

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

FLM FLOWMASTER

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
430402	35	632	2.08	7	7	A/A	A/A	
71226	20	589	1.94	6	13	N/	A/N	
80430402	29	442	1.45	5	18	A/A	A/A	
42541	16	415	1.37	5	23	A/A	A/A	
8430152	45	411	1.35	5	27	A/A	A/A	
72198	13	381	1.25	4	31	N/	A/N	
71225	11	336	1.11	4	35	N/	A/N	
42441	19	334	1.10	4	39	A/A	A/A	
KO42541	24	314	1.03	3	42	A/A	A/A	
KO430402	24	260	0.86	3	45	A/A	A/A	
8042541	20	248	0.82	3	48	A/A	A/A	
842518	10	239	0.79	3	50	A/B	A/A	
42443	26	223	0.73	2	53	A/A	A/A	
42543	29	206	0.68	2	55	A/A	A/A	
842515	14	203	0.67	2	57	A/B	A/A	
71229	24	191	0.63	2	59	N/	A/N	
842516	20	164	0.54	2	61	A/N	A/A	
8430452	1	137	0.45	2	63	B/A	A/B	
KO42443	5	123	0.40	1	64	A/B	A/A	
71416	11	113	0.37	1	65	N/	A/N	
43041	13	111	0.37	1	67	A/C	A/A	
8425152	6	109	0.36	1	68	B/C	A/B	
9430452	23	108	0.36	1	69	B/A	A/B	
KO42441	2	104	0.34	1	70	A/A	A/A	
8043041	12	102	0.34	1	71	B/B	B/B	
8042543	15	101	0.33	1	72	B/B	B/B	
KO43041	10	100	0.33	1	73	B/B	B/B	
KO42543	13	91	0.30	1	74	A/B	B/A	
71419	8	89	0.29	1	75	N/	B/N	
843015	10	87	0.29	1	76	B/C	B/B	
71235	17	85	0.28	1	77	N/	B/N	
71236	11	85	0.28	1	78	N/	B/N	
8425154	11	84	0.28	1	79	C/N	B/C	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
942546	0	78	0.26	1	80	C/C	B/C	
8042441	8	75	0.25	1	81	A/B	C/A	
842546	11	63	0.21	1	82	B/C	C/B	
KO43043	9	61	0.20	1	82	C/D	C/C	
43043	4	59	0.19	1	83	B/C	C/B	
8042443	8	58	0.19	1	83	A/B	C/A	
843016	6	57	0.19	1	84	C/N	C/C	
942548	6	56	0.18	1	85	C/D	C/C	
942446	4	50	0.16	1	85	C/C	C/C	
942448	13	50	0.16	1	86	C/D	C/C	
942551	6	44	0.14	0	86	C/D	C/C	
71415	3	42	0.14	0	87	N/	C/N	
425404	0	39	0.13	0	87	W/N	C/W	
8043043	1	39	0.13	0	88	D/C	C/D	
9430502	3	39	0.13	0	88	C/B	C/C	
8425454	6	35	0.12	0	88	W/N	C/W	
9525454	9	35	0.12	0	89	B/B	C/B	
9425400	4	34	0.11	0	89	C/D	C/C	
942547	6	33	0.11	0	90	C/D	C/C	
42542	4	32	0.11	0	90	W/	C/W	
842547	3	32	0.11	0	90	W/N	C/W	
9425472	5	32	0.11	0	91	D/W	D/D	
42583	2	30	0.10	0	91	C/B	D/C	
815425	5	30	0.10	0	91	W/N	D/W	
942447	5	26	0.09	0	92	D/W	D/D	
943046	0	26	0.09	0	92	D/W	D/D	
842551	7	25	0.08	0	92	W/W	D/W	
8430402	7	25	0.08	0	92	D/D	D/D	
42442	3	24	0.08	0	93	D/	D/D	
842512	5	24	0.08	0	93	C/N	D/C	
843046	6	24	0.08	0	93	D/D	D/D	
8430502	7	22	0.07	0	93	C/W	D/C	
942542	2	21	0.07	0	94	D/D	D/D	
942442	6	20	0.07	0	94	B/C	D/B	
843041	4	19	0.06	0	94	W/W	D/W	
942553	6	19	0.06	0	94	W/D	D/W	
8525454	6	18	0.06	0	94	C/C	D/C	
524553	9	17	0.06	0	95	D/D	D/D	
524554	8	17	0.06	0	95	C/D	D/C	
842548	5	17	0.06	0	95	C/D	D/C	
943047	3	17	0.06	0	95	W/W	D/W	
943051	4	17	0.06	0	95	D/W	D/D	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
942545	0	15	0.05	0	96	D/W	W/D	
943053	2	14	0.05	0	96	W/W	W/W	
952546	4	14	0.05	0	96	D/W	W/D	
843048	4	13	0.04	0	96	W/W	W/W	
942445	4	13	0.04	0	96	D/D	W/D	
8425453	0	13	0.04	0	96	W/N	W/W	
9530452	8	13	0.04	0	96	C/C	W/C	
842448	0	12	0.04	0	97	D/D	W/D	
9425422	3	12	0.04	0	97	C/A	W/C	
842446	2	11	0.04	0	97	D/D	W/D	
8524553	2	11	0.04	0	97	W/N	W/W	
9425452	2	11	0.04	0	97	D/W	W/D	
953046	2	10	0.03	0	97	W/W	W/W	
8425810	0	10	0.03	0	97	N/	W/N	
9424422	2	9	0.03	0	97	D/D	W/D	
15430	2	8	0.03	0	97	W/N	W/W	
843051	4	8	0.03	0	98	W/N	W/W	
8530452	0	8	0.03	0	98	N/	W/N	
9430462	2	8	0.03	0	98	W/W	W/W	
43083	4	7	0.02	0	98	W/W	W/W	
942451	2	7	0.02	0	98	W/W	W/W	
942543	0	7	0.02	0	98	W/N	W/W	
942552	1	7	0.02	0	98	W/D	W/W	
942041	2	6	0.02	0	98	W/D	W/W	
943048	0	6	0.02	0	98	W/D	W/W	
8525554	0	6	0.02	0	98	W/N	W/W	
530504	2	5	0.02	0	98	W/W	W/W	
842541	0	5	0.02	0	98	W/D	W/W	
842583	2	5	0.02	0	98	W/W	W/W	
942541	2	5	0.02	0	98	W/W	W/W	
943045	0	5	0.02	0	98	W/W	W/W	
943052	3	5	0.02	0	99	W/N	W/W	
953047	1	5	0.02	0	99	W/W	W/W	
8530552	0	5	0.02	0	99	W/N	W/W	
53071	2	4	0.01	0	99	W/W	W/W	
942443	0	4	0.01	0	99	W/N	W/W	
9430522	2	4	0.01	0	99	W/W	W/W	
325108	0	3	0.01	0	99	W/C	W/W	
524703	0	3	0.01	0	99	W/N	W/W	
524704	1	3	0.01	0	99	W/W	W/W	
530552	2	3	0.01	0	99	W/W	W/W	
842543	2	3	0.01	0	99	W/D	W/W	

