

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

MAG MAGNAFLOW PERFORMANCE EXHAU

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
11226	22	263	0.74	10	10	A/	A/A	A
12198	29	222	0.63	8	18	A/	A/A	A
11225	22	201	0.57	7	25	A/	A/A	A
12158	9	140	0.39	5	30	A/	A/A	A
11236	13	115	0.32	4	35	A/	A/A	A
10416	4	86	0.24	3	38	B/	A/B	D
11229	5	79	0.22	3	41	A/	A/A	B
11235	10	78	0.22	3	44	A/	A/A	A
12288	10	76	0.21	3	46	A/	A/A	A
12579	0	60	0.17	2	49	W/	A/W	W
11365	8	59	0.17	2	51	D/	A/D	
12226	7	56	0.16	2	53	A/	A/A	W
12468	0	54	0.15	2	55	A/	A/A	C
12259	5	51	0.14	2	57	B/	A/B	D
12289	6	46	0.13	2	58	C/	A/C	C
12229	8	45	0.13	2	60	B/	A/B	W
13215	3	43	0.12	2	62	B/	A/B	A
11366	4	41	0.12	2	63	C/	A/C	
12588	5	37	0.10	1	65	B/	A/B	A
11224	9	35	0.10	1	66	A/	A/A	A
12909	3	35	0.10	1	67	C/N	A/C	
12286	7	34	0.10	1	68	W/	A/W	C
12219	4	31	0.09	1	70	B/	A/B	W
12256	4	31	0.09	1	71	B/	B/B	C
11385	6	29	0.08	1	72	B/	B/B	
13278	4	29	0.08	1	73	A/	B/A	C
11259	5	27	0.08	1	74	B/	B/B	W
11256	6	26	0.07	1	75	B/	B/B	B
12225	4	24	0.07	1	76	A/	B/A	W
10415	3	23	0.06	1	77	B/	B/B	W
12255	1	22	0.06	1	77	D/	B/D	C
12268	6	22	0.06	1	78	B/	B/B	A
13216	4	22	0.06	1	79	A/	B/A	A

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12216	4	20	0.06	1	80	B/	B/B	W
14419	3	20	0.06	1	80	C/N	B/C	
11386	7	19	0.05	1	81	B/	C/B	
12578	4	19	0.05	1	82	C/	C/C	W
12589	3	18	0.05	1	82	C/	C/C	B
12599	2	18	0.05	1	83	C/	C/C	W
12267	2	17	0.05	1	84	/B	C/	B
12388	7	17	0.05	1	84	A/	C/A	C
11132	1	15	0.04	1	85	C/	C/C	C
12258	3	15	0.04	1	86	B/	C/B	A
14210	2	15	0.04	1	86	B/	C/B	
12568	3	14	0.04	1	87	C/	C/C	B
12265	3	13	0.04	0	87	C/	C/C	B
12266	4	12	0.03	0	88	B/	C/B	C
12278	2	12	0.03	0	88	C/	C/C	B
11255	5	11	0.03	0	88	C/	C/C	B
11375	2	11	0.03	0	89	D/	C/D	
13288	4	11	0.03	0	89	D/	C/D	B
11216	3	10	0.03	0	90	D/	C/D	C
11234	3	10	0.03	0	90	D/	C/D	B
11376	2	10	0.03	0	90	D/	C/D	
11379	2	10	0.03	0	91	W/	D/W	
12368	3	10	0.03	0	91	W/	D/W	A
12772	2	10	0.03	0	91	D/	D/D	D
14832	0	10	0.03	0	92	/B	D/	C
10414	2	9	0.03	0	92	B/	D/B	D
11134	2	9	0.03	0	92	D/	D/D	W
11215	4	9	0.03	0	93	C/	D/C	W
12590	2	9	0.03	0	93	D/	D/D	C
11148	2	8	0.02	0	93	C/	D/C	B
11378	2	7	0.02	0	94	W/	D/W	
12773	3	7	0.02	0	94	D/	D/D	W
10425	3	6	0.02	0	94	W/	D/W	W
11219	2	6	0.02	0	94	W/	D/W	B
12298	2	6	0.02	0	95	D/	D/D	W
12594	1	6	0.02	0	95	D/	D/D	
13236	2	6	0.02	0	95	C/	D/C	C
13256	2	6	0.02	0	95	W/	D/W	W
14416	2	6	0.02	0	95	/B	D/	W
10426	2	5	0.01	0	96	D/	W/D	C
12595	3	5	0.01	0	96	C/N	W/C	
13235	6	5	0.01	0	96	W/	W/W	A

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
14264	3	5	0.01	0	96	C/	W/C	
R22541	0	5	0.01	0	96	N/	W/N	
10424	2	4	0.01	0	96	D/	W/D	W
12246	2	4	0.01	0	97	W/	W/W	W
12469	3	4	0.01	0	97	C/	W/C	W
12619	1	4	0.01	0	97	W/	W/W	W
12771	1	4	0.01	0	97	C/	W/C	W
13214	2	4	0.01	0	97	D/	W/D	C
13219	0	4	0.01	0	97	/B	W/	C
14151	1	4	0.01	0	98	D/	W/D	W
14156	0	4	0.01	0	98	N/	W/N	
14161	2	4	0.01	0	98	N/	W/N	
14239	0	4	0.01	0	98	C/	W/C	
R22441	0	4	0.01	0	98	N/	W/N	
R22443	0	4	0.01	0	98	N/	W/N	
11124	1	3	0.01	0	98	D/	W/D	C
12569	3	3	0.01	0	98	D/	W/D	C
12774	1	3	0.01	0	99	D/N	W/D	
11113	0	2	0.01	0	99	N/	W/N	
11114	0	2	0.01	0	99	N/	W/N	
11264	0	2	0.01	0	99	N/	W/N	
12249	0	2	0.01	0	99	N/	W/N	
12587	1	2	0.01	0	99	D/	W/D	
12649	0	2	0.01	0	99	C/C	W/C	C
12775	0	2	0.01	0	99	N/	W/N	
13255	0	2	0.01	0	99	/W	W/	W
14160	0	2	0.01	0	99	N/	W/N	
14256	0	2	0.01	0	99	N/	W/N	
14325	2	2	0.01	0	99	W/	W/W	A
R22543	0	2	0.01	0	99	N/	W/N	
11265	-1	1	0.00	0	100	D/	W/D	W
11266	1	1	0.00	0	100	D/	W/D	B
12148	0	1	0.00	0	100	D/	W/D	A
12398	1	1	0.00	0	100	W/	W/W	W
12580	1	1	0.00	0	100	D/	W/D	W
12586	1	1	0.00	0	100	D/	W/D	
12770	0	1	0.00	0	100	C/	W/C	D
13265	0	1	0.00	0	100	/C	W/	W
13762	0	1	0.00	0	100	N/	W/N	
14153	0	1	0.00	0	100	D/	W/D	W
14251	0	1	0.00	0	100	N/	W/N	
14594	0	1	0.00	0	100	N/	W/N	

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14827	3	1	0.00	0	100	C/	W/C	B
14859	0	1	0.00	0	100	/	W/	
PART RECORD COUNT	119	TOTAL UNITS SOLD	2,713					