

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

FLO RED DEER EXHAUST SPEC.

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
254018AC	40	326	1.29	6	6	A/A	A/A	
254018RAC	42	275	1.09	5	12	A/A	A/A	
253518AC	20	245	0.97	5	17	A/A	A/A	
253518RAC	20	201	0.79	4	21	A/A	A/A	
243518AC	21	190	0.75	4	24	A/A	A/A	
5718RACK	14	175	0.69	3	28	A/B	A/A	
254012RAC	9	130	0.51	3	30	A/A	A/A	
5818RACK	26	116	0.46	2	33	A/A	A/A	
243518RAC	33	116	0.46	2	35	A/A	A/A	
5812RACK	4	102	0.40	2	37	A/C	A/A	
243512AC	26	97	0.38	2	39	A/A	A/A	
254009RAC	21	89	0.35	2	40	A/A	A/A	
304012RAC	4	85	0.34	2	42	A/A	A/A	
5818ACK	5	82	0.32	2	44	A/B	A/A	
243012AC	9	74	0.29	1	45	A/A	A/A	
254012AC	17	73	0.29	1	47	A/A	A/A	
244012RAC	15	71	0.28	1	48	A/A	A/A	
4509TD	13	70	0.28	1	49	A/A	A/A	
5612TD	11	67	0.26	1	51	A/A	A/A	
4712RAC	4	62	0.25	1	52	C/N	A/C	
254009RAC2	8	61	0.24	1	53	A/A	A/A	
5818RAC	18	57	0.23	1	54	A/A	A/A	
4515RS	11	56	0.22	1	55	A/A	A/A	
4712RACX	3	56	0.22	1	56	W/N	A/W	
304012AC	9	56	0.22	1	57	B/A	A/B	
3515RS	13	54	0.21	1	59	A/A	A/A	
4512RS	7	54	0.21	1	60	A/A	A/A	
406015RAC	16	52	0.21	1	61	A/A	A/A	
ST079	7	52	0.21	1	62	B/A	A/B	
3512RS	7	51	0.20	1	63	A/A	A/A	
243016AC	8	48	0.19	1	64	A/A	A/A	
243518RAC2	10	47	0.19	1	64	C/A	A/C	
4315RS	6	42	0.17	1	65	B/A	A/B	

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4707RACK	4	42	0.17	1	66	C/N	A/C	
ST007	12	42	0.17	1	67	A/B	A/A	
355012RAC	0	41	0.16	1	68	A/C	A/A	
244018RAC2	6	39	0.15	1	69	A/A	A/A	
ST007B	2	38	0.15	1	69	A/A	A/A	
4312RS	4	37	0.15	1	70	C/B	A/C	
5812RAC	10	32	0.13	1	71	A/A	B/A	
244018AC	6	32	0.13	1	71	C/A	B/C	
304015RAC	7	32	0.13	1	72	B/A	B/B	
304018AC	6	32	0.13	1	73	A/A	B/A	
ST027D	2	32	0.13	1	73	C/N	B/C	
ST027E	10	32	0.13	1	74	A/A	B/A	
3409TD	10	31	0.12	1	74	B/B	B/B	
405012RAC	6	31	0.12	1	75	C/A	B/C	
254022AC	23	29	0.11	1	76	B/A	B/B	
8912RAB	7	27	0.11	1	76	B/B	B/B	
ST043S	4	27	0.11	1	77	A/A	B/A	
506012RAC	2	26	0.10	1	77	C/B	B/C	
243518AC15	9	25	0.10	0	78	C/N	B/C	
ST052	2	25	0.10	0	78	C/W	B/C	
4616RACK	6	24	0.09	0	79	A/N	B/A	
4718RAC	0	24	0.09	0	79	A/A	B/A	
5618AC	6	24	0.09	0	80	A/N	B/A	
405015RAC	1	24	0.09	0	80	B/A	B/B	
ST114	8	24	0.09	0	80	C/A	B/C	
ST0792	1	24	0.09	0	81	D/W	C/D	
4612ACK	2	23	0.09	0	81	D/N	C/D	
ST081	12	22	0.09	0	82	A/A	C/A	
243018AC	2	21	0.08	0	82	D/B	C/D	
243518AC2	2	21	0.08	0	83	D/B	C/D	
254018AC15	2	21	0.08	0	83	C/C	C/C	
303512RAC	4	21	0.08	0	83	B/B	C/B	
ST013B	10	21	0.08	0	84	A/A	C/A	
5818AC	15	20	0.08	0	84	A/A	C/A	
405015RAC2	4	20	0.08	0	85	D/C	C/D	
ST007A	6	20	0.08	0	85	B/A	C/B	
ST062N	10	20	0.08	0	85	B/B	C/B	
ST25013C16	5	20	0.08	0	86	B/W	C/B	
5712AC	8	18	0.07	0	86	B/N	C/B	
202409AC	6	18	0.07	0	87	C/B	C/C	
7715TD	4	17	0.07	0	87	D/C	C/D	
ST084	4	17	0.07	0	87	C/A	C/C	

