

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

MAG MAGNAFLOW PERFORMANCE EXHAU

| PART NUMBER | STOCK QTY | UNITS SOLD | DAY AVG | TOT % | CUM % | CURRENT | NEW RANK | MFG CLASS |
|-------------|-----------|------------|---------|-------|-------|---------|----------|-----------|
| 11226 | 26 | 180 | 0.71 | 8 | 8 | A/ | A/A | A |
| 12579 | 4 | 166 | 0.66 | 7 | 15 | W/ | A/W | W |
| 12198 | 18 | 157 | 0.62 | 7 | 22 | A/ | A/A | A |
| 11225 | 28 | 153 | 0.60 | 7 | 28 | A/ | A/A | A |
| 12158 | 16 | 116 | 0.46 | 5 | 33 | A/ | A/A | A |
| 11235 | 8 | 83 | 0.33 | 4 | 37 | A/ | A/A | A |
| 11236 | 7 | 79 | 0.31 | 3 | 40 | A/ | A/A | A |
| 12288 | 7 | 69 | 0.27 | 3 | 43 | A/ | A/A | A |
| 12468 | 0 | 54 | 0.21 | 2 | 45 | A/ | A/A | C |
| 10416 | 10 | 50 | 0.20 | 2 | 48 | B/ | A/B | D |
| 11229 | 8 | 45 | 0.18 | 2 | 50 | A/ | A/A | B |
| 13215 | 7 | 41 | 0.16 | 2 | 51 | B/ | A/B | A |
| 12268 | 6 | 37 | 0.15 | 2 | 53 | B/ | A/B | A |
| 11366 | 3 | 36 | 0.14 | 2 | 54 | C/ | A/C | |
| 12229 | 5 | 35 | 0.14 | 2 | 56 | B/ | A/B | W |
| 11386 | 8 | 31 | 0.12 | 1 | 57 | B/ | A/B | |
| 11365 | 8 | 28 | 0.11 | 1 | 58 | D/ | A/D | |
| 12219 | 5 | 27 | 0.11 | 1 | 60 | B/ | A/B | W |
| 12289 | 6 | 27 | 0.11 | 1 | 61 | C/ | A/C | C |
| 13278 | 0 | 27 | 0.11 | 1 | 62 | A/ | A/A | C |
| 11256 | 5 | 26 | 0.10 | 1 | 63 | B/ | A/B | B |
| 12226 | 5 | 26 | 0.10 | 1 | 64 | A/ | A/A | W |
| 12256 | 5 | 26 | 0.10 | 1 | 65 | B/ | A/B | C |
| 12259 | 5 | 26 | 0.10 | 1 | 66 | B/ | A/B | D |
| 12286 | 5 | 23 | 0.09 | 1 | 67 | W/ | A/W | C |
| 12258 | 0 | 22 | 0.09 | 1 | 68 | B/ | A/B | A |
| 12909 | 5 | 22 | 0.09 | 1 | 69 | C/N | A/C | |
| 11259 | 6 | 21 | 0.08 | 1 | 70 | B/ | A/B | W |
| 12588 | 7 | 21 | 0.08 | 1 | 71 | B/ | B/B | A |
| 12225 | 8 | 20 | 0.08 | 1 | 72 | A/ | B/A | W |
| 14419 | 7 | 20 | 0.08 | 1 | 73 | C/N | B/C | |
| 11224 | 10 | 19 | 0.08 | 1 | 74 | A/ | B/A | A |
| 12388 | 9 | 18 | 0.07 | 1 | 74 | A/ | B/A | C |

