	99	W/W	W/W	
940086	1	4	0.02	0	100	W/W	W/W	
940104	0	4	0.02	0	100	W/D	W/W	
940106	3	4	0.02	0	100	W/D	W/W	
942565	1	4	0.02	0	100	W/W	W/W	
605007	3	3	0.01	0	100	W/W	W/W	D
608897	2	3	0.01	0	100	N/	W/N	
609244	2	3	0.01	0	100	W/D	W/W	D
912004	2	3	0.01	0	100	W/W	W/W	
940001	1	3	0.01	0	100	W/N	W/W	
607005	0	2	0.01	0	100	W/W	W/W	W
608436	2	2	0.01	0	100	W/W	W/W	
732006	0	2	0.01	0	100	N/	W/N	
740076	0	2	0.01	0	100	N/	W/N	
740665	0	2	0.01	0	100	N/	W/N	
910004R	0	2	0.01	0	100	W/N	W/W	
912003	0	2	0.01	0	100	N/	W/N	
940105	2	2	0.01	0	100	W/W	W/W	
603007	0	1	0.00	0	100	W/W	W/W	W
608376	0	1	0.00	0	100	W/N	W/W	
609232	0	1	0.00	0	100	W/W	W/W	W
740005	0	1	0.00	0	100	N/	W/N	
747335	0	1	0.00	0	100	N/	W/N	

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755004	0	1	0.00	0	100	N/	W/N	
755014	0	1	0.00	0	100	W/N	W/W	
760003	0	1	0.00	0	100	N/	W/N	
760024	0	1	0.00	0	100	N/	W/N	
912004R	0	1	0.00	0	100	N/	W/N	
912037	0	1	0.00	0	100	W/N	W/W	
940334	0	1	0.00	0	100	W/N	W/W	
942015	0	1	0.00	0	100	W/N	W/W	
942575	0	1	0.00	0	100	N/	W/N	
PART RECORD COUNT	126	TOTAL UNITS SOLD	12,389					