

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

FLO RED DEER EXHAUST SPEC.

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
M12468	5	93	0.37	9	9	A/A	A/A	
4115	3	83	0.33	8	17	A/A	A/A	
4406	8	76	0.30	7	24	A/A	A/A	
3020	5	46	0.18	4	29	A/A	A/A	W
4126	0	35	0.14	3	32	C/A	A/C	
FP729	6	35	0.14	3	36	A/A	A/A	D
4013	6	34	0.14	3	39	A/B	A/A	
2502	3	26	0.10	3	42	B/W	A/B	
M12469	0	24	0.10	2	44	C/B	A/C	
1016	3	23	0.09	2	46	B/C	A/B	W
2503	2	23	0.09	2	48	B/A	A/B	
2510	4	23	0.09	2	51	B/C	A/B	
4025	3	23	0.09	2	53	B/A	A/B	W
2500	4	22	0.09	2	55	C/B	A/C	
4415X	6	20	0.08	2	57	B/A	A/B	
7196	2	20	0.08	2	59	C/B	A/C	
4415	2	18	0.07	2	61	C/A	A/C	
2501	3	16	0.06	2	62	C/C	A/C	
4423	0	16	0.06	2	64	N/	A/N	
41255	2	15	0.06	1	65	C/C	A/C	C
4010	0	14	0.06	1	67	C/B	A/C	
41277	4	13	0.05	1	68	C/D	A/C	D
8992	3	12	0.05	1	69	C/C	A/C	
51600	2	12	0.05	1	70	C/C	A/C	
1976	3	11	0.04	1	71	D/D	B/D	
4027	1	11	0.04	1	72	D/C	B/D	
M12289	1	11	0.04	1	73	W/D	B/W	
1953	4	10	0.04	1	74	C/B	B/C	
4415XX	6	10	0.04	1	75	C/A	B/C	
M11226	2	10	0.04	1	76	C/W	B/C	
M11229	2	10	0.04	1	77	D/C	B/D	
4114	2	9	0.04	1	78	D/D	B/D	
71299	-3	9	0.04	1	79	D/N	B/D	

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1974	0	8	0.03	1	80	W/W	B/W	
7186	2	8	0.03	1	81	W/N	C/W	
8880	1	8	0.03	1	81	D/W	C/D	W
51299	1	8	0.03	1	82	B/C	C/B	
71600	-3	8	0.03	1	83	D/N	C/D	
M11255	2	8	0.03	1	84	W/W	C/W	
M12298	2	8	0.03	1	84	D/C	C/D	
1972	1	7	0.03	1	85	W/D	C/W	
1975	2	7	0.03	1	86	D/D	C/D	
6192	2	7	0.03	1	86	C/C	C/C	
M11225	2	7	0.03	1	87	D/D	C/D	
M12568	1	7	0.03	1	88	D/D	C/D	
M12590	2	7	0.03	1	89	D/C	C/D	
1012	2	6	0.02	1	89	C/N	C/C	
2506	1	6	0.02	1	90	C/D	C/C	
4122	1	6	0.02	1	90	D/W	C/D	W
5522	2	6	0.02	1	91	W/N	D/W	
6195	1	6	0.02	1	91	W/N	D/W	
3019	0	5	0.02	0	92	W/W	D/W	
51277	3	5	0.02	0	92	W/N	D/W	
M12258	2	5	0.02	0	93	D/C	D/D	
1978	1	4	0.02	0	93	W/D	D/W	
40111	1	4	0.02	0	94	W/W	D/W	
M12288	2	4	0.02	0	94	D/D	D/D	
1011	1	3	0.01	0	94	W/W	D/W	
6196	1	3	0.01	0	95	W/C	D/W	
41244	4	3	0.01	0	95	C/A	D/C	A
M11239	4	3	0.01	0	95	W/D	D/W	
M12158	0	3	0.01	0	96	D/W	W/D	
M12198	2	3	0.01	0	96	D/D	W/D	
1010	1	2	0.01	0	96	N/	W/N	
2507	0	2	0.01	0	96	W/D	W/W	
3302	0	2	0.01	0	96	C/N	W/C	
6185	1	2	0.01	0	97	W/N	W/W	
41288	1	2	0.01	0	97	N/	W/N	
60511	0	2	0.01	0	97	N/	W/N	
60512	0	2	0.01	0	97	N/	W/N	
FP726	0	2	0.01	0	97	W/N	W/W	
M11224	0	2	0.01	0	98	W/C	W/W	
M11259	1	2	0.01	0	98	D/W	W/D	
M12278	1	2	0.01	0	98	W/W	W/W	
2000	0	1	0.00	0	98	N/	W/N	

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2504	0	1	0.00	0	98	W/W	W/W	
2509	-1	1	0.00	0	98	W/N	W/W	
4014	0	1	0.00	0	98	W/N	W/W	
8890	0	1	0.00	0	98	W/N	W/W	
8990	0	1	0.00	0	99	W/N	W/W	
40810	0	1	0.00	0	99	N/	W/N	
41115	0	1	0.00	0	99	N/	W/N	
41116	0	1	0.00	0	99	N/	W/N	
50515	0	1	0.00	0	99	W/N	W/W	
59411	1	1	0.00	0	99	W/W	W/W	
69411	0	1	0.00	0	99	N/	W/N	
69412	0	1	0.00	0	99	N/	W/N	
69910	1	1	0.00	0	99	W/N	W/W	
FP732	0	1	0.00	0	99	W/N	W/W	
FP739	0	1	0.00	0	100	N/	W/N	
FP745	0	1	0.00	0	100	N/	W/N	
FP747	-1	1	0.00	0	100	N/	W/N	
M12256	1	1	0.00	0	100	W/D	W/W	
PART RECORD COUNT	93	TOTAL UNITS SOLD	1,029					