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| PART NUMBER | STOCK QTY | UNITS SOLD | DAY AVG | TOT % | CUM % | CURRENT | NEW RANK | MFG CLASS |
|-------------|-----------|------------|---------|-------|-------|---------|----------|-----------|
| 13216 | 3 | 18 | 0.07 | 1 | 75 | A/ | B/A | A |
| 14832 | 0 | 18 | 0.07 | 1 | 76 | /B | B/ | C |
| 10415 | 4 | 17 | 0.07 | 1 | 77 | B/ | B/B | W |
| 12595 | 3 | 17 | 0.07 | 1 | 77 | C/N | B/C | |
| 11215 | 4 | 14 | 0.06 | 1 | 78 | C/ | B/C | W |
| 12599 | 5 | 14 | 0.06 | 1 | 79 | C/ | B/C | W |
| 12867 | 0 | 14 | 0.06 | 1 | 79 | N/ | B/N | |
| 13235 | 6 | 14 | 0.06 | 1 | 80 | W/ | B/W | A |
| 12255 | 0 | 13 | 0.05 | 1 | 80 | D/ | B/D | C |
| 14210 | 3 | 13 | 0.05 | 1 | 81 | B/ | C/B | |
| 11376 | 0 | 12 | 0.05 | 1 | 82 | D/ | C/D | |
| 11385 | 5 | 12 | 0.05 | 1 | 82 | B/ | C/B | |
| 12265 | 5 | 12 | 0.05 | 1 | 83 | C/ | C/C | B |
| 13214 | 2 | 12 | 0.05 | 1 | 83 | D/ | C/D | C |
| 13236 | 2 | 12 | 0.05 | 1 | 84 | C/ | C/C | C |
| 10414 | 2 | 11 | 0.04 | 0 | 84 | B/ | C/B | D |
| 11255 | 5 | 10 | 0.04 | 0 | 84 | C/ | C/C | B |
| 11266 | 3 | 10 | 0.04 | 0 | 85 | D/ | C/D | B |
| 12278 | 6 | 10 | 0.04 | 0 | 85 | C/ | C/C | B |
| 12368 | 3 | 10 | 0.04 | 0 | 86 | W/ | C/W | A |
| 14158 | 0 | 10 | 0.04 | 0 | 86 | N/ | C/N | |
| R22541 | 0 | 10 | 0.04 | 0 | 87 | N/ | C/N | |
| 11216 | 2 | 9 | 0.04 | 0 | 87 | D/ | C/D | C |
| 11265 | 6 | 9 | 0.04 | 0 | 87 | D/ | C/D | W |
| 12589 | 5 | 9 | 0.04 | 0 | 88 | C/ | C/C | B |
| 10426 | 4 | 8 | 0.03 | 0 | 88 | D/ | C/D | C |
| 11219 | 1 | 8 | 0.03 | 0 | 88 | W/ | C/W | B |
| 12216 | 6 | 8 | 0.03 | 0 | 89 | B/ | C/B | W |
| 12266 | 3 | 8 | 0.03 | 0 | 89 | B/ | C/B | C |
| 12578 | 2 | 8 | 0.03 | 0 | 90 | C/ | C/C | W |
| 12590 | 2 | 8 | 0.03 | 0 | 90 | D/ | C/D | C |
| 14264 | 3 | 8 | 0.03 | 0 | 90 | C/ | C/C | |
| 11234 | 3 | 7 | 0.03 | 0 | 90 | D/ | C/D | B |
| 12568 | 3 | 7 | 0.03 | 0 | 91 | C/ | D/C | B |
| 12587 | 1 | 7 | 0.03 | 0 | 91 | D/ | D/D | |
| 13265 | 0 | 7 | 0.03 | 0 | 91 | /C | D/ | W |
| 14416 | 2 | 7 | 0.03 | 0 | 92 | /B | D/ | W |
| 12569 | 2 | 6 | 0.02 | 0 | 92 | D/ | D/D | C |
| 12594 | 1 | 6 | 0.02 | 0 | 92 | D/ | D/D | |
| 12773 | 2 | 6 | 0.02 | 0 | 92 | D/ | D/D | W |
| 13256 | 2 | 6 | 0.02 | 0 | 93 | W/ | D/W | W |
| 13288 | 4 | 6 | 0.02 | 0 | 93 | D/ | D/D | B |

