

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

CEN CENTRIC BRAKES AND ROTORS

| PART NUMBER | STOCK QTY | UNITS SOLD | DAY AVG | TOT % | CUM % | CURRENT | NEW RANK | MFG CLASS |
|-------------|-----------|------------|---------|-------|-------|---------|----------|-----------|
| 402.66000E | -1 | 28 | 0.11 | 23 | 23 | N/ | A/N | |
| 402.62002E | 5 | 9 | 0.03 | 7 | 30 | N/ | A/N | |
| 400.62003E | 2 | 7 | 0.03 | 6 | 36 | N/ | A/N | |
| 402.62004E | 8 | 7 | 0.03 | 6 | 41 | N/ | A/N | |
| 402.62013E | 2 | 7 | 0.03 | 6 | 47 | N/ | A/N | |
| 402.62018E | 1 | 6 | 0.02 | 5 | 52 | N/ | A/N | |
| 402.65009E | 2 | 6 | 0.02 | 5 | 57 | N/ | A/N | |
| 402.62014E | 2 | 5 | 0.02 | 4 | 61 | N/ | A/N | |
| 402.66016E | 2 | 5 | 0.02 | 4 | 65 | N/ | A/N | |
| 402.65016E | 1 | 4 | 0.02 | 3 | 68 | N/ | A/N | |
| 402.66005E | 1 | 4 | 0.02 | 3 | 72 | N/ | B/N | |
| 402.66006E | 1 | 4 | 0.02 | 3 | 75 | N/ | B/N | |
| 401.47001E | 1 | 3 | 0.01 | 2 | 77 | N/ | B/N | |
| 402.65007E | 1 | 3 | 0.01 | 2 | 80 | N/ | B/N | |
| 402.67007E | 0 | 3 | 0.01 | 2 | 82 | N/ | C/N | |
| 400.62000E | 1 | 2 | 0.01 | 2 | 84 | N/ | C/N | |
| 402.62011E | 3 | 2 | 0.01 | 2 | 85 | N/ | C/N | |
| 402.65008E | 2 | 2 | 0.01 | 2 | 87 | N/ | C/N | |
| 403.62004E | 2 | 2 | 0.01 | 2 | 89 | N/ | C/N | |
| 403.65000E | 1 | 2 | 0.01 | 2 | 90 | N/ | C/N | |
| 400.58001E | 2 | 1 | 0.00 | 1 | 91 | N/ | D/N | |
| 400.58004E | 2 | 1 | 0.00 | 1 | 92 | N/ | D/N | |
| 400.58005E | 0 | 1 | 0.00 | 1 | 93 | N/ | D/N | |
| 400.61002E | 1 | 1 | 0.00 | 1 | 93 | N/ | D/N | |
| 401.47000E | 1 | 1 | 0.00 | 1 | 94 | N/ | D/N | |
| 402.62012E | 1 | 1 | 0.00 | 1 | 95 | N/ | D/N | |
| 402.65001E | 1 | 1 | 0.00 | 1 | 96 | N/ | W/N | |
| 402.65012E | 2 | 1 | 0.00 | 1 | 97 | N/ | W/N | |
| 402.66004E | 2 | 1 | 0.00 | 1 | 98 | N/ | W/N | |
| 402.67001E | 1 | 1 | 0.00 | 1 | 98 | N/ | W/N | |
| 406.44001E | 0 | 1 | 0.00 | 1 | 99 | N/ | W/N | |
| 407.62014E | 2 | 1 | 0.00 | 1 | 100 | N/ | W/N | |
| 410.47002E | 0 | 1 | 0.00 | 1 | 101 | N/ | W/N | |

CURRENT CUMULATIVE SALES ANALYSIS REPORT

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

CEN CENTRIC BRAKES AND ROTORS

| PART NUMBER | STOCK QTY | UNITS SOLD | DAY AVG | TOT % | CUM % | CURRENT | NEW RANK | MFG CLASS |
|-------------------|-----------|------------------|---------|-------|-------|---------|----------|-----------|
| PART RECORD COUNT | 33 | TOTAL UNITS SOLD | 12 | 3 | | | | |