

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
608214	349	1,355	3.82	8	8	A/A	A/A	B
608215	274	1,074	3.03	7	15	A/A	A/A	B
608216	248	1,024	2.88	6	21	A/A	A/A	C
608264	311	977	2.75	6	27	A/A	A/A	D
602544	218	792	2.23	5	32	A/A	A/A	B
602545	134	601	1.69	4	35	A/A	A/A	B
608265	219	563	1.59	3	39	A/A	A/A	W
608415	164	549	1.55	3	42	A/B	A/A	
608414	138	516	1.45	3	45	A/B	A/A	
608226	78	506	1.43	3	48	A/A	A/A	B
608316	129	497	1.40	3	51	B/B	A/B	
608315	147	465	1.31	3	54	C/B	A/C	
608416	132	422	1.19	3	57	A/A	A/A	
608227	74	361	1.02	2	59	A/A	A/A	C
608314	104	357	1.01	2	61	C/B	A/C	
602546	109	351	0.99	2	63	A/A	A/A	B
608746	135	313	0.88	2	65	C/N	A/C	
608204	46	304	0.86	2	67	A/A	A/A	C
608706	159	304	0.86	2	69	C/N	A/C	
608716	126	285	0.80	2	71	C/N	B/C	
608714	118	266	0.75	2	72	C/N	B/C	
608705	86	253	0.71	2	74	C/N	B/C	
608745	105	237	0.67	1	75	C/N	B/C	
608715	105	224	0.63	1	76	C/N	B/C	
608266	118	223	0.63	1	78	B/A	B/B	
608736	131	197	0.55	1	79	D/N	B/D	
608704	117	167	0.47	1	80	C/N	B/C	
608205	47	164	0.46	1	81	B/A	C/B	C
608744	50	140	0.39	1	82	D/N	C/D	
602547	27	138	0.39	1	83	C/B	C/C	C
608217	42	137	0.39	1	84	C/C	C/C	
608735	70	124	0.35	1	84	D/N	C/D	
608206	33	122	0.34	1	85	C/A	C/C	C

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608896	-2	105	0.30	1	86	N/	C/N	
608895	21	103	0.29	1	86	N/	C/N	
602004	33	98	0.28	1	87	B/A	C/B	A
602214	25	98	0.28	1	88	C/C	C/C	C
608285	22	96	0.27	1	88	C/B	C/C	W
608274	32	90	0.25	1	89	D/B	C/D	W
608284	21	88	0.25	1	89	C/C	C/C	W
602005	27	87	0.25	1	90	C/A	C/C	A
608734	40	87	0.25	1	90	W/N	C/W	
608235	17	81	0.23	0	91	C/B	D/C	
608286	16	75	0.21	0	91	D/C	D/D	W
608225	25	73	0.21	0	92	C/A	D/C	C
602215	20	72	0.20	0	92	C/D	D/C	D
608240	41	72	0.20	0	92	C/A	D/C	C
602006	18	59	0.17	0	93	C/A	D/C	A
608224	13	57	0.16	0	93	D/B	D/D	D
608737	25	56	0.16	0	94	N/	D/N	
608275	19	54	0.15	0	94	D/C	D/D	W
608405	19	52	0.15	0	94	D/D	D/D	
608395	17	51	0.14	0	94	D/D	D/D	
602543	10	42	0.12	0	95	D/B	D/D	C
606007	11	41	0.12	0	95	D/D	D/D	W
608294	15	41	0.12	0	95	D/C	D/D	D
608375	16	41	0.12	0	95	W/N	D/W	
608417	7	40	0.11	0	96	D/D	W/D	
608276	16	36	0.10	0	96	D/D	W/D	W
609007	10	36	0.10	0	96	D/C	W/D	C
602007	11	34	0.10	0	96	D/C	W/D	B
604007	13	34	0.10	0	97	W/W	W/W	D
608406	16	34	0.10	0	97	D/C	W/D	
608365	5	30	0.08	0	97	D/N	W/D	
608374	10	29	0.08	0	97	W/N	W/W	
608404	10	28	0.08	0	97	D/C	W/D	
608326	1	26	0.07	0	97	D/B	W/D	
608364	11	24	0.07	0	98	W/N	W/W	
609006	9	24	0.07	0	98	W/C	W/W	C
608747	7	22	0.06	0	98	N/	W/N	
608897	-4	22	0.06	0	98	N/	W/N	
608757	9	21	0.06	0	98	N/	W/N	
608756	11	19	0.05	0	98	W/N	W/W	
608407	6	18	0.05	0	98	W/W	W/W	
608755	6	18	0.05	0	99	W/N	W/W	

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912006	6	18	0.05	0	99	W/C	W/W	
602216	2	14	0.04	0	99	D/D	W/D	D
912007	3	14	0.04	0	99	W/D	W/W	
912005	3	13	0.04	0	99	W/C	W/W	
608234	6	12	0.03	0	99	W/C	W/W	
608295	4	12	0.03	0	99	D/D	W/D	W
608437	2	12	0.03	0	99	W/D	W/W	
608255	5	11	0.03	0	99	D/W	W/D	
609005	5	11	0.03	0	99	W/W	W/W	C
608435	4	10	0.03	0	99	W/N	W/W	
608894	7	10	0.03	0	99	N/	W/N	
608366	0	9	0.03	0	99	W/N	W/W	
608754	4	9	0.03	0	99	W/N	W/W	
912005R	2	9	0.03	0	99	W/W	W/W	
602213	4	8	0.02	0	100	W/C	W/W	D
912006R	2	8	0.02	0	100	W/N	W/W	
609244	2	4	0.01	0	100	W/D	W/W	D
740076	0	4	0.01	0	100	N/	W/N	
747015	0	4	0.01	0	100	N/	W/N	
912004	2	4	0.01	0	100	W/W	W/W	
602003	0	2	0.01	0	100	W/D	W/W	A
605007	1	2	0.01	0	100	W/W	W/W	D
740005	0	2	0.01	0	100	N/	W/N	
755005	0	2	0.01	0	100	W/N	W/W	
760006	0	2	0.01	0	100	N/	W/N	
940334	0	2	0.01	0	100	W/N	W/W	
98237	0	1	0.00	0	100	N/	W/N	
602204	0	1	0.00	0	100	A/A	W/A	A
603240	0	1	0.00	0	100	W/W	W/W	C
607007	0	1	0.00	0	100	W/W	W/W	W
608376	0	1	0.00	0	100	W/N	W/W	
608825	0	1	0.00	0	100	N/	W/N	
609004	0	1	0.00	0	100	W/W	W/W	D
736006	0	1	0.00	0	100	N/	W/N	
740036	0	1	0.00	0	100	N/	W/N	
740665	0	1	0.00	0	100	N/	W/N	
740776	0	1	0.00	0	100	N/	W/N	
740785	0	1	0.00	0	100	N/	W/N	
747335	0	1	0.00	0	100	N/	W/N	
747804	0	1	0.00	0	100	N/	W/N	
755014	0	1	0.00	0	100	W/N	W/W	
910005R	0	1	0.00	0	100	W/N	W/W	

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912004R	0	1	0.00	0	100	N/	W/N	
PART RECORD COUNT	118	TOTAL UNITS SOLD	16,469					