

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

CEN CENTRIC BRAKES AND ROTORS

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
106.16800	-2	23	0.09	3	3	N/	A/N	
106.16910	1	18	0.07	2	5	N/	A/N	
301.09290	1	18	0.07	2	8	N/	A/N	
301.11140	1	18	0.07	2	10	N/	A/N	
301.07850	4	13	0.05	2	12	N/	A/N	
301.13630	1	13	0.05	2	14	N/	A/N	
105.08660	3	11	0.04	1	15	N/	A/N	
301.10860	3	11	0.04	1	17	N/	A/N	
105.10210	4	10	0.04	1	18	N/	A/N	
105.11140	3	10	0.04	1	19	N/	A/N	
105.12730	3	10	0.04	1	21	N/	A/N	
301.07840	2	8	0.03	1	22	N/	A/N	
104.13330	0	7	0.03	1	23	N/	A/N	
105.08830	1	7	0.03	1	24	N/	A/N	
105.09050	0	7	0.03	1	25	N/	A/N	
105.16020	0	7	0.03	1	26	N/	A/N	
300.10840	2	7	0.03	1	27	N/	A/N	
301.05360	2	7	0.03	1	27	N/	A/N	
301.09140	1	7	0.03	1	28	N/	A/N	
301.10470	1	7	0.03	1	29	N/	A/N	
105.10220	2	6	0.02	1	30	N/	A/N	
105.15220	1	6	0.02	1	31	N/	A/N	
301.05060	3	6	0.02	1	32	N/	A/N	
301.09050	0	6	0.02	1	33	N/	A/N	
301.10110	1	6	0.02	1	33	N/	A/N	
301.10120	1	6	0.02	1	34	N/	A/N	
301.14140	1	6	0.02	1	35	N/	A/N	
104.14140	0	5	0.02	1	36	N/	A/N	
105.06990	1	5	0.02	1	36	N/	A/N	
105.08560	0	5	0.02	1	37	N/	A/N	
105.10280	1	5	0.02	1	38	N/	A/N	
105.10370	1	5	0.02	1	38	N/	A/N	
105.11590	0	5	0.02	1	39	N/	A/N	

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RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