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ST136B	0	17	0.07	0	88	W/N	C/W	
ST053	5	16	0.06	0	88	B/B	C/B	
9015RAB	7	15	0.06	0	88	B/A	C/B	
405015TD	0	15	0.06	0	88	C/C	C/C	
507015RAC	4	15	0.06	0	89	C/A	C/C	
ST027H	4	15	0.06	0	89	C/A	C/C	
5809ACK	8	14	0.06	0	89	W/N	C/W	
243016RAC	4	14	0.06	0	90	D/D	C/D	
253522AC	7	14	0.06	0	90	C/A	C/C	
ST013B16	6	14	0.06	0	90	B/B	C/B	
ST013C	0	14	0.06	0	90	A/A	C/A	
ST013C12	4	14	0.06	0	91	B/A	D/B	
303512RACK	0	13	0.05	0	91	W/N	D/W	
ST130	6	13	0.05	0	91	B/C	D/B	
4718AC	4	12	0.05	0	91	C/C	D/C	
4718RACX	0	12	0.05	0	92	B/N	D/B	
242509AC	8	12	0.05	0	92	B/A	D/B	
506015RAC2	2	12	0.05	0	92	W/B	D/W	
ST039A	1	12	0.05	0	92	W/C	D/W	
254022RAC	8	11	0.04	0	93	C/A	D/C	
ST006	2	11	0.04	0	93	C/B	D/C	
ST025S	3	11	0.04	0	93	C/W	D/C	
ST054	2	11	0.04	0	93	W/W	D/W	
ST251612	2	11	0.04	0	93	D/D	D/D	
4612RAC	2	10	0.04	0	94	D/D	D/D	
243522AC15	3	10	0.04	0	94	N/	D/N	
407015RAC	0	10	0.04	0	94	C/A	D/C	
ST024	4	10	0.04	0	94	D/C	D/D	
ST251615	0	10	0.04	0	94	W/B	D/W	
ST012C	2	9	0.04	0	95	W/W	D/W	
ST045R	2	9	0.04	0	95	D/W	D/D	
6815RAB	2	8	0.03	0	95	D/B	D/D	
8915RAB	1	8	0.03	0	95	C/B	D/C	
ST027DK	0	8	0.03	0	95	W/N	D/W	
ST040	2	8	0.03	0	95	C/C	D/C	
ST080	0	8	0.03	0	96	A/B	W/A	
ST251709	4	8	0.03	0	96	D/D	W/D	
354012RAC	8	7	0.03	0	96	W/B	W/W	
407015AC	0	7	0.03	0	96	C/D	W/C	
4515FK	2	6	0.02	0	96	N/	W/N	
354015RAC	2	6	0.02	0	96	D/W	W/D	
505015TD	2	6	0.02	0	96	W/W	W/W	