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942441	0	3	0.01	0	99	W/	W/W	
943040	2	3	0.01	0	99	W/N	W/W	
952447	0	3	0.01	0	99	N/	W/N	
952548	0	3	0.01	0	99	D/W	W/D	
9430422	2	3	0.01	0	99	W/W	W/W	
9530572	0	3	0.01	0	99	W/W	W/W	
CATALOG	0	3	0.01	0	99	W/N	W/W	
72288	3	2	0.01	0	99	N/	W/N	
530702	2	2	0.01	0	99	W/W	W/W	
815425S	0	2	0.01	0	99	W/N	W/W	
817568	0	2	0.01	0	99	N/	W/N	
852546	0	2	0.01	0	99	W/N	W/W	
852548	0	2	0.01	0	99	W/N	W/W	
853558	0	2	0.01	0	99	W/N	W/W	
942042	0	2	0.01	0	99	W/N	W/W	
942440	0	2	0.01	0	99	W/W	W/W	
942453	0	2	0.01	0	99	D/W	W/D	
942544	0	2	0.01	0	99	W/N	W/W	
943050	0	2	0.01	0	99	W/W	W/W	
952446	0	2	0.01	0	99	N/	W/N	
952545	0	2	0.01	0	99	N/	W/N	
953045	0	2	0.01	0	100	D/N	W/D	
8435439	0	2	0.01	0	100	N/	W/N	
9425432	0	2	0.01	0	100	W/W	W/W	
9430402	0	2	0.01	0	100	W/W	W/W	
9430412	0	2	0.01	0	100	W/N	W/W	
12518409	0	2	0.01	0	100	W/N	W/W	
15430S	0	1	0.00	0	100	W/N	W/W	
52555	0	1	0.00	0	100	W/N	W/W	
52572	0	1	0.00	0	100	N/	W/N	
52573	0	1	0.00	0	100	N/	W/N	
53070	0	1	0.00	0	100	N/	W/N	
53072	0	1	0.00	0	100	N/	W/N	
530513	0	1	0.00	0	100	W/W	W/W	
717847	0	1	0.00	0	100	N/	W/N	
815937	0	1	0.00	0	100	W/N	W/W	
817104	0	1	0.00	0	100	N/	W/N	
817506	0	1	0.00	0	100	N/	W/N	
817511	0	1	0.00	0	100	N/	W/N	
817512	0	1	0.00	0	100	N/	W/N	
817543	0	1	0.00	0	100	N/	W/N	
817637	0	1	0.00	0	100	W/N	W/W	

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
817645	0	1	0.00	0	100	N/	W/N	
817689	0	1	0.00	0	100	W/N	W/W	
817690	0	1	0.00	0	100	N/	W/N	
817692	0	1	0.00	0	100	N/	W/N	
817701	0	1	0.00	0	100	N/	W/N	
817737	0	1	0.00	0	100	N/	W/N	
817756	0	1	0.00	0	100	N/	W/N	
817803	0	1	0.00	0	100	N/	W/N	
842451	0	1	0.00	0	100	W/N	W/W	
842553	0	1	0.00	0	100	W/N	W/W	
942452	0	1	0.00	0	100	W/N	W/W	
942550	0	1	0.00	0	100	W/N	W/W	
943043	0	1	0.00	0	100	N/	W/N	
952547	0	1	0.00	0	100	W/D	W/W	
8425461	0	1	0.00	0	100	W/N	W/W	
9424472	0	1	0.00	0	100	W/N	W/W	
9430472	0	1	0.00	0	100	W/N	W/W	
9530582	1	1	0.00	0	100	N/	W/N	
R3025	0	1	0.00	0	100	N/	W/N	
<b>PART RECORD COUNT</b>	<b>178</b>	<b>TOTAL UNITS SOLD</b>	<b>9,119</b>					