**CEN CENTRIC BRAKES AND ROTORS**

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
105.12120	0	5	0.02	1	40	N/	A/N	
105.14980	1	5	0.02	1	40	N/	A/N	
105.15650	1	5	0.02	1	41	N/	A/N	
301.07920	1	5	0.02	1	42	N/	A/N	
301.08650	1	5	0.02	1	42	N/	A/N	
301.08660	2	5	0.02	1	43	N/	A/N	
301.11590	1	5	0.02	1	44	N/	A/N	
301.12100	2	5	0.02	1	44	N/	A/N	
104.13340	1	4	0.02	1	45	N/	A/N	
105.05370	1	4	0.02	1	45	N/	A/N	
105.07640	2	4	0.02	1	46	N/	A/N	
105.08330	1	4	0.02	1	47	N/	A/N	
105.10440	1	4	0.02	1	47	N/	A/N	
105.10950	1	4	0.02	1	48	N/	A/N	
105.15440	2	4	0.02	1	48	N/	A/N	
105.18430	0	4	0.02	1	49	N/	A/N	
301.05370	1	4	0.02	1	49	N/	A/N	
301.06980	3	4	0.02	1	50	N/	A/N	
301.08330	1	4	0.02	1	50	N/	A/N	
301.08560	1	4	0.02	1	51	N/	A/N	
301.08570	1	4	0.02	1	51	N/	A/N	
301.08820	0	4	0.02	1	52	N/	A/N	
301.09760	1	4	0.02	1	52	N/	A/N	
301.10890	3	4	0.02	1	53	N/	A/N	
301.11570	0	4	0.02	1	53	N/	A/N	
301.12110	1	4	0.02	1	54	N/	A/N	
301.13240	0	4	0.02	1	55	N/	A/N	
105.08130	0	3	0.01	0	55	N/	A/N	
105.08150	1	3	0.01	0	55	N/	A/N	
105.08980	1	3	0.01	0	56	N/	A/N	
105.09140	2	3	0.01	0	56	N/	A/N	
105.09740	0	3	0.01	0	57	N/	A/N	
105.10860	1	3	0.01	0	57	N/	A/N	
105.11690	0	3	0.01	0	57	N/	A/N	
105.12100	1	3	0.01	0	58	N/	A/N	
105.13630	0	3	0.01	0	58	N/	A/N	
105.13770	1	3	0.01	0	59	N/	A/N	
105.15430	1	3	0.01	0	59	N/	A/N	
105.15890	1	3	0.01	0	59	N/	A/N	
105.17070	0	3	0.01	0	60	N/	A/N	
300.08980	2	3	0.01	0	60	N/	A/N	
301.06790	2	3	0.01	0	61	N/	A/N	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
301.06990	3	3	0.01	0	61	N/	A/N	
301.07110	2	3	0.01	0	61	N/	A/N	
301.07700	1	3	0.01	0	62	N/	A/N	
301.07910	1	3	0.01	0	62	N/	A/N	
301.07930	1	3	0.01	0	63	N/	A/N	
301.08150	1	3	0.01	0	63	N/	A/N	
301.08830	1	3	0.01	0	63	N/	A/N	
301.08840	0	3	0.01	0	64	N/	A/N	
301.09240	1	3	0.01	0	64	N/	A/N	
301.09560	1	3	0.01	0	65	N/	A/N	
301.09960	0	3	0.01	0	65	N/	A/N	
301.10280	2	3	0.01	0	65	N/	A/N	
301.10800	1	3	0.01	0	66	N/	A/N	
301.10920	2	3	0.01	0	66	N/	A/N	
301.12730	2	3	0.01	0	67	N/	A/N	
301.12750	1	3	0.01	0	67	N/	A/N	
301.12840	1	3	0.01	0	67	N/	A/N	
301.13040	0	3	0.01	0	68	N/	A/N	
301.13250	0	3	0.01	0	68	N/	A/N	
301.14440	1	3	0.01	0	69	N/	A/N	
104.10840	1	2	0.01	0	69	N/	A/N	
105.06790	0	2	0.01	0	69	N/	A/N	
105.06980	1	2	0.01	0	69	N/	A/N	
105.07850	1	2	0.01	0	70	N/	A/N	
105.08151	1	2	0.01	0	70	N/	A/N	
105.08650	2	2	0.01	0	70	N/	A/N	
105.09141	0	2	0.01	0	71	N/	B/N	
105.09240	1	2	0.01	0	71	N/	B/N	
105.09760	1	2	0.01	0	71	N/	B/N	
105.10110	1	2	0.01	0	71	N/	B/N	
105.10330	2	2	0.01	0	72	N/	B/N	
105.10390	1	2	0.01	0	72	N/	B/N	
105.10930	0	2	0.01	0	72	N/	B/N	
105.10940	0	2	0.01	0	72	N/	B/N	
105.11691	1	2	0.01	0	73	N/	B/N	
105.11940	2	2	0.01	0	73	N/	B/N	