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| PART NUMBER | STOCK QTY | UNITS SOLD | DAY AVG | TOT % | CUM % | CURRENT | NEW RANK | MFG CLASS |
|-------------|-----------|------------|---------|-------|-------|---------|----------|-----------|
| 14148 | 0 | 6 | 0.02 | 0 | 93 | N/ | D/N | |
| R22441 | 0 | 6 | 0.02 | 0 | 94 | N/ | D/N | |
| 10425 | 3 | 5 | 0.02 | 0 | 94 | W/ | D/W | W |
| 11379 | 2 | 5 | 0.02 | 0 | 94 | W/ | D/W | |
| 12224 | 0 | 5 | 0.02 | 0 | 94 | N/ | D/N | |
| 12246 | 2 | 5 | 0.02 | 0 | 94 | W/ | D/W | W |
| 12398 | 1 | 5 | 0.02 | 0 | 95 | W/ | D/W | W |
| 12586 | 2 | 5 | 0.02 | 0 | 95 | D/ | D/D | |
| 10424 | 2 | 4 | 0.02 | 0 | 95 | D/ | D/D | W |
| 10436 | 0 | 4 | 0.02 | 0 | 95 | D/ | D/D | W |
| 10445 | 0 | 4 | 0.02 | 0 | 95 | N/ | D/N | |
| 11132 | 2 | 4 | 0.02 | 0 | 95 | C/ | D/C | C |
| 11148 | 2 | 4 | 0.02 | 0 | 96 | C/ | W/C | B |
| 11375 | 2 | 4 | 0.02 | 0 | 96 | D/ | W/D | |
| 12469 | 3 | 4 | 0.02 | 0 | 96 | C/ | W/C | W |
| 12619 | 2 | 4 | 0.02 | 0 | 96 | W/ | W/W | W |
| 13219 | 0 | 4 | 0.02 | 0 | 96 | /B | W/ | C |
| 13255 | 0 | 4 | 0.02 | 0 | 97 | /W | W/ | W |
| 14153 | 0 | 4 | 0.02 | 0 | 97 | D/ | W/D | W |
| 14159 | 0 | 4 | 0.02 | 0 | 97 | N/ | W/N | |
| 14325 | 2 | 4 | 0.02 | 0 | 97 | W/ | W/W | A |
| R27427 | 4 | 4 | 0.02 | 0 | 97 | N/ | W/N | |
| 11124 | 1 | 3 | 0.01 | 0 | 97 | D/ | W/D | C |
| 11378 | 2 | 3 | 0.01 | 0 | 97 | W/ | W/W | |
| 12267 | 7 | 3 | 0.01 | 0 | 98 | /B | W/ | B |
| 12298 | 3 | 3 | 0.01 | 0 | 98 | D/ | W/D | W |
| 14239 | 0 | 3 | 0.01 | 0 | 98 | C/ | W/C | |
| 18145 | 0 | 3 | 0.01 | 0 | 98 | N/ | W/N | |
| 11134 | 2 | 2 | 0.01 | 0 | 98 | D/ | W/D | W |
| 11214 | 0 | 2 | 0.01 | 0 | 98 | N/ | W/N | |
| 11249 | 0 | 2 | 0.01 | 0 | 98 | N/ | W/N | |
| 12249 | -1 | 2 | 0.01 | 0 | 98 | N/ | W/N | W |
| 12580 | 1 | 2 | 0.01 | 0 | 98 | D/ | W/D | |
| 12615 | 0 | 2 | 0.01 | 0 | 98 | N/ | W/N | |
| 12645 | -2 | 2 | 0.01 | 0 | 99 | N/ | W/N | |
| 12762 | 0 | 2 | 0.01 | 0 | 99 | /W | W/ | W |
| 12770 | 2 | 2 | 0.01 | 0 | 99 | C/ | W/C | D |
| 12772 | 2 | 2 | 0.01 | 0 | 99 | D/ | W/D | D |
| 12774 | 1 | 2 | 0.01 | 0 | 99 | D/N | W/D | |
| 12866 | 3 | 2 | 0.01 | 0 | 99 | W/N | W/W | |
| 14149 | 0 | 2 | 0.01 | 0 | 99 | N/ | W/N | |
| 14356 | 0 | 2 | 0.01 | 0 | 99 | N/ | W/N | |

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|--------------------------|------------|-------------------------|--------------|-------|-------|---------|----------|-----------|
| 14827 | 4 | 2 | 0.01 | 0 | 99 | C/ | W/C | B |
| 14867 | 0 | 2 | 0.01 | 0 | 99 | N/ | W/N | |
| 18144 | 0 | 2 | 0.01 | 0 | 99 | N/ | W/N | |
| 12148 | 3 | 1 | 0.00 | 0 | 99 | D/ | W/D | A |
| 12215 | 0 | 1 | 0.00 | 0 | 100 | N/ | W/N | |
| 12251 | 2 | 1 | 0.00 | 0 | 100 | /W | W/ | B |
| 12635 | 0 | 1 | 0.00 | 0 | 100 | W/ | W/W | W |
| 12641 | 2 | 1 | 0.00 | 0 | 100 | W/ | W/W | W |
| 12771 | 3 | 1 | 0.00 | 0 | 100 | C/ | W/C | W |
| 13148 | 2 | 1 | 0.00 | 0 | 100 | C/ | W/C | D |
| 13745 | 1 | 1 | 0.00 | 0 | 100 | W/ | W/W | W |
| 14151 | 1 | 1 | 0.00 | 0 | 100 | D/ | W/D | W |
| 14266 | 0 | 1 | 0.00 | 0 | 100 | /C | W/ | W |
| 14815 | 2 | 1 | 0.00 | 0 | 100 | D/ | W/D | C |
| 14859 | 0 | 1 | 0.00 | 0 | 100 | / | W/ | |
| R25400 | 3 | 1 | 0.00 | 0 | 100 | N/ | W/N | |
| PART RECORD COUNT | 133 | TOTAL UNITS SOLD | 2,325 | | | | | |