

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

FLO RED DEER EXHAUST SPEC.

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
355012RAC	10	330	1.19	5	5	C/N	A/C	
254018AC	40	310	1.12	4	9	A/N	A/A	
254018RAC	29	228	0.82	3	12	A/N	A/A	
253518RAC	20	188	0.68	3	15	A/N	A/A	
243518AC	27	176	0.63	2	17	A/N	A/A	
ST123	3	165	0.59	2	20	A/N	A/A	
243518RAC	18	141	0.51	2	22	A/N	A/A	
ST013C	21	135	0.49	2	24	A/N	A/A	
5818RACK	10	130	0.47	2	26	A/N	A/A	
ST080	13	129	0.46	2	27	B/N	A/B	
4718ACK	14	127	0.46	2	29	N/	A/N	
253518AC	12	125	0.45	2	31	A/N	A/A	
244012RAC	30	117	0.42	2	33	A/N	A/A	
243512AC	17	113	0.41	2	34	A/N	A/A	
4718RACK	26	108	0.39	2	36	N/	A/N	
254012AC	13	108	0.39	2	37	A/N	A/A	
5718RACK	10	106	0.38	2	39	B/N	A/B	
3515RS	12	103	0.37	1	40	A/N	A/A	
243012RAC	11	101	0.36	1	42	A/N	A/A	
ST139	11	97	0.35	1	43	B/N	A/B	
5812RAC	12	95	0.34	1	44	A/N	A/A	
243512RAC	7	91	0.33	1	46	B/N	A/B	
4515RS	10	86	0.31	1	47	A/N	A/A	
406015RAC	18	85	0.31	1	48	A/N	A/A	
4509TD	9	83	0.30	1	49	A/N	A/A	
5818AC	14	82	0.29	1	50	A/N	A/A	
304012RAC	7	82	0.29	1	52	A/N	A/A	
254012RAC	18	81	0.29	1	53	A/N	A/A	
ST013B	12	79	0.28	1	54	A/N	A/A	
ST026S	14	77	0.28	1	55	A/N	A/A	
ST079	6	77	0.28	1	56	A/N	A/A	
ST027E	9	74	0.27	1	57	A/N	A/A	
243012AC	15	73	0.26	1	58	A/N	A/A	

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		UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
3409TD	10	58	0.21	1	59	B/N	A/B	
243518RAC2	10	57	0.21	1	60	A/N	A/A	
ST007	10	57	0.21	1	61	B/N	A/B	
ST007B	10	54	0.19	1	61	A/N	A/A	
3512RS	13	52	0.19	1	62	A/N	A/A	
5612TD	12	52	0.19	1	63	A/N	A/A	
ST027D	0	50	0.18	1	63	N/	A/N	
5818ACK	8	49	0.18	1	64	B/N	A/B	
4315RS	11	48	0.17	1	65	A/N	A/A	
4712RACK	0	48	0.17	1	66	N/	A/N	
244018RAC2	8	48	0.17	1	66	A/N	A/A	
254022AC	13	47	0.17	1	67	A/N	A/A	
243016AC	4	46	0.17	1	68	A/N	A/A	
304012AC	4	46	0.17	1	68	A/N	A/A	
4616RACK	4	44	0.16	1	69	N/	A/N	
ST043S	6	43	0.15	1	69	A/N	A/A	
304018AC	4	41	0.15	1	70	A/N	A/A	
254009RAC2	2	40	0.14	1	71	A/N	B/A	
4512RS	8	38	0.14	1	71	A/N	B/A	
5812RACK	2	37	0.13	1	72	C/N	B/C	
4312RS	8	36	0.13	1	72	B/N	B/B	
ST114	8	36	0.13	1	73	A/N	B/A	
4712ACK	6	35	0.13	0	73	N/	B/N	
4718RAC	4	35	0.13	0	74	A/N	B/A	
ST007A	6	35	0.13	0	74	A/N	B/A	
ST081	7	33	0.12	0	75	A/N	B/A	
6615TD	8	32	0.12	0	75	A/N	B/A	
242509AC	8	31	0.11	0	75	A/N	B/A	
254009RAC	7	31	0.11	0	76	A/N	B/A	
9015RAB	10	30	0.11	0	76	A/N	B/A	
SS58	0	30	0.11	0	77	N/	B/N	
507015RAC	8	29	0.10	0	77	A/N	B/A	
ST084	4	29	0.10	0	78	A/N	B/A	
ST0792	2	29	0.10	0	78	W/N	B/W	
ST027H	4	28	0.10	0	78	A/N	B/A	
ST130	4	28	0.10	0	79	C/N	B/C	
405015RAC	1	27	0.10	0	79	A/N	B/A	
ST062N	10	27	0.10	0	80	B/N	B/B	
244018AC	6	26	0.09	0	80	A/N	B/A	
202409AC	8	24	0.09	0	80	B/N	B/B	
405012RAC	2	23	0.08	0	81	A/N	C/A	
5618AC	2	22	0.08	0	81	N/	C/N	