105.12580	1	2	0.01	0	73	N/	B/N	
105.13030	0	2	0.01	0	73	N/	B/N	
105.13240	1	2	0.01	0	74	N/	B/N	
105.13780	1	2	0.01	0	74	N/	B/N	
105.14140	0	2	0.01	0	74	N/	B/N	
105.14320	1	2	0.01	0	75	N/	B/N	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
105.14440	1	2	0.01	0	75	N/	B/N	
105.14450	0	2	0.01	0	75	N/	B/N	
105.14550	0	2	0.01	0	75	N/	B/N	
105.15080	1	2	0.01	0	76	N/	B/N	
105.15210	0	2	0.01	0	76	N/	B/N	
105.15390	1	2	0.01	0	76	N/	B/N	
105.15960	1	2	0.01	0	76	N/	B/N	
105.16230	0	2	0.01	0	77	N/	B/N	
105.16450	0	2	0.01	0	77	N/	B/N	
105.16650	0	2	0.01	0	77	N/	B/N	
105.17190	1	2	0.01	0	77	N/	B/N	
105.17310	0	2	0.01	0	78	N/	B/N	
120.40041	0	2	0.01	0	78	N/	B/N	
120.66057	2	2	0.01	0	78	N/	B/N	
120.66065	0	2	0.01	0	79	N/	B/N	
300.08330	1	2	0.01	0	79	N/	B/N	
300.08580	0	2	0.01	0	79	N/	B/N	
300.09450	1	2	0.01	0	79	N/	B/N	
300.16020	1	2	0.01	0	80	N/	B/N	
301.06520	2	2	0.01	0	80	N/	B/N	
301.07020	1	2	0.01	0	80	N/	B/N	
301.07210	1	2	0.01	0	80	N/	B/N	
301.07270	1	2	0.01	0	81	N/	C/N	
301.07560	1	2	0.01	0	81	N/	C/N	
301.07640	4	2	0.01	0	81	N/	C/N	
301.08130	1	2	0.01	0	82	N/	C/N	
301.08810	1	2	0.01	0	82	N/	C/N	
301.09061	1	2	0.01	0	82	N/	C/N	
301.09080	1	2	0.01	0	82	N/	C/N	
301.09230	0	2	0.01	0	83	N/	C/N	
301.09320	1	2	0.01	0	83	N/	C/N	
301.09950	2	2	0.01	0	83	N/	C/N	
301.10040	1	2	0.01	0	83	N/	C/N	
301.10330	2	2	0.01	0	84	N/	C/N	
301.10440	1	2	0.01	0	84	N/	C/N	
301.10930	0	2	0.01	0	84	N/	C/N	
301.11690	0	2	0.01	0	84	N/	C/N	
301.11691	0	2	0.01	0	85	N/	C/N	
301.12020	0	2	0.01	0	85	N/	C/N	
301.12120	2	2	0.01	0	85	N/	C/N	
301.13360	1	2	0.01	0	86	N/	C/N	
301.14450	0	2	0.01	0	86	N/	C/N	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
104.08200	1	1	0.00	0	86	N/	C/N	
104.10670	1	1	0.00	0	86	N/	C/N	
104.10690	0	1	0.00	0	86	N/	C/N	
104.10760	0	1	0.00	0	86	N/	C/N	
104.16800	0	1	0.00	0	86	N/	C/N	
105.05371	0	1	0.00	0	87	N/	C/N	
105.06060	1	1	0.00	0	87	N/	C/N	
105.07140	1	1	0.00	0	87	N/	C/N	
105.07270	0	1	0.00	0	87	N/	C/N	
105.07641	1	1	0.00	0	87	N/	C/N	
105.07840	1	1	0.00	0	87	N/	C/N	
105.07910	0	1	0.00	0	87	N/	C/N	
105.07920	1	1	0.00	0	88	N/	C/N	
105.08040	0	1	0.00	0	88	N/	C/N	
105.08153	0	1	0.00	0	88	N/	C/N	
105.08340	2	1	0.00	0	88	N/	C/N	
105.08860	0	1	0.00	0	88	N/	C/N	
105.08880	0	1	0.00	0	88	N/	C/N	
105.09051	3	1	0.00	0	88	N/	C/N	
105.09230	3	1	0.00	0	88	N/	C/N	
105.09290	2	1	0.00	0	89	N/	C/N	
105.09610	0	1	0.00	0	89	N/	C/N	
105.10010	0	1	0.00	0	89	N/	C/N	
105.10050	0	1	0.00	0	89	N/	C/N	
105.10120	1	1	0.00	0	89	N/	C/N	
105.10570	1	1	0.00	0	89	N/	C/N	
105.10580	0	1	0.00	0	89	N/	C/N	
105.10890	4	1	0.00	0	90	N/	C/N	
105.12020	0	1	0.00	0	90	N/	C/N	
105.12121	0	1	0.00	0	90	N/	C/N	
105.12840	0	1	0.00	0	90	N/	C/N	
