

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

FLO RED DEER EXHAUST SPEC.

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
4406	4	112	0.32	9	9	A/A	A/A	
M12468	5	97	0.27	8	17	A/A	A/A	
4115	8	63	0.18	5	22	A/A	A/A	
FP729	5	61	0.17	5	27	A/A	A/A	D
2503	6	52	0.15	4	31	B/A	A/B	
2501	6	43	0.12	3	34	C/C	A/C	
4415	2	42	0.12	3	37	C/A	A/C	
3020	8	41	0.12	3	41	A/A	A/A	W
4025	1	36	0.10	3	44	B/A	A/B	W
2510	2	32	0.09	3	46	B/C	A/B	
4415X	4	30	0.08	2	48	B/A	A/B	
M12469	2	28	0.08	2	51	C/B	A/C	
1972	0	27	0.08	2	53	W/D	A/W	
4114	0	26	0.07	2	55	D/D	A/D	
4013	6	25	0.07	2	57	A/B	A/A	
4126	1	25	0.07	2	59	C/A	A/C	
51299	0	25	0.07	2	61	B/C	A/B	
2500	3	24	0.07	2	63	C/B	A/C	
71299	-1	24	0.07	2	65	D/N	A/D	
3019	0	23	0.06	2	67	W/W	A/W	
1016	4	22	0.06	2	68	B/C	A/B	W
51600	1	22	0.06	2	70	C/C	A/C	
M12590	2	18	0.05	1	71	D/C	B/D	
4010	2	17	0.05	1	73	C/B	B/C	
7196	3	14	0.04	1	74	C/B	B/C	
71600	-2	14	0.04	1	75	D/N	B/D	
M12289	1	14	0.04	1	76	W/D	B/W	
8992	2	13	0.04	1	77	C/C	B/C	
4027	1	12	0.03	1	78	D/C	B/D	
8880	2	12	0.03	1	79	D/W	B/D	W
1975	1	11	0.03	1	80	D/D	B/D	
1976	2	11	0.03	1	81	D/D	C/D	
M11239	3	11	0.03	1	82	W/D	C/W	

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M12298	1	11	0.03	1	83	D/C	C/D	
1012	2	10	0.03	1	83	C/N	C/C	
4122	0	10	0.03	1	84	D/W	C/D	W
4415XX	0	10	0.03	1	85	C/A	C/C	
6192	1	9	0.03	1	86	C/C	C/C	
M12258	1	9	0.03	1	86	D/C	C/D	
M12278	1	9	0.03	1	87	W/W	C/W	
2502	2	8	0.02	1	88	B/W	C/B	
6196	1	8	0.02	1	88	W/C	C/W	
41255	2	8	0.02	1	89	C/C	C/C	C
M12288	2	8	0.02	1	90	D/D	C/D	
5522	0	7	0.02	1	90	W/N	C/W	
6195	1	7	0.02	1	91	W/N	D/W	
FP551	1	7	0.02	1	91	W/N	D/W	
M11229	5	7	0.02	1	92	D/C	D/D	
1953	2	6	0.02	0	92	C/B	D/C	
40111	1	6	0.02	0	93	W/W	D/W	
M12158	2	6	0.02	0	93	D/W	D/D	
M11225	2	5	0.01	0	94	D/D	D/D	
M11226	3	5	0.01	0	94	C/W	D/C	
M11259	2	5	0.01	0	95	D/W	D/D	
3300	0	4	0.01	0	95	N/	D/N	
3302	0	4	0.01	0	95	C/N	D/C	
3303	0	4	0.01	0	96	N/	W/N	
41777	0	4	0.01	0	96	D/N	W/D	
50515	0	4	0.01	0	96	W/N	W/W	
59411	1	4	0.01	0	96	W/W	W/W	
M12198	2	4	0.01	0	97	D/D	W/D	
M12568	2	4	0.01	0	97	D/D	W/D	
1978	1	3	0.01	0	97	W/D	W/W	
M11255	2	3	0.01	0	98	W/W	W/W	
2507	0	2	0.01	0	98	W/D	W/W	
4420	0	2	0.01	0	98	N/	W/N	
4421	0	2	0.01	0	98	N/	W/N	
41244	0	2	0.01	0	98	C/A	W/C	A
60511	0	2	0.01	0	98	N/	W/N	
1010	0	1	0.00	0	98	N/	W/N	
1011	1	1	0.00	0	99	W/W	W/W	
1974	0	1	0.00	0	99	W/W	W/W	
2509	0	1	0.00	0	99	W/N	W/W	
4423	0	1	0.00	0	99	N/	W/N	
6185	0	1	0.00	0	99	W/N	W/W	

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8990	0	1	0.00	0	99	W/N	W/W	
41277	0	1	0.00	0	99	C/D	W/C	D
50856	0	1	0.00	0	99	N/	W/N	
50857	0	1	0.00	0	99	N/	W/N	
51277	0	1	0.00	0	99	W/N	W/W	
69411	0	1	0.00	0	99	N/	W/N	
69412	0	1	0.00	0	99	N/	W/N	
69910	0	1	0.00	0	100	W/N	W/W	
FP710	0	1	0.00	0	100	N/	W/N	
FP736	0	1	0.00	0	100	N/	W/N	
FP745	0	1	0.00	0	100	N/	W/N	
FP746	0	1	0.00	0	100	N/	W/N	
M12149	0	1	0.00	0	100	W/D	W/W	
<b>PART RECORD COUNT</b>	<b>88</b>	<b>TOTAL UNITS SOLD</b>	<b>1,256</b>					