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407015RAC	2	22	0.08	0	81	A/N	C/A	
243018AC	4	21	0.08	0	82	B/N	C/B	
243518AC15	10	21	0.08	0	82	N/	C/N	
506015RACBK	1	21	0.08	0	82	N/	C/N	
4712RAC	4	20	0.07	0	82	N/	C/N	
5818RAC	12	20	0.07	0	83	A/N	C/A	
244018AC2	0	20	0.07	0	83	N/	C/N	
355015RAC	2	20	0.07	0	83	D/N	C/D	
ST006	2	20	0.07	0	84	B/N	C/B	
ST251709	2	20	0.07	0	84	D/N	C/D	
5712AC	8	19	0.07	0	84	N/	C/N	
ST009	4	19	0.07	0	84	W/N	C/W	
ST013A	14	19	0.07	0	85	A/N	C/A	
8912RAB	4	18	0.06	0	85	B/N	C/B	
253522AC	8	18	0.06	0	85	A/N	C/A	
506012RAC	2	18	0.06	0	85	B/N	C/B	
ST024	4	18	0.06	0	86	C/N	C/C	
ST118	4	18	0.06	0	86	A/N	C/A	
4616AC	1	17	0.06	0	86	W/N	C/W	
8015RAB	2	17	0.06	0	86	C/N	C/C	
254022RAC	4	17	0.06	0	87	A/N	C/A	
408015RACB	-6	17	0.06	0	87	N/	C/N	
7715TD	4	16	0.06	0	87	C/N	C/C	
243518AC2	3	16	0.06	0	87	B/N	C/B	
ST027DK	0	16	0.06	0	88	N/	C/N	
ST053	9	16	0.06	0	88	B/N	C/B	
ST091	4	16	0.06	0	88	C/N	C/C	
ST25013C16	4	16	0.06	0	88	W/N	C/W	
4718AC	2	15	0.05	0	88	C/N	C/C	
6815RAB	2	15	0.05	0	89	B/N	C/B	
243016RAC	2	15	0.05	0	89	D/N	C/D	
304015RAC	5	15	0.05	0	89	A/N	C/A	
8915RAB	0	14	0.05	0	89	B/N	C/B	
354012RAC	10	14	0.05	0	89	B/N	C/B	
ST136B	0	14	0.05	0	90	N/	C/N	
ST30013C12	3	14	0.05	0	90	B/N	C/B	
4612ACK	2	13	0.05	0	90	N/	C/N	
4707RACK	0	13	0.05	0	90	N/	C/N	
254018AC15	2	13	0.05	0	90	C/N	C/C	
405015RACBK	1	13	0.05	0	91	N/	D/N	
508015RACB	0	13	0.05	0	91	N/	D/N	
ST013C12	4	13	0.05	0	91	A/N	D/A	