105.12950	0	1	0.00	0	90	N/	C/N	
105.13040	1	1	0.00	0	90	N/	C/N	
105.13360	1	1	0.00	0	90	N/	C/N	
105.13390	1	1	0.00	0	90	N/	C/N	
105.14230	1	1	0.00	0	91	N/	D/N	
105.14680	1	1	0.00	0	91	N/	D/N	
105.15090	1	1	0.00	0	91	N/	D/N	
105.15920	1	1	0.00	0	91	N/	D/N	
105.16110	1	1	0.00	0	91	N/	D/N	
105.16400	0	1	0.00	0	91	N/	D/N	
105.16540	1	1	0.00	0	91	N/	D/N	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
105.18150	0	1	0.00	0	92	N/	D/N	
106.07021	1	1	0.00	0	92	N/	D/N	
106.07840	1	1	0.00	0	92	N/	D/N	
106.09510	0	1	0.00	0	92	N/	D/N	
106.13290	1	1	0.00	0	92	N/	D/N	
106.13340	0	1	0.00	0	92	N/	D/N	
106.15650	0	1	0.00	0	92	N/	D/N	
111.02800	0	1	0.00	0	92	N/	D/N	
300.06550	1	1	0.00	0	93	N/	D/N	
300.07850	1	1	0.00	0	93	N/	D/N	
300.07920	1	1	0.00	0	93	N/	D/N	
300.08560	0	1	0.00	0	93	N/	D/N	
300.08570	1	1	0.00	0	93	N/	D/N	
300.08810	1	1	0.00	0	93	N/	D/N	
300.09640	0	1	0.00	0	93	N/	D/N	
300.09740	1	1	0.00	0	94	N/	D/N	
300.10110	0	1	0.00	0	94	N/	D/N	
300.10120	3	1	0.00	0	94	N/	D/N	
300.10670	0	1	0.00	0	94	N/	D/N	
300.10690	1	1	0.00	0	94	N/	D/N	
300.10800	0	1	0.00	0	94	N/	D/N	
300.10950	0	1	0.00	0	94	N/	D/N	
300.11940	0	1	0.00	0	95	N/	D/N	
300.12740	2	1	0.00	0	95	N/	D/N	
300.13630	2	1	0.00	0	95	N/	D/N	
300.13990	1	1	0.00	0	95	N/	D/N	
300.14140	2	1	0.00	0	95	N/	D/N	
301.00520	1	1	0.00	0	95	N/	D/N	
301.01540	1	1	0.00	0	95	N/	D/N	
301.02730	1	1	0.00	0	95	N/	D/N	
301.03230	2	1	0.00	0	96	N/	W/N	
301.03400	2	1	0.00	0	96	N/	W/N	
301.03690	3	1	0.00	0	96	N/	W/N	
301.04770	3	1	0.00	0	96	N/	W/N	
301.05620	0	1	0.00	0	96	N/	W/N	
301.06060	2	1	0.00	0	96	N/	W/N	
301.06210	1	1	0.00	0	96	N/	W/N	
301.06420	1	1	0.00	0	97	N/	W/N	
301.06800	1	1	0.00	0	97	N/	W/N	
301.07070	2	1	0.00	0	97	N/	W/N	
301.07140	1	1	0.00	0	97	N/	W/N	
301.07260	1	1	0.00	0	97	N/	W/N	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
301.07290	1	1	0.00	0	97	N/	W/N	
301.07570	2	1	0.00	0	97	N/	W/N	
301.07681	1	1	0.00	0	97	N/	W/N	
301.08280	1	1	0.00	0	98	N/	W/N	
301.08340	2	1	0.00	0	98	N/	W/N	
301.08880	1	1	0.00	0	98	N/	W/N	
301.09310	2	1	0.00	0	98	N/	W/N	
301.09450	1	1	0.00	0	98	N/	W/N	
301.09640	0	1	0.00	0	98	N/	W/N	
301.09740	2	1	0.00	0	98	N/	W/N	
301.09990	1	1	0.00	0	99	N/	W/N	
301.10050	1	1	0.00	0	99	N/	W/N	
301.10210	5	1	0.00	0	99	N/	W/N	
301.10870	1	1	0.00	0	99	N/	W/N	
301.11610	1	1	0.00	0	99	N/	W/N	
301.11640	1	1	0.00	0	99	N/	W/N	
301.11830	1	1	0.00	0	99	N/	W/N	
301.11840	1	1	0.00	0	99	N/	W/N	
301.12640	1	1	0.00	0	100	N/	W/N	
301.12930	4	1	0.00	0	100	N/	W/N	
301.13030	0	1	0.00	0	100	N/	W/N	
301.14320	1	1	0.00	0	100	N/	W/N	
301.14550	1	1	0.00	0	100	N/	W/N	

**PART RECORD COUNT**      26   6    **TOTAL UNITS SOLD**                      74   6