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ST045L	2	6	0.02	0	96	D/W	W/D	
ST082	4	6	0.02	0	97	C/A	W/C	
ST090	0	6	0.02	0	97	W/D	W/W	
ST118	4	6	0.02	0	97	D/A	W/D	
ST30013C12	2	6	0.02	0	97	C/B	W/C	
8015RAB	2	5	0.02	0	97	C/C	W/C	
304012AC15	2	5	0.02	0	97	D/C	W/D	
304012RACK	0	5	0.02	0	97	W/W	W/W	
507015RACB	6	5	0.02	0	97	C/N	W/C	
ST119	2	5	0.02	0	97	W/C	W/W	
8012AC	2	4	0.02	0	97	W/D	W/W	
8015AC	0	4	0.02	0	98	W/W	W/W	
243016AC2	2	4	0.02	0	98	W/N	W/W	
SM111	1	4	0.02	0	98	W/D	W/W	
ST013A	0	4	0.02	0	98	B/A	W/B	
ST025A	2	4	0.02	0	98	W/B	W/W	
ST038S	2	4	0.02	0	98	W/C	W/W	
ST041	0	4	0.02	0	98	W/D	W/W	
ST091	4	4	0.02	0	98	C/C	W/C	
ST121	2	4	0.02	0	98	W/C	W/W	
ST136A	0	4	0.02	0	98	D/N	W/D	
5809RACK	0	3	0.01	0	98	B/N	W/B	
8915RAB2	0	3	0.01	0	98	W/W	W/W	
9015ACB	0	3	0.01	0	98	D/N	W/D	
243518PT	0	3	0.01	0	99	W/N	W/W	
355015RAC	2	3	0.01	0	99	C/D	W/C	
405018RAC	2	3	0.01	0	99	W/D	W/W	
507015ACB	0	3	0.01	0	99	C/N	W/C	
ST110	0	3	0.01	0	99	W/W	W/W	
ST116	2	3	0.01	0	99	C/W	W/C	
ST123C	0	3	0.01	0	99	W/C	W/W	
ST132	0	3	0.01	0	99	W/N	W/W	
ST133	1	3	0.01	0	99	W/N	W/W	
ST590NS	0	3	0.01	0	99	N/	W/N	
4712RACK	-2	2	0.01	0	99	B/N	W/B	
5615FK	1	2	0.01	0	99	N/	W/N	
5718RAC	1	2	0.01	0	99	W/N	W/W	
5822AC	1	2	0.01	0	99	W/C	W/W	
6715TD	0	2	0.01	0	99	W/N	W/W	
8915AC	2	2	0.01	0	99	B/W	W/B	
243522PT	0	2	0.01	0	99	W/N	W/W	
244018AC2	0	2	0.01	0	99	W/N	W/W	

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405012PT	2	2	0.01	0	99	W/W	W/W	
SM106S	1	2	0.01	0	99	D/D	W/D	
ST013A16	1	2	0.01	0	99	N/	W/N	
ST027D2	1	2	0.01	0	100	W/N	W/W	
ST076	0	2	0.01	0	100	W/N	W/W	
ST092	0	2	0.01	0	100	N/	W/N	
ST123	0	2	0.01	0	100	A/A	W/A	
ST0812	2	2	0.01	0	100	D/B	W/D	
4515FB	1	1	0.00	0	100	N/	W/N	
5718ACK	0	1	0.00	0	100	C/N	W/C	
8012RAB	0	1	0.00	0	100	W/N	W/W	
9012ACB	0	1	0.00	0	100	W/N	W/W	
9012RAB	0	1	0.00	0	100	D/N	W/D	
243512RAC	0	1	0.00	0	100	A/B	W/A	
253512RAC	0	1	0.00	0	100	W/N	W/W	
405014RAC	0	1	0.00	0	100	W/N	W/W	
408015ACB	0	1	0.00	0	100	N/	W/N	
408018ACB	0	1	0.00	0	100	N/	W/N	
408018RACB	0	1	0.00	0	100	W/N	W/W	
508015ACB	0	1	0.00	0	100	W/N	W/W	
508015RACB	0	1	0.00	0	100	C/N	W/C	
AC5744K	0	1	0.00	0	100	N/	W/N	
ST075	2	1	0.00	0	100	D/D	W/D	
ST123C1	1	1	0.00	0	100	W/N	W/W	
ST538NS	0	1	0.00	0	100	W/N	W/W	
<b>PART RECORD COUNT</b>	<b>184</b>	<b>TOTAL UNITS SOLD</b>	<b>5,101</b>					