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ST120R	1	13	0.05	0	91	W/N	D/W	
ST121	2	13	0.05	0	91	C/N	D/C	
ST251612	2	13	0.05	0	92	D/N	D/D	
5718ACK	0	12	0.04	0	92	N/	D/N	
5809RACK	0	12	0.04	0	92	N/	D/N	
508015RACBK	0	12	0.04	0	92	N/	D/N	
ST025A	2	12	0.04	0	92	B/N	D/B	
ST116	2	12	0.04	0	92	W/N	D/W	
ST119	2	12	0.04	0	93	C/N	D/C	
ST251615	2	12	0.04	0	93	B/N	D/B	
4612RAC	2	11	0.04	0	93	D/N	D/D	
405015TD	6	11	0.04	0	93	C/N	D/C	
ST038S	2	11	0.04	0	93	C/N	D/C	
ST054	2	11	0.04	0	93	W/N	D/W	
ST075	2	11	0.04	0	93	D/N	D/D	
8915AC	-2	10	0.04	0	94	W/N	D/W	
243512RADW	0	10	0.04	0	94	N/	D/N	
303512RAC	4	10	0.04	0	94	B/N	D/B	
407015AC	2	10	0.04	0	94	D/N	D/D	
507015RACB	0	10	0.04	0	94	N/	D/N	
SS6	0	10	0.04	0	94	N/	D/N	
ST012C	2	10	0.04	0	94	W/N	D/W	
ST025S	2	10	0.04	0	95	W/N	D/W	
ST120L	3	10	0.04	0	95	W/N	D/W	
5718AC	0	9	0.03	0	95	N/	D/N	
8015ACB	0	9	0.03	0	95	N/	D/N	
243024AC	2	9	0.03	0	95	D/N	D/D	
406015RACBK	1	9	0.03	0	95	N/	D/N	
ST041	0	9	0.03	0	95	D/N	D/D	
ST052	2	9	0.03	0	96	W/N	W/W	
304012AC15	2	8	0.03	0	96	C/N	W/C	
304012RACK	0	8	0.03	0	96	W/N	W/W	
354015RAC	2	8	0.03	0	96	W/N	W/W	
405015RAC2	2	8	0.03	0	96	C/N	W/C	
408015RACBK	1	8	0.03	0	96	N/	W/N	
ST055	0	8	0.03	0	96	N/	W/N	
ST070	2	8	0.03	0	96	D/N	W/D	
ST133	0	8	0.03	0	96	N/	W/N	
405018RAC	2	7	0.03	0	97	D/N	W/D	
506015RAC2	2	7	0.03	0	97	B/N	W/B	
5809ACK	0	6	0.02	0	97	N/	W/N	
7815RAB	2	6	0.02	0	97	N/	W/N	

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243016AC2	7	6	0.02	0	97	N/	W/N	
408015ACB	6	6	0.02	0	97	N/	W/N	
507015ACB	0	6	0.02	0	97	N/	W/N	
ST013B16	4	6	0.02	0	97	B/N	W/B	
ST043S2	0	6	0.02	0	97	N/	W/N	
ST045L	0	6	0.02	0	97	W/N	W/W	
ST081K	0	6	0.02	0	97	N/	W/N	
ST131	0	6	0.02	0	97	N/	W/N	
ST140	0	6	0.02	0	98	N/	W/N	
ST0812	2	6	0.02	0	98	B/N	W/B	
8015AC	2	5	0.02	0	98	W/N	W/W	
507015RACBK	1	5	0.02	0	98	N/	W/N	
SM106S	1	5	0.02	0	98	D/N	W/D	
ST040	4	5	0.02	0	98	C/N	W/C	
ST042	0	5	0.02	0	98	N/	W/N	
ST093	0	5	0.02	0	98	N/	W/N	
4712AC	10	4	0.01	0	98	N/	W/N	
243522AC	6	4	0.01	0	98	N/	W/N	
506018RACB	0	4	0.01	0	98	N/	W/N	
ST015	0	4	0.01	0	98	N/	W/N	
ST045R	1	4	0.01	0	98	W/N	W/W	
ST082	2	4	0.01	0	98	A/N	W/A	
ST083	2	4	0.01	0	98	C/N	W/C	
ST090	4	4	0.01	0	99	D/N	W/D	
ST132	0	4	0.01	0	99	N/	W/N	
ST141	0	4	0.01	0	99	N/	W/N	
8915ACB	0	3	0.01	0	99	N/	W/N	
9015ACB	0	3	0.01	0	99	N/	W/N	
243516RAC	0	3	0.01	0	99	N/	W/N	
303512AC15	2	3	0.01	0	99	N/	W/N	
303512RACK	1	3	0.01	0	99	N/	W/N	
505015TD	-2	3	0.01	0	99	W/N	W/W	
AC5644K	0	3	0.01	0	99	N/	W/N	
ST013B12	2	3	0.01	0	99	B/N	W/B	
ST092	0	3	0.01	0	99	N/	W/N	
ST11070B	0	3	0.01	0	99	N/	W/N	
ST251712	2	3	0.01	0	99	D/N	W/D	
4612AC	0	2	0.01	0	99	N/	W/N	
4612RACK	0	2	0.01	0	99	N/	W/N	
8012AC	2	2	0.01	0	99	D/N	W/D	
8915RAB2	2	2	0.01	0	99	W/N	W/W	
9015AC	2	2	0.01	0	99	D/N	W/D	

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		UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
243522PT	0	2	0.01	0	99	N/	W/N	
405012RACBK	0	2	0.01	0	99	N/	W/N	
508015ACB	0	2	0.01	0	99	N/	W/N	
SM111	1	2	0.01	0	99	D/N	W/D	
ST015S	0	2	0.01	0	99	N/	W/N	
ST027D2	0	2	0.01	0	99	N/	W/N	
ST027R	4	2	0.01	0	99	N/	W/N	
ST039A	0	2	0.01	0	99	C/N	W/C	
ST039B	0	2	0.01	0	99	N/	W/N	
ST101	2	2	0.01	0	100	D/N	W/D	
ST110	5	2	0.01	0	100	W/N	W/W	
ST123C	0	2	0.01	0	100	C/N	W/C	
ST135A	0	2	0.01	0	100	N/	W/N	
ST136A	0	2	0.01	0	100	N/	W/N	
ST40013D12	2	2	0.01	0	100	N/	W/N	
V72441	0	2	0.01	0	100	N/	W/N	
V72443	0	2	0.01	0	100	N/	W/N	
V425400	0	2	0.01	0	100	N/	W/N	
V430402	0	2	0.01	0	100	N/	W/N	
4515FB	0	1	0.00	0	100	N/	W/N	
4515FBK	0	1	0.00	0	100	N/	W/N	
5615FB	0	1	0.00	0	100	N/	W/N	
5615FBK	0	1	0.00	0	100	N/	W/N	
8912PT	2	1	0.00	0	100	C/N	W/C	
406012RAC	0	1	0.00	0	100	N/	W/N	
406012RACBK	0	1	0.00	0	100	N/	W/N	
407015RACB	-6	1	0.00	0	100	N/	W/N	
407015RACBK	0	1	0.00	0	100	N/	W/N	
506015RAC	0	1	0.00	0	100	N/	W/N	
AC5644	0	1	0.00	0	100	N/	W/N	
RA5644	0	1	0.00	0	100	N/	W/N	
ST027EK	0	1	0.00	0	100	N/	W/N	
ST540NS	0	1	0.00	0	100	N/	W/N	
ST591NS	0	1	0.00	0	100	N/	W/N	
ST2004R	0	1	0.00	0	100	N/	W/N	
PART RECORD COUNT	236	TOTAL UNITS SOLD	7,062					